



## REPORT TO SHAREHOLDERS

## THIRD QUARTER 2018

### National Bank reports its results for the Third Quarter of 2018

The financial information reported in this document is based on the unaudited interim condensed consolidated financial statements for the quarter and nine-month period ended July 31, 2018 and is prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), unless otherwise indicated. IFRS represent Canadian generally accepted accounting principles (GAAP). All amounts are presented in Canadian dollars.

**MONTREAL, August 29, 2018** – For the third quarter of 2018, National Bank is reporting net income of \$569 million, up 10% from \$518 million in the third quarter of 2017 as well as diluted earnings per share of \$1.52 compared to \$1.37 in the third quarter of 2017. Excluding the specified items described on page 4, third-quarter diluted earnings per share stood at \$1.53, up 10% from \$1.39 in the same quarter last year. These year-over-year increases were driven by net income growth across all the business segments.

For the first nine months of 2018, the Bank's net income totalled \$1,666 million, up 11% from \$1,499 million in the same period of 2017, and its diluted earnings per share stood at \$4.42 versus \$3.99 in the same nine-month period of 2017. These increases were also driven by net income growth across all the business segments. Nine-month diluted earnings per share excluding specified items stood at \$4.46, a 10% increase from \$4.05 in the first nine months of 2017.

Commenting on the third-quarter 2018 results, Louis Vachon, President and Chief Executive Officer of National Bank noted “another quarter of excellent performance in each business segment thanks to sustained revenue growth and effective cost management.”

### Highlights

(millions of Canadian dollars)	Quarter ended July 31			Nine months ended July 31		
	2018	2017	% Change	2018	2017	% Change
Net income	569	518	10	1,666	1,499	11
Diluted earnings per share ( <i>dollars</i> )	\$ 1.52	\$ 1.37	11	\$ 4.42	\$ 3.99	11
Return on common shareholders' equity	18.4 %	18.2 %		18.5 %	18.2 %	
Dividend payout ratio	41 %	47 %		41 %	47 %	
<b>Excluding specified items<sup>(1)</sup></b>						
Net income excluding specified items	573	524	9	1,680	1,518	11
Diluted earnings per share excluding specified items ( <i>dollars</i> )	\$ 1.53	\$ 1.39	10	\$ 4.46	\$ 4.05	10
Return on common shareholders' equity excluding specified items	18.5 %	18.4 %		18.7 %	18.4 %	
Dividend payout ratio excluding specified items	40 %	42 %		40 %	42 %	
				As at July 31, 2018	As at October 31, 2017	
CET1 capital ratio under Basel III				11.6 %	11.2 %	
Leverage ratio under Basel III				4.0 %	4.0 %	

(1) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

## Personal and Commercial

- Net income totalled \$248 million in the third quarter of 2018, up 6% from \$235 million in the third quarter of 2017.
- At \$832 million, the 2018 third-quarter total revenues rose \$48 million or 6% year over year.
- Personal lending was up 3%, particularly due to mortgage lending, while commercial lending grew 8% from a year ago.
- Net interest margin stood at 2.33% in the third quarter of 2018 versus 2.27% in the third quarter of 2017.
- Third-quarter non-interest expenses were up 3% year over year.
- At 51.9%, the efficiency ratio improved from 53.4% in the third quarter of 2017.

## Wealth Management

- Net income totalled \$126 million in the third quarter of 2018, a 22% increase from \$103 million in the third quarter of 2017.
- The 2018 third-quarter total revenues amounted to \$442 million compared to \$402 million in the same quarter of 2017, a \$40 million or 10% year-over-year increase driven by growth in net interest income and fee-based revenues.
- Third-quarter non-interest expenses stood at \$270 million compared to \$261 million in the third quarter of 2017.
- The efficiency ratio excluding specified items<sup>(1)</sup> was 60.4%, an improvement from 63.2% in the third quarter of 2017.

## Financial Markets

- Net income totalled \$178 million in the third quarter of 2018, an 8% increase from \$165 million in the third quarter of 2017.
- Total revenues on a taxable equivalent basis amounted to \$416 million, a \$27 million or 7% year-over-year increase driven mainly by banking service revenues.
- Third-quarter non-interest expenses stood at \$171 million, a \$7 million year-over-year increase associated with revenue growth.
- At 41.1%, the efficiency ratio on a taxable equivalent basis improved from 42.2% in the third quarter of 2017.

## U.S. Specialty Finance and International

- Net income totalled \$54 million in the third quarter of 2018, a 6% increase from \$51 million in the same quarter of 2017.
- At \$146 million, the 2018 third-quarter total revenues remained relatively stable year over year.
- Third-quarter non-interest expenses stood at \$64 million, a \$6 million year-over-year increase attributable mainly to business growth at the ABA Bank subsidiary.

## Other

- The *Other* heading posted a net loss of \$37 million in the third quarter of 2018 versus a \$36 million net loss in the same quarter of 2017.

## Capital Management

- As at July 31, 2018, the Common Equity Tier 1 (CET1) capital ratio under Basel III was 11.6%, an increase from 11.2% as at October 31, 2017.
- As at July 31, 2018, the Basel III leverage ratio was 4.0%, unchanged from October 31, 2017.

(1) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

# MANAGEMENT'S DISCUSSION AND ANALYSIS

August 28, 2018

The following Management's Discussion and Analysis (MD&A) presents the financial condition and operating results of National Bank of Canada (the Bank). This analysis was prepared in accordance with the requirements set out in *National Instrument 51-102 Continuous Disclosure Obligations* released by the Canadian Securities Administrators (CSA). It is based on the unaudited interim condensed consolidated financial statements (the consolidated financial statements) for the quarter and nine-month period ended July 31, 2018 prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), unless otherwise indicated. IFRS represent Canadian generally accepted accounting principles (GAAP). This MD&A should be read in conjunction with the consolidated financial statements and accompanying notes for the quarter and nine-month period ended July 31, 2018 and with the *2017 Annual Report*. All amounts are presented in Canadian dollars. Additional information about the Bank, including the *Annual Information Form*, can be obtained from the Bank's website at [nbc.ca](http://nbc.ca) and SEDAR's website at [sedar.com](http://sedar.com).

Financial Reporting Method	4	Accounting Policies and Financial Disclosure	16
Highlights	5	Accounting Policies and Critical Accounting Estimates	16
Financial Analysis	6	Future Accounting Policy Changes	16
Consolidated Results	6	Financial Disclosure	16
Results by Segment	9	Additional Financial Disclosure	17
Consolidated Balance Sheet	13	Risk Disclosures	18
Related Party Transactions	15	Capital Management	19
Securitization and Off-Balance-Sheet Arrangements	15	Risk Management	26
Income Taxes	15	Quarterly Financial Information	39

## Caution Regarding Forward-Looking Statements

From time to time, the Bank makes written and oral forward-looking statements, such as those contained in the Outlook for National Bank and the Major Economic Trends sections of the *2017 Annual Report*, in other filings with Canadian securities regulators, and in other communications, for the purpose of describing the economic environment in which the Bank will operate during fiscal 2018 and the objectives it hopes to achieve for that period. These forward-looking statements are made in accordance with current securities legislation in Canada and the United States. They include, among others, statements with respect to the economy—particularly the Canadian and U.S. economies—market changes, observations regarding the Bank's objectives and its strategies for achieving them, Bank-projected financial returns and certain risks faced by the Bank. These forward-looking statements are typically identified by future or conditional verbs or words such as “outlook,” “believe,” “anticipate,” “estimate,” “project,” “expect,” “intend,” “plan,” and similar terms and expressions.

By their very nature, such forward-looking statements require assumptions to be made and involve inherent risks and uncertainties, both general and specific. Assumptions about the performance of the Canadian and U.S. economies in 2018 and how that will affect the Bank's business are among the main factors considered in setting the Bank's strategic priorities and objectives and in determining its financial targets, including provisions for credit losses. In determining its expectations for economic growth, both broadly and in the financial services sector in particular, the Bank primarily considers historical economic data provided by the Canadian and U.S. governments and their agencies.

There is a strong possibility that express or implied projections contained in these forward-looking statements will not materialize or will not be accurate. The Bank recommends that readers not place undue reliance on these statements, as a number of factors, many of which are beyond the Bank's control, could cause actual future results, conditions, actions or events to differ significantly from the targets, expectations, estimates or intentions expressed in the forward-looking statements. These factors include credit risk, market risk, liquidity and funding risk, operational risk, regulatory compliance risk, reputation risk, strategic risk and environmental risk, all of which are described in more detail in the Risk Management section beginning on page 51 of the *2017 Annual Report*, general economic environment and financial market conditions in Canada, the United States and certain other countries in which the Bank conducts business, including regulatory changes affecting the Bank's business, capital and liquidity; changes in the accounting policies the Bank uses to report its financial condition, including uncertainties associated with assumptions and critical accounting estimates; tax laws in the countries in which the Bank operates, primarily Canada and the United States (including the U.S. *Foreign Account Tax Compliance Act* (FATCA)); changes to capital and liquidity guidelines and to the manner in which they are to be presented and interpreted; changes to the credit ratings assigned to the Bank; and potential disruptions to the Bank's information technology systems, including evolving cyber attack risk.

The foregoing list of risk factors is not exhaustive. Additional information about these factors can be found in the Risk Management section of the *2017 Annual Report*. Investors and others who rely on the Bank's forward-looking statements should carefully consider the above factors as well as the uncertainties they represent and the risk they entail. Except as required by law, the Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time, by it or on its behalf.

The forward-looking information contained in this document is presented for the purpose of interpreting the information contained herein and may not be appropriate for other purposes.

## FINANCIAL REPORTING METHOD

As stated in Note 2 to its audited annual consolidated financial statements for the year ended October 31, 2017, the Bank early adopted IFRS 9 on November 1, 2017. As permitted by IFRS 9, the Bank did not restate comparative consolidated financial statements. Note 4 to these consolidated financial statements presents the impacts of IFRS 9 adoption on the Bank's Consolidated Balance Sheet as at November 1, 2017. Since interim consolidated financial statements do not include all of the annual financial statement disclosures required under IFRS, they should be read in conjunction with the audited annual consolidated financial statements and accompanying notes for the year ended October 31, 2017.

### Non-GAAP Financial Measures

The Bank uses a number of financial measures when assessing its results and overall performance. Some of these financial measures are not calculated in accordance with GAAP, which are based on IFRS. Presenting non-GAAP financial measures helps readers to better understand how management analyzes results, shows the impacts of specified items on the results of the reported periods, and allows readers to assess results without the specified items if they consider such items not to be reflective of the underlying performance of the Bank's operations. Securities regulators require companies to caution readers that non-GAAP financial measures do not have a standardized meaning under GAAP and therefore may not be comparable to similar measures used by other companies.

### Financial Information

(millions of Canadian dollars, except per share amounts)	Quarter ended July 31			Nine months ended July 31		
	2018	2017	% Change	2018	2017	% Change
<b>Net income excluding specified items<sup>(1)</sup></b>						
Personal and Commercial	248	235	6	691	669	3
Wealth Management	130	109	19	379	316	20
Financial Markets	178	165	8	572	515	11
U.S. Specialty Finance and International	54	51	6	167	129	29
Other	(37)	(36)		(129)	(111)	
<b>Net income excluding specified items</b>	<b>573</b>	<b>524</b>	<b>9</b>	<b>1,680</b>	<b>1,518</b>	<b>11</b>
Acquisition-related items <sup>(2)</sup>	(4)	(6)		(14)	(19)	
<b>Net income</b>	<b>569</b>	<b>518</b>	<b>10</b>	<b>1,666</b>	<b>1,499</b>	<b>11</b>
<b>Diluted earnings per share excluding specified items</b>	<b>\$ 1.53</b>	<b>\$ 1.39</b>	<b>10</b>	<b>\$ 4.46</b>	<b>\$ 4.05</b>	<b>10</b>
Acquisition-related items <sup>(2)</sup>	(0.01)	(0.02)		(0.04)	(0.06)	
<b>Diluted earnings per share</b>	<b>\$ 1.52</b>	<b>\$ 1.37</b>	<b>11</b>	<b>\$ 4.42</b>	<b>\$ 3.99</b>	<b>11</b>
<b>Return on common shareholders' equity</b>						
Including specified items	18.4 %	18.2 %		18.5 %	18.2 %	
Excluding specified items	18.5 %	18.4 %		18.7 %	18.4 %	

(1) For the quarter and nine-month period ended July 31, 2017, certain amounts have been reclassified.

(2) During the quarter ended July 31, 2018, the Bank recorded \$4 million (\$4 million net of income taxes) in charges related to the acquisitions (2017: \$8 million, \$6 million net of income taxes). For the nine-month period ended July 31, 2018, these charges were \$16 million (\$14 million net of income taxes) compared to \$23 million (\$19 million net of income taxes) in the same nine-month period of 2017.

## HIGHLIGHTS

(millions of Canadian dollars, except per share amounts)	Quarter ended July 31			Nine months ended July 31		
	2018	2017	% Change	2018	2017	% Change
<b>Operating results</b>						
Total revenues	1,792	1,675	7	5,352	4,905	9
Net income	569	518	10	1,666	1,499	11
Net income attributable to the Bank's shareholders	546	494	11	1,595	1,434	11
Return on common shareholders' equity	18.4 %	18.2 %		18.5 %	18.2 %	
<b>Earnings per share</b>						
Basic	\$ 1.54	\$ 1.39	11	\$ 4.48	\$ 4.04	11
Diluted	1.52	1.37	11	4.42	3.99	11
<b>Operating results on a taxable equivalent basis<sup>(1)</sup> and excluding specified items<sup>(2)</sup></b>						
Total revenues on a taxable equivalent basis and excluding specified items	1,856	1,743	6	5,544	5,104	9
Net income excluding specified items	573	524	9	1,680	1,518	11
Return on common shareholders' equity excluding specified items	18.5 %	18.4 %		18.7 %	18.4 %	
Efficiency ratio on a taxable equivalent basis and excluding specified items	54.4 %	55.4 %		54.4 %	56.2 %	
<b>Earnings per share excluding specified items<sup>(2)</sup></b>						
Basic	\$ 1.55	\$ 1.41	10	\$ 4.52	\$ 4.09	11
Diluted	1.53	1.39	10	4.46	4.05	10
<b>Common share information</b>						
Dividends declared	\$ 0.62	\$ 0.58		\$ 1.82	\$ 1.70	
Book value				33.91	30.84	
Share price						
High	64.29	56.44		65.35	58.75	
Low	61.26	51.77		58.69	46.83	
Close	63.77	56.15		63.77	56.15	
Number of common shares ( <i>thousands</i> )	337,441	341,580		337,441	341,580	
Market capitalization	21,519	19,180		21,519	19,180	

(millions of Canadian dollars)	As at July 31, 2018	As at October 31, 2017	% Change
<b>Balance sheet and off-balance-sheet</b>			
Total assets	257,637	245,827	5
Loans and acceptances, net of allowances	142,836	136,457	5
Gross impaired loans <sup>(3)</sup> as a % of loans and acceptances, net of allowances	0.4 %	0.3 %	
Deposits	166,595	156,671	6
Equity attributable to common shareholders	11,441	10,700	7
Assets under administration and under management	496,096	477,358	4
Earnings coverage	13.11	13.61	
<b>Regulatory ratios under Basel III</b>			
Capital ratios <sup>(4)</sup>			
Common Equity Tier 1 (CET1)	11.6 %	11.2 %	
Tier 1 <sup>(5)</sup>	15.4 %	14.9 %	
Total <sup>(5)</sup>	16.7 %	15.1 %	
Leverage ratio <sup>(4)</sup>	4.0 %	4.0 %	
Liquidity coverage ratio (LCR)	147 %	132 %	
<b>Other information</b>			
Number of employees – worldwide	23,029	21,635	6
Number of branches in Canada	428	429	–
Number of banking machines in Canada	934	931	–

(1) See the Consolidated Results section on page 6.

(2) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

(3) Excluding purchased or originated credit-impaired loans.

(4) The ratios are calculated using the "all-in" methodology.

(5) The ratios as at October 31, 2017 include the redemption of the Series 28 preferred shares on November 15, 2017.

## FINANCIAL ANALYSIS

### Consolidated Results

On November 1, 2017, the Bank changed the presentation of certain Consolidated Balance Sheet items; in particular, the *Purchased receivables* item is now reported in *Loans*. As a result of this change, for the quarter ended July 31, 2017, a \$56 million amount reported in *Non-interest income* was reclassified to *Net interest income* (\$164 million for the nine-month period ended July 31, 2017).

(millions of Canadian dollars)	Quarter ended July 31			Nine months ended July 31		
	2018	2017	% Change	2018	2017	% Change
<b>Operating results</b>						
Net interest income	837	887	(6)	2,556	2,555	–
Non-interest income	955	788	21	2,796	2,350	19
Total revenues	1,792	1,675	7	5,352	4,905	9
Non-interest expenses	1,011	971	4	3,027	2,881	5
Contribution	781	704	11	2,325	2,024	15
Provisions for credit losses <sup>(1)</sup>	76	58	31	254	174	46
Income before income taxes	705	646	9	2,071	1,850	12
Income taxes	136	128	6	405	351	15
Net income	569	518	10	1,666	1,499	11
Diluted earnings per share ( <i>dollars</i> )	1.52	1.37	11	4.42	3.99	11
<b>Taxable equivalent basis<sup>(2)</sup></b>						
Net interest income	35	55		109	169	
Non-interest income	27	10		76	21	
Income taxes	62	65		185	190	
Impact of taxable equivalent basis on net income	–	–		–	–	
<b>Specified items<sup>(3)</sup></b>						
Acquisition-related items	(4)	(8)		(16)	(23)	
Specified items before income taxes	(4)	(8)		(16)	(23)	
Income taxes on specified items	–	(2)		(2)	(4)	
Specified items after income taxes	(4)	(6)		(14)	(19)	
<b>Operating results on a taxable equivalent basis<sup>(2)</sup> and excluding specified items<sup>(3)</sup></b>						
Net interest income on a taxable equivalent basis and excluding specified items	872	942	(7)	2,665	2,724	(2)
Non-interest income on a taxable equivalent basis and excluding specified items	984	801	23	2,879	2,380	21
Total revenues on a taxable equivalent basis and excluding specified items	1,856	1,743	6	5,544	5,104	9
Non-interest expenses excluding specified items	1,009	966	4	3,018	2,867	5
Contribution on a taxable equivalent basis and excluding specified items	847	777	9	2,526	2,237	13
Provisions for credit losses <sup>(1)</sup>	76	58	31	254	174	46
Income before income taxes on a taxable equivalent basis and excluding specified items	771	719	7	2,272	2,063	10
Income taxes on a taxable equivalent basis and excluding specified items	198	195	2	592	545	9
Net income excluding specified items	573	524	9	1,680	1,518	11
Diluted earnings per share excluding specified items ( <i>dollars</i> )	1.53	1.39	10	4.46	4.05	10
Average assets	261,671	245,096	7	262,734	247,357	6
Average loans and acceptances	140,920	131,976	7	138,506	129,627	7
Net impaired loans <sup>(4)</sup> as a % of average loans and acceptances	0.3 %	0.2 %		0.3 %	0.2 %	
Average deposits	167,588	155,421	8	166,023	152,990	9
Efficiency ratio on a taxable equivalent basis <sup>(2)</sup> and excluding specified items <sup>(3)</sup>	54.4 %	55.4 %		54.4 %	56.2 %	

(1) During the nine-month period ended July 31, 2017, the Bank reversed, by \$40 million, the sectoral provision on non-impaired loans recorded for the oil and gas producer and service company loan portfolio, and the provisions for credit losses included an amount of \$40 million to reflect an increase in the collective allowance for credit risk on non-impaired loans.

(2) The Bank uses the taxable equivalent basis to calculate net interest income, non-interest income and income taxes. This calculation method consists of grossing up certain tax-exempt income (particularly dividends) by the income tax that would have been otherwise payable. An equivalent amount is added to income taxes. This adjustment is necessary in order to perform a uniform comparison of the return on various assets regardless of their tax treatment.

(3) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

(4) Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn and do not include purchased or originated credit-impaired loans.

### Financial Results

For the third quarter of 2018, the Bank is reporting net income of \$569 million, up \$51 million or 10% from \$518 million in the third quarter of 2017 as well as diluted earnings per share of \$1.52 versus \$1.37 in the same quarter of 2017. These year-over-year increases were driven by net income growth across all the business segments.

Net income excluding specified items totalled \$573 million in the third quarter of 2018, up 9% from \$524 million in the third quarter of 2017. Third-quarter diluted earnings per share excluding specified items stood at \$1.53, a 10% increase from \$1.39 in the same quarter of 2017. The 2018 third-quarter specified items, net of income taxes, consisted of \$4 million (2017: \$6 million) in charges related to the acquisitions carried out by the Wealth Management segment.

For the first nine months of 2018, the Bank's net income totalled \$1,666 million, up 11% from \$1,499 million in the same period of 2017, and its nine-month diluted earnings per share stood at \$4.42 versus \$3.99 in the same period of 2017. These increases were driven by revenue growth across all the business segments and by the Bank's control of non-interest expenses. Nine-month net income excluding specified items totalled \$1,680 million, an 11% increase from \$1,518 million in the same period of 2017, and nine-month diluted earnings per share excluding specified items stood at \$4.46 compared to \$4.05 in the same period of 2017. For the nine-month period ended July 31, 2018, the specified items, net of income taxes, consisted of \$14 million (2017: \$19 million) in acquisition-related charges.

Return on common shareholders' equity excluding specified items was 18.7% for the nine months ended July 31, 2018 compared to 18.4% in the same period of 2017.

### Total Revenues

For the third quarter of 2018, the Bank's total revenues amounted to \$1,792 million, rising \$117 million or 7% year over year. This year-over-year increase was driven by growth in the net interest income of the Personal and Commercial segment owing to higher loan and deposit volumes and an improved net interest margin, by growth in the net interest income of the Wealth Management segment owing in part to improved margins, and by growth in corporate banking service revenues and higher trust service revenues. Total revenues on a taxable equivalent basis and excluding specified items amounted to \$1,856 million in the third quarter of 2018, up 6% from \$1,743 million in the third quarter of 2017.

For the nine months ended July 31, 2018, total revenues amounted to \$5,352 million, up 9% from \$4,905 million in the same period of 2017. This revenue growth was driven by the same factors as those provided for the quarter, by higher net interest income from Credigy and ABA Bank, and by increases in trading revenues, mutual fund revenues, credit fee revenues, and card revenues. These revenue increases were tempered by lower revenues from securities brokerage commissions and lower gains on securities. Total revenues on a taxable equivalent basis and excluding specified items amounted to \$5,544 million for the nine months ended July 31, 2018, up 9% from \$5,104 million in the same period of 2017.

### **Provisions for Credit Losses**

For the third quarter of 2018, the Bank recorded \$76 million in provisions for credit losses compared to \$58 million in the same quarter of 2017. The higher year-over-year provisions stem mainly from higher credit loss provisions recorded for Commercial Banking loans.

For the nine months ended July 31, 2018, the Bank recorded \$254 million in provisions for credit losses, \$80 million more than in the same period of 2017. The higher provisions stem mainly from higher credit loss provisions recorded for Personal and Commercial Banking loans and for USSF&I segment loans that were essentially attributable to the Credigy subsidiary. In the first nine months of last year, the provisions for credit losses had included a \$40 million reversal of the sectoral provision on non-impaired loans in the oil and gas producer and service company loan portfolio, and a \$40 million increase in the collective allowance for credit risk on non-impaired loans had been recorded to reflect growth in the Bank's overall credit portfolio.

As at July 31, 2018, gross impaired loans stood at \$630 million compared to \$599 million as at November 1, 2017. Also as at July 31, 2018, net impaired loans stood at \$413 million compared to \$360 million as at November 1, 2017, a \$53 million increase arising mainly from commercial loan portfolios. Following IFRS 9 adoption on November 1, 2017, all loans classified in Stage 3 of the expected credit loss model constitute impaired loans and do not include purchased or originated credit-impaired loans.

### **Non-Interest Expenses**

For the third quarter of 2018, non-interest expenses stood at \$1,011 million, a 4% year-over-year increase attributable to higher compensation and employee benefits as well as to higher technology investment expenses and other expenses. Non-interest expenses excluding specified items stood at \$1,009 million in the third quarter of 2018 compared to \$966 million in the third quarter of 2017.

For the nine months ended July 31, 2018, non-interest expenses stood at \$3,027 million, up 5% year over year. The reasons for this increase are the same as those provided above for the third quarter. The increase was tempered somewhat by lower professional fees related to the servicing fees of Credigy's business activities. Non-interest expenses excluding specified items stood at \$3,018 million for the nine months ended July 31, 2018, up 5% from \$2,867 million in the same period of 2017.

### **Income Taxes**

For the third quarter of 2018, income taxes stood at \$136 million compared to \$128 million in the same quarter of 2017. The 2018 third-quarter effective tax rate was 19% compared to 20% in the same quarter of 2017. This change in effective tax rate stems partly from an income tax reduction arising from the U.S. tax reform.

For the nine months ended July 31, 2018, the effective tax rate was 20% versus 19% in the same nine-month period of 2017.



## Results by Segment

The Bank carries out its activities in four business segments. For presentation purposes, other operating activities and Corporate Treasury activities are grouped in the *Other* heading. Each reportable segment is distinguished by services offered, type of clientele, and marketing strategy.

### Personal and Commercial

(millions of Canadian dollars)	Quarter ended July 31			Nine months ended July 31		
	2018	2017 <sup>(1)</sup>	% Change	2018	2017 <sup>(1)</sup>	% Change
<b>Operating results</b>						
Net interest income	564	526	7	1,640	1,532	7
Non-interest income	268	258	4	768	739	4
Total revenues	832	784	6	2,408	2,271	6
Non-interest expenses	432	419	3	1,289	1,255	3
Contribution	400	365	10	1,119	1,016	10
Provisions for credit losses <sup>(2)</sup>	61	45	36	176	103	71
Income before income taxes	339	320	6	943	913	3
Income taxes	91	85	7	252	244	3
<b>Net income</b>	<b>248</b>	<b>235</b>	<b>6</b>	<b>691</b>	<b>669</b>	<b>3</b>
<b>Net income excluding the impact of the sectoral provision<sup>(2)</sup></b>				<b>691</b>	<b>640</b>	<b>8</b>
Net interest margin <sup>(3)</sup>	2.33 %	2.27 %		2.32 %	2.24 %	
Average interest-bearing assets	95,873	92,109	4	94,693	91,248	4
Average assets	101,407	96,911	5	99,782	95,971	4
Average gross loans and acceptances	101,265	96,489	5	99,808	95,580	4
Net impaired loans <sup>(4)</sup> under IFRS 9	385			385		
Net impaired loans under IAS 39		225			225	
Net impaired loans <sup>(4)</sup> as a % of average loans and acceptances	0.4 %	0.2 %		0.4 %	0.2 %	
Average deposits	58,904	55,253	7	57,152	53,525	7
Efficiency ratio	51.9 %	53.4 %		53.5 %	55.3 %	

(1) For the quarter and nine-month period ended July 31, 2017, certain amounts have been reclassified.

(2) During the nine-month period ended July 31, 2017, the Bank recorded a \$40 million reversal (\$29 million net of income taxes) of the sectoral provision on non-impaired loans taken for the oil and gas producer and service company loan portfolio. Given the materiality of this sectoral provision, recorded in accordance with GAAP, net income excluding the impact of the sectoral provision has been presented to provide a better assessment of the segment's results.

(3) Net interest margin is calculated by dividing net interest income by average interest-bearing assets.

(4) Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn.

In the Personal and Commercial segment, net income totalled \$248 million in the third quarter of 2018, up 6% from \$235 million in the third quarter of 2017. The segment's third-quarter total revenues increased by \$48 million year over year owing to growth in net interest income, which rose \$38 million, and to a \$10 million increase in non-interest income. The increase in net interest income came from higher personal and commercial loan and deposit volumes and a wider net interest margin (2.33% in third quarter 2018 versus 2.27% in third quarter 2017) driven mainly by deposit margins.

Personal Banking's third-quarter total revenues rose \$17 million year over year. Its net interest income was up owing to growth in loan and deposit volumes and to widening deposit margins, and its non-interest income was up \$6 million owing mainly to growth in card revenues. Commercial Banking's third-quarter total revenues rose \$31 million year over year, mainly due to higher net interest income that was driven by growth in loan and deposit volumes and by improved deposit margins. Also contributing to Commercial Banking's revenue growth were higher revenues from foreign exchange activities.

For the third quarter of 2018, the segment's non-interest expenses were up \$13 million year over year, mainly due to increases in compensation and employee benefits, technology investment expenses, and operations support charges. At 51.9%, the third-quarter efficiency ratio improved by 1.5 percentage points when compared to the third quarter of 2017. The segment recorded third-quarter provisions for credit losses of \$61 million, a \$16 million year-over-year increase attributable mainly to higher credit loss provisions on commercial loans. As for the credit loss provisions on personal loans and credit card receivables, they were down year over year.

For the nine months ended July 31, 2018, the Personal and Commercial segment posted net income of \$691 million, up from \$669 million in the same nine-month period of 2017. The nine-month net income was up 8% when compared to the net income excluding the impact of the \$29 million, net of income taxes, sectoral provision recorded for the same period of 2017. The segment's nine-month total revenues grew 6% year over year. The growth in Personal Banking's total revenues was due to the same reasons as those provided for the quarter as well as to higher internal commission revenues generated by the distribution of Wealth Management products. In addition, in the first quarter of 2017, a gain had been realized following a change to the distribution model for property and casualty insurance. Growth in Commercial Banking's total revenues was driven by higher loan and deposit volumes, improved deposit margins, and increases in revenues from credit fees, bankers' acceptances, derivative financial instruments, and foreign exchange activities. For the nine months ended July 31, 2018, the segment's non-interest expenses rose \$34 million year over year. The reasons for this increase are essentially the same as those provided above for the third quarter. The segment's nine-month contribution increased \$103 million or 10%. At 53.5% for the nine months ended July 31, 2018, the efficiency ratio improved by 1.8 percentage points versus the same nine-month period of 2017. The segment's third-quarter provisions for credit losses were up \$73 million year over year due to higher credit loss provisions on personal loans, commercial loans, and credit card receivables. Also contributing to this increase was the \$40 million reversal of the sectoral provision recorded in second quarter 2017.

## Wealth Management

(millions of Canadian dollars)	Quarter ended July 31			Nine months ended July 31		
	2018	2017 <sup>(1)</sup>	% Change	2018	2017 <sup>(1)</sup>	% Change
<b>Operating results</b>						
Net interest income	130	107	21	379	313	21
Fee-based revenues	249	232	7	739	673	10
Transaction-based and other revenues	63	63	–	196	206	(5)
Total revenues	442	402	10	1,314	1,192	10
Non-interest expenses	270	261	3	816	783	4
Contribution	172	141	22	498	409	22
Provisions for credit losses	–	1		1	2	(50)
Income before income taxes	172	140	23	497	407	22
Income taxes	46	37	24	132	108	22
<b>Net income</b>	<b>126</b>	<b>103</b>	<b>22</b>	<b>365</b>	<b>299</b>	<b>22</b>
Specified items after income taxes <sup>(2)</sup>	4	6		14	17	
<b>Net income excluding specified items<sup>(2)</sup></b>	<b>130</b>	<b>109</b>	<b>19</b>	<b>379</b>	<b>316</b>	<b>20</b>
Average assets	12,651	11,804	7	12,354	11,496	7
Average loans and acceptances	11,248	10,093	11	10,902	9,780	11
Net impaired loans <sup>(3)</sup> under IFRS 9	14			14		
Net impaired loans under IAS 39		4			4	
Average deposits	31,401	30,990	1	31,393	31,565	(1)
Assets under administration and under management	496,096	427,663	16	496,096	427,663	16
Efficiency ratio excluding specified items <sup>(2)</sup>	60.4 %	63.2 %		61.1 %	64.1 %	

(1) For the quarter and nine-month period ended July 31, 2017, certain amounts have been reclassified.

(2) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

(3) Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn.

In the Wealth Management segment, net income totalled \$126 million in the third quarter of 2018, a 22% increase from \$103 million in the same quarter of 2017. At \$130 million, third-quarter net income excluding specified items (with the specified items including the acquisition-related items) rose 19% from \$109 million in the same quarter of 2017. The segment's third-quarter total revenues amounted to \$442 million compared to \$402 million in the third quarter of 2017, a 10% year-over-year increase driven mainly by growth in net interest income, owing to improved margins, and by growth in fee-based revenues given net inflows across all solutions and sound stock market performance. As for transaction-based and other revenues, they remained stable when compared to the third quarter of 2017.

For the third quarter of 2018, the segment's non-interest expenses stood at \$270 million, a 3% year-over-year increase attributable mainly to higher variable compensation, as business volume growth generated higher revenues, and to an increase in operations support charges. The efficiency ratio excluding specified items was 60.4% in the third quarter of 2018, an improvement of 2.8 percentage points from the same quarter of 2017. For the third quarter of 2018, the segment's provisions for credit losses were negligible, stable when compared to the third quarter of 2017.

For the first nine months of 2018, the Wealth Management segment's net income totalled \$365 million, up 22% from \$299 million in the same period of 2017. Its nine-month net income excluding specified items totalled \$379 million, up \$63 million or 20% from the same period in 2017. The segment's total revenues amounted to \$1,314 million for the nine months ended July 31, 2018 compared to \$1,192 million in the same period a year earlier. This increase was generated by higher net interest income attributable to improved margins and by fee-based revenue growth attributable to the same factors provided for the quarter. Nine-month non-interest expenses stood at \$816 million compared to \$783 million in same period of 2017, for an increase resulting from higher variable compensation and external management fees (due to business volume growth that generated higher revenues) and from higher operations support charges. At 61.1%, the nine-month efficiency ratio improved from 64.1% in the same nine-month period of 2017. Year over year, the nine-month provisions for credit losses remained relatively stable.

Assets under administration and under management increased by \$68.4 billion or 16% from a year ago due to net inflows into various solutions and sound stock market performance.

## Financial Markets

(taxable equivalent basis)<sup>(1)</sup>  
(millions of Canadian dollars)

	Quarter ended July 31			Nine months ended July 31		
	2018	2017 <sup>(2)</sup>	% Change	2018	2017 <sup>(2)</sup>	% Change
<b>Operating results</b>						
Trading activity revenues						
Equities	132	118	12	426	365	17
Fixed-income	52	70	(26)	200	218	(8)
Commodities and foreign exchange	27	19	42	98	83	18
	211	207	2	724	666	9
Financial market fees	95	90	6	254	239	6
Gains (losses) on investments, net	–	5		25	44	(43)
Banking services	97	81	20	276	237	16
Other	13	6		28	19	47
Total revenues on a taxable equivalent basis	416	389	7	1,307	1,205	8
Non-interest expenses	171	164	4	523	502	4
Contribution on a taxable equivalent basis	245	225	9	784	703	12
Provisions for credit losses	2	–		4	–	
Income before income taxes on a taxable equivalent basis	243	225	8	780	703	11
Income taxes on a taxable equivalent basis	65	60	8	208	188	11
<b>Net income</b>	<b>178</b>	<b>165</b>	<b>8</b>	<b>572</b>	<b>515</b>	<b>11</b>
Average assets	95,351	92,046	4	99,265	95,644	4
Average loans and acceptances (Corporate Banking only)	15,667	13,236	18	14,817	12,844	15
Net impaired loans	–	–		–	–	
Average deposits	23,525	20,914	12	22,928	20,679	11
Efficiency ratio on a taxable equivalent basis <sup>(3)</sup>	41.1 %	42.2 %		40.0 %	41.7 %	

(1) See Note 21 to the consolidated financial statements.

(2) For the quarter and nine-month period ended July 31, 2017, certain amounts have been reclassified.

In the Financial Markets segment, net income totalled \$178 million in the third quarter of 2018 compared to \$165 million in the same quarter of 2017, and total revenues on a taxable equivalent basis amounted to \$416 million compared to \$389 million in the third quarter of 2017. Trading activity revenues were up 2%. Third-quarter revenues from equity securities and from commodity and foreign exchange activities grew 12% and 42%, respectively, tempered by a decrease in fixed-income revenues. Year over year, third-quarter financial market fee revenues were up 6%, particularly due to merger and acquisition activities, whereas gains on investments decreased. Banking service revenues were up 20%, particularly due to growth in lending volume.

For the third quarter of 2018, the segment's non-interest expenses stood at \$171 million, a \$7 million year-over-year increase resulting mainly from the higher variable compensation associated with revenue growth. At 41.1%, the efficiency ratio on a taxable equivalent basis improved by 1.1 percentage points when compared to the third quarter of 2017. The segment recorded \$2 million in provisions for credit losses on non-impaired loans during the third quarter of 2018, whereas no provisions had been recorded in the third quarter of 2017.

For the nine months ended July 31, 2018, the segment posted net income of \$572 million, up \$57 million or 11% year over year. Total revenues on a taxable equivalent basis amounted to \$1,307 million, up \$102 million from \$1,205 million in the same period of 2017. Nine-month trading activity revenues were up 9% year over year, as revenues from equity securities and commodities and foreign exchange revenues rose 17% and 18%, respectively, whereas revenues from fixed-income securities were down 8%. As for the nine-month revenues from financial market fees, they were up 6% year over year, particularly due to sound performance in merger and acquisition activities. The nine-month banking service revenues were up 16% year over year, whereas higher gains on investments had been recorded during the nine-month period ended July 31, 2017.

The segment's nine-month non-interest expenses increased 4% year over year, mainly due to the higher variable compensation associated with revenue growth. At 40.0% for the nine months ended July 31, 2018, the efficiency ratio on a taxable equivalent basis improved by 1.7 percentage points versus the same nine-month period of 2017. The segment recorded \$4 million in provisions for credit losses on non-impaired loans during the nine months ended July 31, 2018, whereas no provisions had been recorded in the same period of 2017.

## U.S. Specialty Finance and International

(millions of Canadian dollars)	Quarter ended July 31			Nine months ended July 31		
	2018	2017 <sup>(1)</sup>	% Change	2018	2017 <sup>(1)</sup>	% Change
<b>Operating results</b>						
Net interest income	140	129	9	437	327	34
Non-interest income	6	18	(67)	44	60	(27)
<b>Total revenues</b>	<b>146</b>	<b>147</b>	<b>(1)</b>	<b>481</b>	<b>387</b>	<b>24</b>
Credigy	100	117	(15)	346	298	16
ABA Bank and International	46	30	53	135	89	52
<b>Non-interest expenses</b>	<b>64</b>	<b>58</b>	<b>10</b>	<b>186</b>	<b>169</b>	<b>10</b>
Credigy	40	43	(7)	118	125	(6)
ABA Bank and International	24	15	60	68	44	55
Contribution	82	89	(8)	295	218	35
Provisions for credit losses	12	12	–	72	29	
Income before income taxes	70	77	(9)	223	189	18
Income taxes	16	26	(38)	56	60	(7)
<b>Net income</b>	<b>54</b>	<b>51</b>	<b>6</b>	<b>167</b>	<b>129</b>	<b>29</b>
<b>Non-controlling interests</b>	<b>10</b>	<b>9</b>	<b>11</b>	<b>30</b>	<b>23</b>	<b>30</b>
Net income attributable to the Bank's shareholders	44	42	5	137	106	29
Average assets	9,233	7,940	16	9,037	7,135	27
Average loans and acceptances	7,637	6,657	15	7,730	5,556	39
Net impaired loans <sup>(2)</sup> under IFRS 9	14			14		
Net impaired loans under IAS 39		11			11	
Purchased or originated credit-impaired loans	1,333	1,646	(19)	1,333	1,646	(19)
Average other revenue-bearing assets	2	308		19	562	
Average deposits	2,007	1,294	55	1,778	1,214	46
Efficiency ratio	43.8 %	39.5 %		38.7 %	43.7 %	

(1) For the quarter and nine-month period ended July 31, 2017, certain amounts have been reclassified.

(2) Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn and do not include purchased or originated credit-impaired loans.

In the U.S. Specialty Finance and International segment, net income totalled \$54 million in the third quarter of 2018, a 6% increase from \$51 million in the same quarter of 2017. The segment's third-quarter total revenues amounted to \$146 million compared to \$147 million in the third quarter of 2017. Higher revenues at the ABA Bank subsidiary, driven by loan and deposit growth, were offset by lower revenues at the Credigy subsidiary, particularly the portion of revenues included in non-interest income given the reimbursement of certain assets.

For the third quarter of 2018, non-interest expenses stood at \$64 million, a \$6 million year-over-year increase attributable to ABA Bank's growing banking network. As for the non-interest expenses of the Credigy subsidiary, they were down 7% year over year, primarily due to lower servicing fees. For the third quarter of 2018, the Bank's provisions for credit losses stood at \$12 million, stable when compared to the third quarter of 2017.

The segment's effective tax rate was down in the third quarter of 2018 compared to the same quarter of 2017, as the U.S. tax reform resulted in a lower income tax rate for Credigy.

For the nine months ended July 31, 2018, the segment generated net income of \$167 million compared to \$129 million in the same nine-month period of 2017. Its nine-month total revenues amounted to \$481 million versus \$387 million in the first nine months of 2017; this revenue growth was driven partly by a 16% increase in Credigy's revenues, particularly due to growth in loan volumes, and partly by ABA Bank's revenues, which increased steadily due to growth in loan and deposit volumes.

For the nine months ended July 31, 2018, non-interest expenses stood at \$186 million, rising \$17 million year over year. The reasons for this increase are essentially the same as those provided above for the third quarter. The segment's nine-month provisions for credit losses were \$72 million, mainly due to the provisions for credit losses recorded for the Credigy subsidiary.

For the nine months ended July 31, 2018, the effective tax rate was down when compared to the same nine-month period of 2017. However, Credigy's lower income tax rate arising from the U.S. tax reform was partly offset by a decrease in the value of deferred tax assets and by income taxes on the deemed repatriation of foreign profits.

## Other

(taxable equivalent basis)<sup>(1)</sup>

(millions of Canadian dollars)

	Quarter ended July 31		Nine months ended July 31	
	2018	2017 <sup>(2)</sup>	2018	2017 <sup>(2)</sup>
<b>Operating results</b>				
Net interest income	(55)	(4)	(129)	(55)
Non-interest income	73	22	156	95
Total revenues on a taxable equivalent basis	18	18	27	40
Non-interest expenses	74	69	213	172
Contribution on a taxable equivalent basis	(56)	(51)	(186)	(132)
Provisions for credit losses <sup>(3)</sup>	1	–	1	40
Income before income taxes on a taxable equivalent basis	(57)	(51)	(187)	(172)
Income taxes (recovery) on a taxable equivalent basis	(20)	(15)	(58)	(59)
<b>Net loss</b>	<b>(37)</b>	<b>(36)</b>	<b>(129)</b>	<b>(113)</b>
Non-controlling interests	13	15	41	42
Net loss attributable to the Bank's shareholders	(50)	(51)	(170)	(155)
Specified items after income taxes <sup>(4)</sup>	–	–	–	2
<b>Net loss excluding specified items<sup>(4)</sup></b>	<b>(37)</b>	<b>(36)</b>	<b>(129)</b>	<b>(111)</b>
Average assets	43,029	36,395	42,296	37,111

(1) See Note 21 to the consolidated financial statements.

(2) For the quarter and nine-month period ended July 31, 2017, certain amounts have been reclassified.

(3) For the nine-month period ended July 31, 2017, the \$40 million in provisions for credit losses consisted of an increase in the collective allowance for credit risk on non-impaired loans.

(4) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

For the *Other* heading of segment results, there was a net loss of \$37 million in the third quarter of 2018 compared to a net loss of \$36 million in the same quarter of 2017.

For the nine months ended July 31, 2018, net loss stood at \$129 million compared to a net loss of \$113 million in the same nine-month period of 2017. This change was due to an increase in non-interest expenses, particularly due to technology investments made as part of the Bank's transformation plan and for business development purposes, and from a higher contribution from Treasury activities in the first nine months of 2017. These items more than offset the impact of the \$40 million increase (\$29 million net of income taxes) to the collective allowance for credit risk on non-impaired loans recorded in the second quarter of 2017 to reflect growth in the Bank's overall credit portfolio. The nine-month net loss excluding specified items was \$129 million compared to a \$111 million net loss in the same period of 2017.

## Consolidated Balance Sheet

The presentation of the Consolidated Balance Sheet as at July 31, 2018 reflects the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these consolidated financial statements. Comparative information has not been restated.

### Consolidated Balance Sheet Summary

(millions of Canadian dollars)	As at July 31, 2018	As at October 31, 2017 <sup>(1)</sup>	% Change
<b>Assets</b>			
Cash and deposits with financial institutions	11,037	8,802	25
Securities	73,369	65,343	12
Securities purchased under reverse repurchase agreements and securities borrowed	16,253	20,789	(22)
Loans and acceptances (net of allowances for credit losses)	142,836	136,457	5
Other	14,142	14,436	(2)
	<b>257,637</b>	<b>245,827</b>	<b>5</b>
<b>Liabilities and equity</b>			
Deposits	166,595	156,671	6
Other	76,035	75,589	1
Subordinated debt	753	9	
Equity attributable to the Bank's shareholders	13,891	12,750	9
Non-controlling interests	363	808	(55)
	<b>257,637</b>	<b>245,827</b>	<b>5</b>

(1) On November 1, 2017, the Bank changed the presentation of certain Consolidated Balance Sheet items, and the figures as at October 31, 2017 were reclassified to reflect those changes.

## Assets

As at July 31, 2018, the Bank had total assets of \$257.6 billion compared to \$245.8 billion as at October 31, 2017, an \$11.8 billion or 5% increase. Cash and deposits with financial institutions, totalling \$11.0 billion as at July 31, 2018, rose \$2.2 billion or 25%, mainly due to deposits with financial institutions. Since October 31, 2017, securities rose \$8.1 billion, essentially due to a \$10.3 billion or 22% increase in securities at fair value through profit or loss, as equity securities were up \$2.9 billion and securities issued or guaranteed by the Canadian government were up \$5.2 billion. This increase was tempered by a \$2.2 billion decrease in securities other than those measured at fair value through profit or loss. Securities purchased under reverse repurchase agreements and securities borrowed decreased by \$4.5 billion, mainly related to Treasury and Financial Markets operations.

At \$143.5 billion as at July 31, 2018, loans and acceptances rose \$6.3 billion or 5% since October 31, 2017, mainly because loans to businesses and governments were up \$4.3 billion or 9%. The residential mortgage, personal loan, and credit card receivables items each posted 2% growth. The following table provides a breakdown of the main loan and acceptance portfolios.

(millions of Canadian dollars)	As at July 31, 2018	As at October 31, 2017 <sup>(1)</sup>	As at July 31, 2017 <sup>(1)</sup>
<b>Loans and acceptances</b>			
Residential mortgage	52,731	51,634	51,428
Personal	36,459	35,590	34,724
Credit card	2,285	2,247	2,205
<b>Business and government</b>	<b>52,019</b>	<b>47,681</b>	<b>47,223</b>
	<b>143,494</b>	<b>137,152</b>	<b>135,580</b>

(1) On November 1, 2017, the Bank changed the presentation of certain Consolidated Balance Sheet items, and the figures as at October 31, 2017 and as at July 31, 2017 were reclassified to reflect those changes.

When compared to a year ago, loans and acceptances increased by \$7.9 billion or 6%, residential mortgage loans and personal loans rose 3% and 5%, respectively, and loans and acceptances to businesses and governments were up 10%, i.e., a \$4.8 billion increase due to Commercial Banking activities and to corporate financing.

## Liabilities

As at July 31, 2018, the Bank had total liabilities of \$243.4 billion compared to \$232.3 billion as at October 31, 2017.

The Bank's total deposit liability stood at \$166.6 billion as at July 31, 2018, up \$9.9 billion from \$156.7 billion as at October 31, 2017. The following table provides a breakdown of total personal savings.

(millions of Canadian dollars)	As at July 31, 2018	As at October 31, 2017	As at July 31, 2017
<b>Balance sheet</b>			
Deposits	55,846	53,719	52,370
<b>Off-balance-sheet</b>			
Brokerage	127,945	124,212	118,255
Mutual funds	33,741	32,192	30,909
Other	453	408	412
	<b>162,139</b>	<b>156,812</b>	<b>149,576</b>
<b>Total personal savings</b>	<b>217,985</b>	<b>210,531</b>	<b>201,946</b>

As at July 31, 2018, personal deposits stood at \$55.8 billion, rising \$2.1 billion since October 31, 2017 and rising 6% from the same date last year, essentially due to the Bank's initiatives to increase this type of deposit as well as to growth at the ABA Bank subsidiary. As at July 31, 2018, total personal savings amounted to \$218.0 billion, rising 4% from \$210.5 billion since October 31, 2017. Off-balance-sheet personal savings stood at \$162.1 billion, a \$12.5 billion or 8% increase from a year ago and attributable to excellent net inflows in brokerage operations and sound stock market performance.

At \$105.6 billion, business and government deposits rose \$8.0 billion since October 31, 2017, meeting the needs to fund growth of the Bank's assets. Other liabilities stood at \$76.0 billion, rising 1% since October 31, 2017 due to a \$2.1 billion increase in obligations related to securities sold under repurchase agreements and securities loaned, partly offset by a \$0.9 billion decrease in liabilities related to transferred receivables and a \$0.9 billion decrease in derivative financial instruments. Since October 31, 2017, subordinated debt increased due to a \$750 million issuance of medium-term notes on February 1, 2018.

## Equity

As at July 31, 2018, equity attributable to the Bank's shareholders was \$13.9 billion, rising \$1.1 billion from October 31, 2017. This increase came from net income net of dividends, from remeasurements of pension plans and other post-employment benefit plans, and from the issuances of Series 40 and Series 42 preferred shares for \$600 million, tempered by a \$200 million redemption of Series 28 preferred shares for cancellation. The equity increase was reduced by the fact that common shares issued under the stock option plan were more than offset by common shares repurchased for cancellation and the impact of shares purchased or sold for trading. As for non-controlling interests, they were down \$445 million, essentially due to the \$400 million redemption of trust units issued by NBC Asset Trust.

As at August 24, 2018, there were 338,219,156 common shares and 13,646,620 stock options outstanding. For additional information on share capital, see Note 19 to the audited annual consolidated financial statements for the year ended October 31, 2017 and Note 14 to the consolidated financial statements of this quarter.

## Related Party Transactions

The Bank's policies and procedures regarding related party transactions have not significantly changed since October 31, 2017. For additional information, see Note 29 to the audited annual consolidated financial statements for the year ended October 31, 2017.

## Securitization and Off-Balance-Sheet Arrangements

In the normal course of business, the Bank is party to various financial arrangements that, under IFRS, are not required to be recorded on the Consolidated Balance Sheet or are recorded at amounts other than their notional or contractual values. These arrangements include, among others, transactions with structured entities, derivative financial instruments, issuances of guarantees, credit instruments, and financial assets received as collateral. A complete analysis of these types of arrangements, including their nature, business purpose and importance, is provided on pages 39 and 40 of the *2017 Annual Report*. For additional information on guarantees, commitments and structured entities, see Notes 27 and 28 to the audited annual consolidated financial statements for the year ended October 31, 2017.

For additional information about financial assets transferred but not derecognized, see Note 9 to these consolidated financial statements.

## Income Taxes

In July 2018, the Bank received a written proposal (the "Proposal") from the Canada Revenue Agency (CRA) proposing to reassess the Bank for additional income tax and interest of approximately \$130 million (including estimated provincial tax and interest) in respect of certain Canadian dividends received by the Bank during 2013.

In May 2017, the Bank had been reassessed for additional income tax and interest of approximately \$77 million (including estimated provincial tax and interest) in respect of certain Canadian dividends received by the Bank during 2012.

The transactions addressed in the Proposal for 2013 and the reassessment for 2012 are similar to those targeted by the prospective measures applicable to synthetic equity arrangements announced in the 2015 Canadian federal budget.

Also in July 2018, the CRA also confirmed in writing that, except for the above-mentioned reassessment for 2012, it would not pursue the proposed reassessment in respect of years 2011 and 2012 that had been communicated to the Bank in March 2017.

The CRA may issue reassessments to the Bank for 2013 and subsequent taxation years in regard to activities similar to those targeted by the Proposal for 2013 and the reassessment for 2012. The Bank remains confident that its tax position was appropriate and intends to vigorously defend its position. As a result, no amount has been recognized in the consolidated financial statements as at July 31, 2018.

## ACCOUNTING POLICIES AND FINANCIAL DISCLOSURE

### Accounting Policies and Critical Accounting Estimates

The Bank's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). The financial statements also comply with section 308(4) of the *Bank Act* (Canada), which states that, except as otherwise specified by the Office of the Superintendent of Financial Institutions (Canada) (OSFI), the consolidated financial statements are to be prepared in accordance with IFRS. IFRS represent Canadian generally accepted accounting principles (GAAP). None of the OSFI accounting requirements are exceptions to IFRS. The unaudited interim condensed consolidated financial statements for the quarter and the nine-month period ended July 31, 2018 were prepared in accordance with IAS 34 – *Interim Financial Reporting* and using the same accounting policies described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2017, except for the changes described in Note 2 to the interim condensed consolidated financial statements, which have been applied since November 1, 2017 following the Bank's adoption of IFRS 9 – *Financial Instruments*.

As stated in Note 2 to its audited annual consolidated financial statements for the year ended October 31, 2017, the Bank early adopted IFRS 9 on November 1, 2017. As permitted by IFRS 9, the Bank did not restate comparative consolidated financial statements. Note 4 to the interim condensed consolidated financial statements presents the impacts of IFRS 9 adoption on the Bank's Consolidated Balance Sheet as at November 1, 2017.

On November 1, 2017, the Bank changed the presentation of certain items on the Consolidated Balance Sheet and reclassified certain amounts. The former *Personal and credit card* loans item is now presented in two separate items. The *Purchased receivables* item, which had been presented net of allowances for credit losses, in an amount of \$2,014 million as at October 31, 2017, is now reported in *Residential mortgage* loans (\$1,116 million) and in *Personal* loans (\$874 million), and the *Allowances for credit losses* item was reduced by \$24 million. As a result of this presentation change, for the quarter ended July 31, 2017, a \$56 million amount reported in *Non-interest income – Other* was reclassified to *Interest income – Loans* (\$164 million for the nine-month period ended July 31, 2017).

In preparing consolidated financial statements in accordance with IFRS, management must exercise judgment and make estimates and assumptions that affect the reporting date carrying amounts of assets and liabilities, net income and related information. Some of the accounting policies are considered critical given their importance to the presentation of the Bank's financial position and operating results and require subjective and complex judgments and estimates on matters that are inherently uncertain. Any change in these judgments and estimates could have a significant impact on the Bank's consolidated financial statements. The critical accounting estimates are the same as those described on pages 88 to 91 of the *2017 Annual Report*, except for financial asset impairment estimates, which have been determined in accordance with IFRS 9 since November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2, 4 and 8 to the interim condensed consolidated financial statements.

### Future Accounting Policy Changes

The Bank closely monitors both new accounting standards and amendments to existing accounting standards issued by the IASB. The Bank is currently assessing how adoption of new and amended IASB accounting standards will impact its consolidated financial statements. Aside from the adoption of IFRS 9 on November 1, 2017 and IASB's publication of a revised *Conceptual Framework for Financial Reporting*, there have been no significant updates to the future accounting policy changes disclosed in Note 2 to the audited annual consolidated financial statements for the year ended October 31, 2017.

#### Effective Date – November 1, 2020

On March 29, 2018, the IASB issued the revised *Conceptual Framework for Financial Reporting* to replace its 2010 conceptual framework. For the IASB, the revised conceptual framework has been in effect since its publication date. Early application is permitted.

### Financial Disclosure

During the third quarter of 2018, no changes were made to the policies, procedures and other processes that comprise the Bank's internal control over financial reporting that had or could reasonably have a significant impact on the internal control over financial reporting.



## ADDITIONAL FINANCIAL DISCLOSURE

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The Financial Stability Board (FSB) develops financial stability standards and seeks to promote cooperation in the oversight and monitoring of financial institutions. OSFI has asked Canadian banks to apply certain recommendations issued by the FSB. The recommendations seek to enhance the transparency and measurement of certain exposures, in particular structured entities, subprime and Alt-A exposures, collateralized debt obligations, residential and commercial mortgage-backed securities, and leveraged financing structures.

The Bank does not market any specific mortgage financing program to subprime or Alt-A clients. Subprime loans are generally defined as loans granted to borrowers with a higher credit risk profile than prime borrowers, and the Bank does not grant this type of loan. Alt-A loans are granted to borrowers who cannot provide standard proof of income. The Bank's Alt-A loan volume was \$420 million as at July 31, 2018 (\$408 million as at October 31, 2017).

The Bank does not have any significant direct position in residential and commercial mortgage-backed securities that are not insured by the Canada Mortgage and Housing Corporation (CMHC). Credit derivative positions are presented in the *Supplementary Regulatory Capital Disclosure* report, which is available on the Bank's website at [nbc.ca](http://nbc.ca).

Leveraged financing structures are defined by the Bank as loans granted to large corporate and financial sponsor-backed companies that are typically non-investment grade with much higher levels of debt relative to other companies in the same industry. Leveraged finance is commonly employed to achieve a specific objective, for example, to make an acquisition, complete a buy-out or repurchase shares. Leveraged finance risk exposure takes the form of both funded and unfunded commitments. As at July 31, 2018, total commitments for this type of loan stood at \$3,329 million (\$3,269 million as at October 31, 2017). Details about other exposures are provided in the table on structured entities in Note 28 to the audited annual consolidated financial statements for the year ended October 31, 2017.

The FSB created the Enhanced Disclosure Task Force (EDTF), a working group that, on October 29, 2012, published a report entitled *Enhancing the Risk Disclosures of Banks*, which contains 32 recommendations. The Bank ensures overall compliance with those recommendations and is continuing to enhance its risk disclosures to meet the best practices on an ongoing basis. The risk disclosures required by the EDTF are provided in the *2017 Annual Report*, in this *Report to Shareholders*, and in the documents entitled *Supplementary Regulatory Capital Disclosure for the Third Quarter Ended July 31, 2018*, and *Supplementary Financial Information for the Third Quarter Ended July 31, 2018*, which are available on the Bank's website at [nbc.ca](http://nbc.ca). In addition, on the following page is a table of contents to help users locate information relative to the 32 recommendations.

## Risk Disclosures

The following table lists the references where users can find information that responds to the EDTF's 32 recommendations.

				Pages
		2017 Annual Report	Report to Shareholders <sup>(1)</sup>	Supplementary Regulatory Capital Disclosure <sup>(1)</sup>
<b>General</b>				
1	Location of risk disclosures	8	18	
	Management's Discussion and Analysis	42 to 87, 100 and 104	19 to 38	
	Consolidated Financial Statements	Notes 1, 7, 17, 24 and 30	Notes 8 and 16	
	Supplementary Regulatory Capital Disclosure			4 to 29
2	Risk terminology and risk measures	51 to 87		
3	Top and emerging risks	51 to 53		
4	New key regulatory ratios	43 to 46, 73, 75 and 80	19 to 21, 30, 33 and 80	
<b>Risk governance and risk management</b>				
5	Risk management organization, processes and key functions	55 to 69, 75 to 77		
6	Risk management culture	55 and 56		
7	Key risks by business segment, risk management and risk appetite	50, 55 and 56		
8	Stress testing	42, 56, 64 and 73 to 77		
<b>Capital adequacy and risk-weighted assets (RWA)</b>				
9	Minimum Pillar 1 capital requirements	43 to 46	19 to 21	
10	Reconciliation of the accounting balance sheet to the regulatory balance sheet			4 to 7
11	Movements in regulatory capital	47	22	
12	Capital planning	42 to 50		
13	RWA by business segment and by risk type	48 and 50	23	8
14	Capital requirements by risk and RWA calculation method	48 and 60 to 64	23	8
15	Banking book credit risk	48	23	8 and 11 to 16
16	Movements in RWA by risk type	49	24	9
17	Assessment of credit risk model performance	59, 62 and 71		11 to 17
<b>Liquidity</b>				
18	Liquidity management and components of the liquidity buffer	75 to 81	30 to 34	
<b>Funding</b>				
19	Summary of encumbered and unencumbered assets	78 and 79	32	
20	Residual contractual maturities of balance sheet items and off-balance-sheet commitments	191 to 195	35 to 38	
21	Funding strategy and funding sources	81 to 83	34	
<b>Market risk</b>				
22	Linkage of market risk measures to balance sheet	69 and 70	27 and 28	
23	Market risk factors	68, 71 to 74, 178 to 180	28 to 30	
24	VaR: Assumptions, limitations and validation procedures	71 to 73		
25	Stress tests, stressed VaR and backtesting	71 to 74		
<b>Credit risk</b>				
26	Credit risk exposures	63, 67 and 149 to 152	26 and 67 to 75	10 to 24 and 19 to 26 <sup>(2)</sup>
27	Policies for identifying impaired loans	65, 120 and 121		
28	Movements in impaired loans and allowances for credit losses	100, 104 and 149 to 152	67 to 75	20
29	Counterparty credit risk relating to derivatives transactions	65, 66 and 161 to 164		25 and 26
30	Credit risk mitigation	64 to 66		22 and 24
<b>Other risks</b>				
31	Other risks: Governance, measurement and management	53, 54 and 84 to 87		
32	Publicly known risk events	84	No risk event	

(1) For the third quarter ended July 31, 2018.

(2) These pages are included in the document entitled *Supplementary Financial Information for the Third Quarter Ended July 31, 2018*.

## CAPITAL MANAGEMENT

Capital management has a dual role of ensuring a competitive return to the Bank's shareholders while maintaining a solid capital foundation that covers risks inherent to the Bank's business, supports its business segments and protects its clients. The Bank's capital management policy defines guiding principles as well as the roles and responsibilities of its internal capital adequacy assessment process. This process aims to determine the capital that the Bank needs to pursue its business operations and to accommodate unexpected losses arising from extremely adverse economic and operational conditions. For additional information on the capital management framework, see the Capital Management section on pages 42 to 50 of the Bank's *2017 Annual Report*.

### Basel Accord

The Basel III regulatory framework sets out transitional arrangements for the period of 2013 to 2019. OSFI has introduced two methodologies for determining capital. The "all-in" methodology includes all of the regulatory adjustments that will be required by 2019 while retaining the phase-out rules for non-qualifying capital instruments. The "transitional" methodology adheres to the guidelines of the Basel Committee on Banking Supervision (BCBS) and, in addition to applying the phase-out rules for non-qualifying capital instruments, also applies a more flexible and steady phasing in of the required regulatory adjustments. The Bank will disclose its capital ratios calculated according to both methodologies for each quarter until the start of 2019. However, OSFI is requiring Canadian banks to meet the minimum "all-in" thresholds rather than the minimum thresholds calculated using the "transitional" method.

Consequently, the Bank and all other major Canadian banks have to maintain, on an "all-in" basis, a CET1 capital ratio of at least 8.0%, a Tier 1 capital ratio of at least 9.5%, and a Total capital ratio of at least 11.5%. All of these ratios are to include a capital conservation buffer of 2.5% and a 1% surcharge applicable to Domestic Systemically Important Banks (D-SIBs). During the quarter ended July 31, 2018, OSFI introduced a domestic stability buffer of 1.5% applicable to all D-SIBs. For additional information on this buffer, see the regulatory developments discussion on the following pages.

In addition to those measures, OSFI is requiring that regulatory capital instruments other than common equity have a non-viability contingent capital (NVCC) clause to ensure that investors bear losses before taxpayers should the government determine that it is in the public interest to rescue a non-viable financial institution. Instruments issued before January 1, 2013 that would be Basel III compliant if not for the absence of the NVCC clause are grandfathered and will be phased out over a period of ten years. The Bank expects to phase out all of its non-NVCC instruments without resorting to any regulatory event redemption.

To ensure an implementation similar to that in other countries, OSFI decided to phase in the Credit Valuation Adjustment (CVA) charge over a five-year period beginning in 2014. For fiscal 2018, 80%, 83% and 86% of total CVA will be applied to the calculation of the CET1, Tier 1 and Total capital ratios, respectively, and these percentages will continue to increase each year thereafter until they reach 100% by 2019. OSFI has also been requiring Canadian banks to meet a Basel III leverage ratio of at least 3.0%.

The Bank ensures that its capital levels are always above the minimum regulatory capital requirements for OSFI's "all-in" ratios. By maintaining a strong capital structure, the Bank can cover the risks inherent to its business activities, support its business segments and protect its clients.

Other disclosure requirements pursuant to Pillar 3 of the Basel Accord and a set of recommendations defined by the EDTF are presented in the *Supplementary Regulatory Capital Disclosure* report published quarterly and available on the Bank's website at [nbc.ca](http://nbc.ca). Furthermore, a complete list of capital instruments and their main features is also available on the Bank's website.

### Regulatory Developments

The Bank closely monitors regulatory changes and is actively involved in consultation processes. For additional information on the regulatory context as at October 31, 2017, which is still the current context, see pages 45 and 46 of the Capital Management section in the *2017 Annual Report*. Since November 1, 2017, the below-described regulatory developments should also be considered.

On December 7, 2017, the Group of Central Bank Governors and Heads of Supervision (GHOS), which oversees the BCBS, endorsed the outstanding Basel III post-crisis regulatory reforms. The purpose of the approved reforms, set out in *Basel III: Finalising Post-Crisis Reforms*, is to reduce excessive variability in risk-weighted assets and improve comparability and transparency among bank capital ratios. The reforms must be implemented starting in 2022 and include the following: revisions to the standardized approaches for calculating credit risk and operational risk; a constraint on using the internal ratings-based approach for calculating credit risk; and revisions to the leverage ratio, the CVA, and the calculation of the output floor. On July 16, 2018, OSFI issued discussion paper *Implementation of the Final Basel III Reforms in Canada*, which sets out OSFI's preliminary views on the scope and timelines for implementing the final Basel III reforms in Canada. Comments on this discussion paper must be sent to OSFI by October 19, 2018.

On January 12, 2018, OSFI issued a document that sets out revisions to capital floor calculations. The purpose of the capital floor is to reduce the risk related to internal credit risk calculation models and to improve the comparability of risk among banks. The new floor will replace the one currently being used, which is based on Basel I requirements. The revised capital floor will set the regulatory capital level that will have to be met by banks that use the internal models based on the Basel II standardized approach. As of the second quarter of 2018, the new floor has been progressively coming into effect, starting with a 70% floor factor that rose to 72.5% in the third quarter of 2018 and that will reach 75% in the fourth quarter of 2018.

On February 27, 2018, the BCBS issued *Pillar 3 Disclosure Requirements – Updated Framework*, a consultative document that presents the additional disclosure requirements that will apply when the outstanding Basel III regulatory reforms take effect as of 2022. The revisions to the Pillar 3 disclosure requirements made during Phase 1 and Phase 2 (issued January 28, 2015 and March 11, 2016, respectively) combined with these new disclosure requirements will form a single Pillar 3 disclosure framework.

On March 22, 2018, the BCBS issued a consultative document entitled *Pillar 3 Disclosure Requirements: Regulatory Treatment of Accounting Provisions*. This document is a technical amendment on the Pillar 3 disclosure requirements addressing provisions for expected credit losses and the related transitional arrangements. The proposed implementation date is January 1, 2019.

On March 22, 2018, the BCBS also issued *Revisions to the Minimum Capital Requirements for Market Risk*, a consultative document prepared to resolve shortcomings in the *Minimum Capital Requirements for Market Risk* standard, which will have to be applied as of 2022.

On April 18, 2018, the Government of Canada issued the final regulations under the *Canadian Deposit Insurance Corporation (CDIC) Act* and the *Bank Act* providing the details of conversion, issuance and compensation regimes for bail-in instruments issued by D-SIBs, including the Bank, (collectively, the "Bail-In Regulations"). Pursuant to the *CDIC Act*, in circumstances where OSFI has determined that the Bank has ceased, or is about to cease, to be viable, the Governor in Council may, upon a Minister of Finance recommendation indicating that he or she believes that it is in the public interest to do so, grant an order directing CDIC to convert all or a portion of certain shares and liabilities of the Bank into common shares of the Bank (a "Bail-In Conversion"). The Bail-in Regulations governing the conversion and issuance of bail-in instruments will come into force on September 23, 2018, and those governing compensation for holders of converted instruments came into force on March 27, 2018. Any shares and liabilities issued before the date the Bail-In Regulations come into force will not be subject to a Bail-In Conversion, unless, in the case of a liability, the terms of such liability are, on or after that day, amended to increase its principal amount or to extend its term to maturity, and the liability, as amended, meets the requirements to be subject to a Bail-In Conversion.

In conjunction with the issuance of the Bail-In Regulations, OSFI also issued its final *Total Loss Absorbing Capacity (TLAC) Guideline*, which will come into effect on September 23, 2018 as well as revisions to its *Capital Adequacy Requirements (CAR) Guideline*. The TLAC Guideline requires D-SIBs to maintain sufficient loss absorbing capacity to support their recapitalization in the unlikely event of a failure so that they can remain open and operating without requiring public funds or threatening financial stability. On August 21, 2018, as set out in the *Bank Act*, OSFI issued orders to each D-SIB, setting the minimum risk-based TLAC ratio at 21.5% of risk-weighted assets and the minimum TLAC leverage ratio at 6.75%. D-SIBs must fully meet these minimum TLAC requirements by November 1, 2021 and public disclosure and regulatory reporting relating to the TLAC Guideline will commence as of the first quarter of 2019. The revisions of the CAR Guideline implement the prudential treatment for holdings of other TLAC instruments (as defined in the TLAC Guideline) and apply to all DSIBs effective the first quarter of 2019.

On May 14, 2018, the BCBS and the board of directors of the International Organization of Securities Commissions issued a document entitled *Criteria for Identifying 'Simple, Transparent and Comparable' (STC) Short-Term Securitizations*. The BCBS also issued the final document entitled *Capital Treatment for 'Simple, Transparent and Comparable' Short-Term Securitizations*. Short-term securitizations that meet the STC criteria will be eligible for lower minimum capital requirements. The guidelines and principles set out in these two documents are similar to those applicable to STC term securitizations issued in July 2016. These documents complete the *Revisions to the Securitisation Framework* document issued in July 2016. Application of the revised securitization framework will be mandatory as of first quarter 2019.

On June 25, 2018, OSFI issued a letter on the domestic stability buffer (the buffer) held by D-SIBs to protect against risks associated with systemic vulnerabilities. A vulnerability is considered if it is measurable, material, and cyclical and has a system-wide impact that could materialize in the foreseeable future. The vulnerabilities identified at this time are Canadian consumer indebtedness, asset imbalances in the Canadian market, and Canadian institutional indebtedness. The capital buffer level will be based on OSFI's assessment of these vulnerabilities combined with its supervisory judgment. The buffer level, to vary between 0% and 2.5% of risk-weighted assets, is identical for all D-SIBs and has been set at 1.5%. This buffer consists exclusively of CET1 capital. OSFI may increase the buffer if it perceives increased risks or reduce the buffer if it considers that the risks have decreased. A D-SIB that fails to meet the buffer requirement will not be subject to automatic constraints to reduce capital distributions but will have to provide a remediation plan to OSFI. This new buffer took effect in the third quarter of 2018.

On July 6, 2018, OSFI released for comment a new version of the *Capital Adequacy Requirements (CAR) Guideline* that will take effect in the first quarter of 2019. The main changes involve implementation of the standardized approach for measuring counterparty credit risk, the capital requirements for bank exposures to central counterparties, and the new provisions of the securitization framework.

The following table presents the capital ratios and the leverage ratio calculated using the "all-in" methodology and the regulatory targets under Basel III.

	As at July 31, 2018	Regulatory ratios		Minimum regulatory ratios to be maintained	
		As at October 31, 2017		BCBS 2018 <sup>(1)</sup>	OSFI 2018 <sup>(1)(2)</sup>
<b>Capital ratios</b>					
CET1	11.6 %	11.2 %	6.375 %	8.0 %	
Tier 1 <sup>(3)</sup>	15.4 %	14.9 %	7.875 %	9.5 %	
Total <sup>(3)</sup>	16.7 %	15.1 %	9.875 %	11.5 %	
<b>Leverage ratio</b>	4.0 %	4.0 %	n.a.	3.0 %	

n.a. Not applicable

(1) The capital ratios include the 1.875% conservation buffer set by the BCBS and the 2.5% conservation buffer set by OSFI.

(2) The capital ratios include a 1% surcharge applicable to D-SIBs since January 1, 2016 and do not include the domestic stability buffer in effect since July 31, 2018.

(3) The ratios as at October 31, 2017 include the redemption of the Series 28 preferred shares on November 15, 2017.

### Management Activities

During the nine months ended July 31, 2018, the Bank repurchased 4,500,000 common shares for \$279 million, which reduced *Common share* capital by \$38 million and *Retained earnings* by \$241 million. The repurchase of 3,000,000 common shares was part of the normal course issuer bid to repurchase for cancellation program that the Bank launched on June 5, 2017 and that ended on June 4, 2018, under which the Bank repurchased a total of 5,000,000 common shares under the program. On June 6, 2018, the Bank began a new normal course issuer bid to repurchase for cancellation up to 8,000,000 common shares over the 12-month period ending no later than June 5, 2019. During the quarter ended July 31, 2018, the Bank repurchased 1,500,000 common shares under the new program.

On November 15, 2017, the Bank redeemed all the issued and outstanding Non-Cumulative 5-Year Rate-Reset Series 28 First Preferred Shares. Pursuant to the share conditions, the redemption price was \$25.00 per share plus the periodic dividend declared and unpaid. The Bank redeemed 8,000,000 Series 28 preferred shares for a total amount of \$200 million.

On January 22, 2018, the Bank issued 12,000,000 Non-Cumulative 5-Year Rate-Reset Series 40 First Preferred Shares at a price equal to \$25.00 per share for gross proceeds of \$300 million. Given that the Series 40 preferred shares satisfy the NVCC requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

On February 1, 2018, the Bank issued medium-term notes for a total amount of \$750 million, bearing interest at a rate of 3.183% and maturing on February 1, 2028. As these medium-term notes satisfy the NVCC requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

On June 11, 2018, the Bank issued 12,000,000 Non-Cumulative 5-Year Rate-Reset Series 42 First Preferred Shares at a per-share price of \$25.00 for gross proceeds of \$300 million. Given that the Series 42 preferred shares satisfy the NVCC requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

Lastly, on June 30, 2018, NBC Asset Trust (the Trust), a closed-end trust established by the Bank, redeemed all of the outstanding 400,000 trust units (NBC CapS II – Series 1) at a per-unit price of \$1,000 for gross proceeds of \$400 million.

## Movement in Regulatory Capital<sup>(1)</sup>

(millions of Canadian dollars)	Nine months ended July 31, 2018
<b>Common Equity Tier 1 (CET1) capital</b>	
Balance at beginning	7,856
Issuance of common shares (including Stock Option Plan)	91
Impact of shares purchased or sold for trading	(10)
Repurchase of common shares	(279)
Other contributed surplus	9
Dividends on preferred and common shares	(693)
Net income attributable to the Bank's shareholders	1,595
Common share capital issued by subsidiaries and held by third parties	2
Removal of own credit spread net of income taxes	(17)
Impact of adopting IFRS 9 on November 1, 2017	(122)
Other	176
Movements in accumulated other comprehensive income	
Translation adjustments	14
Debt securities at fair value through other comprehensive income	(11)
Impact of adopting IFRS 9 on November 1, 2017	(10)
Other	6
Change in goodwill and intangible assets (net of related tax liability)	(32)
Other, including regulatory adjustments and transitional arrangements	
Change in defined benefit pension plan asset (net of related tax liability)	(89)
Change in amount exceeding 15% threshold	
Deferred tax assets	-
Significant investment in common shares of financial institutions	-
Change in other regulatory adjustments <sup>(2)</sup>	3
<b>Balance at end</b>	<b>8,489</b>
<b>Additional Tier 1 capital</b>	
Balance at beginning	2,601
New Tier 1 eligible capital issuances	600
Redeemed capital <sup>(3)</sup>	(400)
Change in non-qualifying Additional Tier 1 subject to phase-out	-
Other, including regulatory adjustments and transitional arrangements	-
<b>Balance at end</b>	<b>2,801</b>
<b>Total Tier 1 capital</b>	<b>11,290</b>
<b>Tier 2 capital</b>	
Balance at beginning	204
New Tier 2 eligible capital issuances	750
Redeemed capital	-
Change in non-qualifying Tier 2 subject to phase-out	-
Tier 2 instruments issued by subsidiaries and held by third parties	1
Change in certain allowances for credit losses	(38)
Other, including regulatory adjustments and transitional arrangements	-
<b>Balance at end</b>	<b>917</b>
<b>Total regulatory capital</b>	<b>12,207</b>

(1) Figures are presented on an "all-in" basis.

(2) Represents the change in investments in the Bank's own CET1 capital.

(3) Figures for the nine months ended July 31, 2018 do not include the November 15, 2017 redemption of Series 28 preferred shares that had been excluded from the calculation of capital as at October 31, 2017.

### Risk-Weighted Assets by Key Risk Drivers

CET1 risk-weighted assets (RWA) amounted to \$73.3 billion as at July 31, 2018 compared to \$70.2 billion as at October 31, 2017, a \$3.1 billion increase resulting mainly from organic growth in RWA.

### Capital Adequacy Under Basel III<sup>(1)</sup>

(millions of Canadian dollars)	Exposure at default	As at July 31, 2018				As at October 31, 2017	
		Standardized Approach	AIRB Approach	Other Approach	Risk-weighted assets Total	Capital requirement <sup>(2)</sup>	Risk-weighted assets Total
<b>Credit risk</b>							
<b>Retail</b>							
Residential mortgages	53,188	1,497	4,719	–	6,216	497	5,555
Qualifying revolving retail	6,283	–	1,340	–	1,340	107	1,275
Other retail	16,518	2,022	5,117	–	7,139	571	7,611
<b>Non-retail</b>							
Corporate	69,423	1,914	28,279	–	30,193	2,415	27,544
Sovereign	31,276	375	647	–	1,022	82	985
Financial institutions	5,189	585	954	–	1,539	123	1,531
Banking book equities <sup>(3)</sup>	977	–	977	–	977	78	910
Securitization	4,791	–	393	–	393	31	390
Other assets	25,990	–	–	2,962	2,962	237	3,645
<b>Counterparty credit risk</b>							
Corporate	19,292	136	218	–	354	28	197
Sovereign	40,674	–	61	–	61	5	43
Financial institutions	65,909	–	359	–	359	29	366
Trading portfolio	8,247	68	1,821	–	1,889	151	2,178
Credit valuation adjustment charge <sup>(4)</sup>		837	–	–	837	67	2,227
Regulatory scaling factor		–	2,693	–	2,693	215	2,580
<b>Total – Credit risk</b>	<b>347,757</b>	<b>7,434</b>	<b>47,578</b>	<b>2,962</b>	<b>57,974</b>	<b>4,636</b>	<b>57,037</b>
<b>Market risk</b>							
VaR		–	1,158	–	1,158	93	867
Stressed VaR		–	2,382	–	2,382	191	1,324
Interest-rate-specific risk		1,215	–	–	1,215	97	906
<b>Total – Market risk</b>		<b>1,215</b>	<b>3,540</b>	<b>–</b>	<b>4,755</b>	<b>381</b>	<b>3,097</b>
<b>Operational risk</b>		<b>10,539</b>	<b>–</b>	<b>–</b>	<b>10,539</b>	<b>843</b>	<b>10,039</b>
<b>Total</b>	<b>347,757</b>	<b>19,188</b>	<b>51,118</b>	<b>2,962</b>	<b>73,268</b>	<b>5,860</b>	<b>70,173</b>

(1) Figures are presented on an “all-in” basis.

(2) The capital requirement is equal to 8% of risk-weighted assets.

(3) Calculated using the simple risk-weighted method.

(4) Calculated based on CET1 RWA.

### Risk-Weighted Assets Movement by Key Drivers<sup>(1)</sup>

(millions of Canadian dollars)

			Quarter ended		
			July 31, 2018	April 30, 2018	January 31, 2018
	Non-counterparty credit risk	Counterparty credit risk <sup>(2)</sup>	Total	Total	Total
<b>Credit risk – Risk-weighted assets at beginning</b>	<b>54,166</b>	<b>4,211</b>	<b>58,377</b>	57,625	57,037
Book size	223	(709)	(486)	1,974	1,289
Book quality	(49)	(21)	(70)	(1,681)	(143)
Model updates	–	–	–	(74)	–
Methodology and policy	–	–	–	–	–
Acquisitions and disposals	–	–	–	–	–
Foreign exchange movements	134	19	153	533	(558)
<b>Credit risk – Risk-weighted assets at end</b>	<b>54,474</b>	<b>3,500</b>	<b>57,974</b>	58,377	57,625
<b>Market risk – Risk-weighted assets at beginning</b>			<b>4,055</b>	3,336	3,097
Movement in risk levels <sup>(3)</sup>			700	719	239
Model updates			–	–	–
Methodology and policy			–	–	–
Acquisitions and disposals			–	–	–
<b>Market risk – Risk-weighted assets at end</b>			<b>4,755</b>	4,055	3,336
<b>Operational risk – Risk-weighted assets at beginning</b>			<b>10,402</b>	10,218	10,039
Movement in risk levels			137	184	179
Acquisitions and disposals			–	–	–
<b>Operational risk – Risk-weighted assets at end</b>			<b>10,539</b>	10,402	10,218
<b>Risk-weighted assets at end</b>			<b>73,268</b>	72,834	71,179

(1) Figures are presented on an "all-in" basis.

(2) Calculated based on CET1 RWA.

(3) Also includes foreign exchange rate movements that are not considered material.

The table above provides the risk-weighted assets movements by key drivers underlying the different risk categories.

The *Book size* item reflects organic changes in exposure size and composition (including new loans and maturing loans). RWA movements attributable to book size include increases or decreases in exposures, measured by exposure at default, assuming a stable risk profile.

The *Book quality* item is the Bank's best estimate of changes in book quality related to experience, such as underlying customer behaviour or demographics, including changes resulting from model recalibrations or realignments and also including risk mitigation factors.

The *Model updates* item is used to reflect implementations of new models, changes in model scope, and any other change applied to address model malfunctions.

The *Methodology and policy* item presents the impact of changes in calculation methods stemming from changes in regulatory policies as a result, for example, of new regulations.



### Regulatory Capital Ratios

As at July 31, 2018, the Bank's CET1, Tier 1 and Total capital ratios were, respectively, 11.6%, 15.4% and 16.7%, i.e., above the regulatory requirements, compared to ratios of, respectively, 11.2%, 14.9% and 15.1% as at October 31, 2017. The increase in the CET1 capital ratio stems essentially from net income net of dividends, common share issuances under the Stock Option Plan, and remeasurements of pension plans and other post-employment benefit plans, factors that were tempered by the growth in risk-weighted assets, by the common share repurchases made during the nine months ended July 31, 2018 and by the impact of IFRS 9 adoption on November 1, 2017. Both the Tier 1 and the Total capital ratios increased, essentially due to the same items. The increase in the Tier 1 capital ratio was also due to the \$600 million issuances of Series 40 and 42 preferred shares, partly offset by the \$400 million redemption of NBC Asset Trust units, while the \$750 million issuance of medium-term notes on February 1, 2018 contributed to the higher Total capital ratio. As at July 31, 2018, the leverage ratio was 4.0%, unchanged from October 31, 2017.

### Regulatory Capital and Ratios Under Basel III<sup>(1)</sup>

(millions of Canadian dollars)	As at July 31, 2018	As at October 31, 2017
<b>Capital</b>		
CET1	8,489	7,856
Tier 1 <sup>(2)</sup>	11,290	10,457
Total <sup>(2)</sup>	12,207	10,661
<b>Risk-weighted assets</b>		
CET1 capital	73,268	70,173
Tier 1 capital	73,300	70,327
Total capital	73,331	70,451
<b>Total exposure</b>	280,696	262,539
<b>Capital ratios</b>		
CET1	11.6 %	11.2 %
Tier 1 <sup>(2)</sup>	15.4 %	14.9 %
Total <sup>(2)</sup>	16.7 %	15.1 %
<b>Leverage ratio</b>	4.0 %	4.0 %

(1) Figures are presented on an "all-in" basis.

(2) Figures as at October 31, 2017 include the redemption of the Series 28 preferred shares on November 15, 2017.

### Dividends

On August 28, 2018, the Board of Directors declared regular dividends on the various series of first preferred shares and a dividend of 62 cents per common share, payable on November 1, 2018 to shareholders of record on September 24, 2018.

## RISK MANAGEMENT

The Bank aims to maintain its financial performance by continuing to ensure prudent management and a sound balance between return and the risks assumed. The Bank views risk as an integral part of its development and the diversification of its activities and advocates a risk management approach consistent with its business expansion strategy. The Bank's governance structure for risk management has remained largely unchanged from that described in the *2017 Annual Report*.

Managing risk requires a solid understanding of every type of risk found across the Bank. In addition to providing assurance that risk levels do not exceed acceptable thresholds, effective risk management can help to control the volatility of the Bank's results. Despite the exercise of stringent risk management and the mitigation measures in place, risk cannot be suppressed entirely, and the residual risks may occasionally cause significant losses.

Certain risks are discussed below. For additional information, see the Risk Management section on pages 51 to 87 of the *2017 Annual Report*. Risk management information is also provided in Note 8 to the consolidated financial statements, which covers loans.

### Credit Risk

Credit risk is the risk of incurring a financial loss if an obligor does not fully honour its contractual commitments to the Bank. Obligors may be borrowers, issuers, counterparties or guarantors. Credit risk is the most significant risk facing the Bank in the normal course of business.

The amounts shown in the following table represent the Bank's maximum exposure to credit risk as at the financial reporting date without taking into account any collateral held or any other credit enhancements. These amounts do not take into account allowances for credit losses nor amounts pledged as collateral. The table also excludes equity securities.

### Maximum Credit Risk Exposure Under the Basel Asset Categories

(millions of Canadian dollars)						As at July 31, 2018	As at October 31, 2017
	Drawn	Undrawn commitments	Repo-style transactions <sup>(1)</sup>	OTC derivatives	Other off-balance- sheet items <sup>(2)</sup>	Total	Total
<b>Retail</b>							
Residential mortgages	44,922	8,266	–	–	–	53,188	49,028
Qualifying revolving retail	2,802	3,481	–	–	–	6,283	6,196
Other retail	14,944	1,560	–	–	14	16,518	16,635
	62,668	13,307	–	–	14	75,989	71,859
<b>Non-retail</b>							
Corporate	49,772	16,591	19,279	13	3,060	88,715	80,059
Sovereign	26,155	4,943	40,220	454	178	71,950	64,096
Financial institutions	4,118	307	65,481	428	764	71,098	58,508
	80,045	21,841	124,980	895	4,002	231,763	202,663
<b>Trading portfolio</b>	–	–	–	8,247	–	8,247	8,309
<b>Securitization</b>	–	–	–	–	4,791	4,791	4,740
<b>Total – Gross credit risk</b>	<b>142,713</b>	<b>35,148</b>	<b>124,980</b>	<b>9,142</b>	<b>8,807</b>	<b>320,790</b>	<b>287,571</b>
<b>Standardized Approach</b>	<b>12,511</b>	<b>248</b>	<b>3,494</b>	<b>94</b>	<b>386</b>	<b>16,733</b>	<b>16,040</b>
<b>AIRB Approach</b>	<b>130,202</b>	<b>34,900</b>	<b>121,486</b>	<b>9,048</b>	<b>8,421</b>	<b>304,057</b>	<b>271,531</b>
<b>Total – Gross credit risk</b>	<b>142,713</b>	<b>35,148</b>	<b>124,980</b>	<b>9,142</b>	<b>8,807</b>	<b>320,790</b>	<b>287,571</b>

(1) Securities purchased under reverse repurchase agreements and sold under repurchase agreements as well as securities loaned and borrowed.

(2) Letters of guarantee, documentary letters of credit and securitized assets that represent the Bank's commitment to make payments in the event that a client cannot meet its financial obligations to third parties.

In order to meet OSFI's mortgage loan disclosure requirements, additional information has been provided in *Supplementary Financial Information for the Third Quarter Ended July 31, 2018* and in *Supplementary Regulatory Capital Disclosure for the Third Quarter Ended July 31, 2018*, which are available on the Bank's website at [nbc.ca](http://nbc.ca).

### Market Risk

Market risk is the risk of losses in on- and off-balance-sheet positions arising from movements in market parameters. Managing this risk is a core competency for the Bank in its market making, trading, investing and asset/liability management activities.

The following tables provide a breakdown of the Bank's Consolidated Balance Sheet into financial assets and liabilities by those that carry market risk and those that do not carry market risk, distinguishing between trading positions whose main risk measures are Value-at-Risk (VaR) and stressed VaR (SVaR) and non-trading positions that use other risk measures.

### Reconciliation of Market Risk With Consolidated Balance Sheet Items

(millions of Canadian dollars)		As at July 31, 2018			
	Balance sheet	Market risk measures		Not subject to market risk	Non-traded risk primary risk sensitivity
		Trading <sup>(1)</sup>	Non-Trading <sup>(2)</sup>		
<b>Assets</b>					
Cash and deposits with financial institutions	11,037	79	10,474	484	Interest rate <sup>(3)</sup>
Securities					
At fair value through profit or loss	57,810	53,165	4,645	–	Interest rate <sup>(3)</sup>
At fair value through other comprehensive income	7,157	–	7,157	–	Interest rate <sup>(3)</sup> and equity <sup>(4)</sup>
At amortized cost	8,402	–	8,402	–	Interest rate <sup>(3)</sup>
Securities purchased under reverse repurchase agreements and securities borrowed	16,253	–	16,253	–	Interest rate <sup>(3)(5)</sup>
Loans and acceptances, net of allowances	142,836	5,483	137,353	–	Interest rate <sup>(3)</sup>
Derivative financial instruments	7,625	6,847	778	–	Interest rate and exchange rate
Defined benefit asset	183	–	183	–	Other
Other	6,334	–	–	6,334	
	<b>257,637</b>	<b>65,574</b>	<b>185,245</b>	<b>6,818</b>	
<b>Liabilities</b>					
Deposits	166,595	6,765	159,830	–	Interest rate <sup>(3)</sup>
Acceptances	6,661	–	6,661	–	Interest rate <sup>(3)</sup>
Obligations related to securities sold short	15,033	15,033	–	–	
Obligations related to securities sold under repurchase agreements and securities loaned	23,883	–	23,883	–	Interest rate <sup>(3)(5)</sup>
Derivative financial instruments	5,702	4,770	932	–	Interest rate and exchange rate
Liabilities related to transferred receivables	19,190	3,358	15,832	–	Interest rate <sup>(3)</sup>
Defined benefit liability	198	–	198	–	Other
Other	5,368	20	941	4,407	Interest rate <sup>(3)</sup>
Subordinated debt	753	–	753	–	Interest rate <sup>(3)</sup>
	<b>243,383</b>	<b>29,946</b>	<b>209,030</b>	<b>4,407</b>	

- (1) Trading positions whose risk measures are VaR and SVaR. See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category as well as their correlation effect, which are presented on the following pages and in the Market Risk Management section of the *2017 Annual Report*.
- (2) Non-trading positions that use other risk measures.
- (3) See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category and their correlation effect as well as the interest rate sensitivity tables, which are presented on the following pages and in the Market Risk Management section of the *2017 Annual Report*.
- (4) The fair value of equity securities designated at fair value through other comprehensive income is presented in Notes 5 and 7 to the consolidated financial statements.
- (5) These instruments are recorded at amortized cost and are subject to credit risk for capital management purposes. For transactions with maturities of more than one day, interest rate risk is included in the VaR and SVaR measures when they relate to trading activities.

(millions of Canadian dollars)

As at October 31, 2017

	Balance sheet	Market risk measures		Not subject to market risk	Non-traded risk primary risk sensitivity
		Trading <sup>(1)</sup>	Non-Trading <sup>(2)</sup>		
<b>Assets</b>					
Cash and deposits with financial institutions	8,802	154	8,385	263	Interest rate <sup>(3)</sup>
Securities					
At fair value through profit or loss	47,536	46,825	711	–	Interest rate <sup>(3)</sup>
Available-for-sale	8,552	–	8,552	–	Interest rate <sup>(3)</sup> and equity <sup>(4)</sup>
Held-to-maturity	9,255	–	9,255	–	Interest rate <sup>(3)</sup>
Securities purchased under reverse repurchase agreements and securities borrowed	20,789	–	20,789	–	Interest rate <sup>(3)(5)</sup>
Loans and acceptances, net of allowances <sup>(6)</sup>	136,457	5,638	130,819	–	Interest rate <sup>(3)</sup>
Derivative financial instruments	8,423	7,508	915	–	Interest rate <sup>(7)</sup> and exchange rate
Defined benefit asset	56	–	56	–	Other <sup>(8)</sup>
Other	5,957	–	–	5,957	
	<b>245,827</b>	<b>60,125</b>	<b>179,482</b>	<b>6,220</b>	
<b>Liabilities</b>					
Deposits	156,671	5,692	150,979	–	Interest rate <sup>(3)</sup>
Acceptances	5,991	–	5,991	–	Interest rate <sup>(3)</sup>
Obligations related to securities sold short	15,363	15,363	–	–	
Obligations related to securities sold under repurchase agreements and securities loaned	21,767	–	21,767	–	Interest rate <sup>(3)(5)</sup>
Derivative financial instruments	6,612	6,045	567	–	Interest rate <sup>(7)</sup> and exchange rate
Liabilities related to transferred receivables	20,098	4,452	15,646	–	Interest rate <sup>(3)</sup>
Defined benefit liability	252	–	252	–	Other <sup>(8)</sup>
Other	5,506	15	945	4,546	Interest rate <sup>(3)</sup>
Subordinated debt	9	–	9	–	Interest rate <sup>(3)</sup>
	<b>232,269</b>	<b>31,567</b>	<b>196,156</b>	<b>4,546</b>	

- (1) Trading positions whose risk measures are VaR and SVaR. See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category as well as their correlation effect, which are presented on the following pages and in the Market Risk Management section of the *2017 Annual Report*.
- (2) Non-trading positions that use other risk measures.
- (3) See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category and their correlation effect as well as the interest rate sensitivity tables, which are presented below and on the following page as well as in the Market Risk Management section of the *2017 Annual Report*.
- (4) The fair value of equity securities classified as available for sale is presented in Notes 5 and 7 to the consolidated financial statements.
- (5) These instruments are recorded at amortized cost and are subject to credit risk for capital management purposes. For trading-related transactions with maturities of more than one day, interest rate risk is included in the VaR and SVaR measures.
- (6) An amount of \$2,014 million classified in *Purchased receivables* and an amount of \$5,991 million classified in *Customers' liability under acceptances* as at October 31, 2017 are now reported in *Loans and acceptances, net of allowances*.
- (7) See Notes 17 and 18 to the audited annual consolidated financial statements as at October 31, 2017.
- (8) See Note 24 to the audited annual consolidated financial statements as at October 31, 2017.

### Trading Activities

The first table below shows the VaR distribution of trading portfolios by risk category as well as their correlation effect. The second table on the next page shows the SVaR distribution, i.e., the VaR of the Bank's current portfolios obtained following the calibration of risk factors over a 12-month stress period.

### VaR of Trading Portfolios by Risk Category<sup>(1)</sup>

(millions of Canadian dollars)

	Quarter ended								Nine months ended	
	July 31, 2018				April 30, 2018		July 31, 2017		July 31, 2018	July 31, 2017
	Low	High	Average	Period end	Average	Period end	Average	Period end	Average	Average
Interest rate	(3.2)	(4.8)	(3.9)	(3.4)	(4.2)	(3.9)	(3.2)	(3.4)	(4.0)	(4.3)
Exchange rate	(0.9)	(2.1)	(1.4)	(1.7)	(1.0)	(1.2)	(2.2)	(2.1)	(1.1)	(2.4)
Equity	(3.2)	(5.8)	(4.1)	(4.5)	(2.9)	(3.9)	(4.1)	(3.3)	(3.2)	(3.6)
Commodity	(1.0)	(1.5)	(1.2)	(1.3)	(1.1)	(1.1)	(0.7)	(1.5)	(1.0)	(0.8)
Correlation effect <sup>(2)</sup>	n.m.	n.m.	4.7	4.7	4.1	3.7	5.3	5.3	4.3	5.6
<b>Total trading VaR</b>	<b>(4.6)</b>	<b>(7.4)</b>	<b>(5.9)</b>	<b>(6.2)</b>	<b>(5.1)</b>	<b>(6.4)</b>	<b>(4.9)</b>	<b>(5.0)</b>	<b>(5.0)</b>	<b>(5.5)</b>

n.m. Computation of a correlation effect for the high and low is not meaningful, as highs and lows may occur on different days and be attributable to different types of risk.

- (1) Amounts are presented on a pre-tax basis and represent one-day VaR using a 99% confidence level.
- (2) The total trading VaR is less than the sum of the individual risk factor VaR results due to the correlation effect.

**SVaR of Trading Portfolios by Risk Category<sup>(1)</sup>**

(millions of Canadian dollars)	Quarter ended								Nine months ended	
	July 31, 2018				April 30, 2018		July 31, 2017		July 31, 2018	July 31, 2017
	Low	High	Average	Period end	Average	Period end	Average	Period end	Average	Average
Interest rate	(10.3)	(15.3)	(12.3)	(11.3)	(12.0)	(14.9)	(9.3)	(10.9)	(11.6)	(7.5)
Exchange rate	(1.0)	(2.7)	(1.9)	(2.5)	(1.0)	(1.4)	(2.4)	(3.5)	(1.3)	(2.8)
Equity	(2.2)	(8.3)	(3.8)	(4.1)	(2.9)	(3.5)	(5.3)	(6.8)	(3.0)	(4.8)
Commodity	(1.6)	(2.9)	(2.4)	(1.6)	(2.0)	(2.4)	(1.1)	(1.9)	(1.7)	(1.1)
Correlation effect <sup>(2)</sup>	n.m.	n.m.	8.3	8.1	6.9	8.5	10.0	13.7	7.6	9.0
<b>Total trading SVaR</b>	<b>(10.0)</b>	<b>(16.6)</b>	<b>(12.1)</b>	<b>(11.4)</b>	<b>(11.0)</b>	<b>(13.7)</b>	<b>(8.1)</b>	<b>(9.4)</b>	<b>(10.0)</b>	<b>(7.2)</b>

n.m. Computation of a correlation effect for the high and low is not meaningful, as highs and lows may occur on different days and be attributable to different types of risk.

(1) Amounts are presented on a pre-tax basis and represent one-day SVaR using a 99% confidence level.

(2) The total trading SVaR is less than the sum of the individual risk factor SVaR results due to the correlation effect.

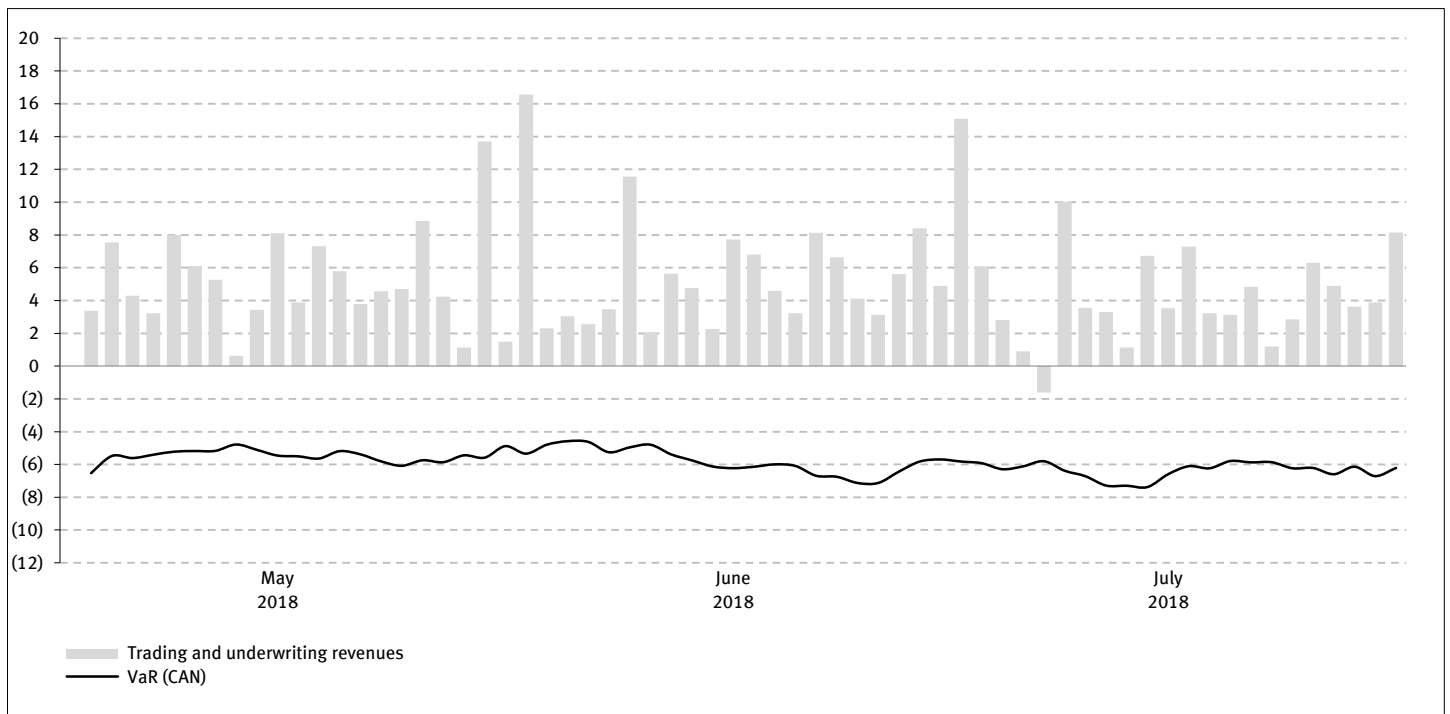
The Bank's average trading VaR was up, rising from \$5.1 million in the quarter ended April 30, 2018 to \$5.9 million in the quarter ended July 31, 2018. In addition, between the second quarter and third quarter of 2018, average trading SVaR rose from \$11.0 million to \$12.1 million. These increases were primarily attributable to higher equity risk.

**Daily Trading and Underwriting Revenues**

The following table shows daily trading and underwriting revenues as well as VaR. Daily trading and underwriting revenues were positive 98% of the days for the quarter ended July 31, 2018. One trading day was marked by a net loss in excess of \$1 million; this loss did not exceed the VaR.

**Quarter ended July 31, 2018**

(millions of Canadian dollars)



### Interest Rate Sensitivity – Non-Trading Activities (Before Tax)

The following tables present the potential before-tax impact of an immediate and sustained 100-basis-point increase or decrease in interest rates on the economic value of equity and on net interest income for the next 12 months in the Bank's non-trading portfolios, assuming no further hedging is undertaken.

(millions of Canadian dollars)	As at July 31, 2018					
	Impact on equity			Impact on net interest income		
	Canadian dollar	Other currencies	Total	Canadian dollar	Other currencies	Total
100-basis-point increase in the interest rate	(165)	53	(112)	6	59	65
100-basis-point decrease in the interest rate	171	(11)	160	34	(13)	21

(millions of Canadian dollars)	As at October 31, 2017					
	Impact on equity			Impact on net interest income		
	Canadian dollar	Other currencies	Total	Canadian dollar	Other currencies	Total
100-basis-point increase in the interest rate	(191)	36	(155)	3	44	47
100-basis-point decrease in the interest rate	159	(6)	153	(7)	(11)	(18)

### Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to honour daily cash and financial obligations without resorting to costly and untimely measures. Liquidity risk arises when sources of funds become insufficient to meet scheduled payments under the Bank's commitments. Liquidity risk stems from mismatched cash flows related to assets and liabilities as well as the characteristics of certain products such as credit commitments and non-fixed-term deposits.

### Regulatory Developments

The Bank closely monitors regulatory changes and is actively involved in consultation processes. For additional information on the regulatory context as at October 31, 2017, which is still the current context, see page 75 of the Risk Management section in the *2017 Annual Report*. Since November 1, 2017, the below-described regulatory developments should also be considered.

On February 6, 2018, OSFI notified Canadian deposit-taking institutions of its intention to extend the Net Stable Funding Ratio (NSFR) implementation date to January 1, 2020, one year later than planned.

On April 18, 2018, the final regulations for implementing the bank recapitalization (bail-in) regime and the final version of the *Total Loss Absorbing Capacity (TLAC) Guideline* were released. The recapitalization regulations applicable to conversions and issuances of debt instruments subject to the regime will take effect September 23, 2018, and the regulations applicable to compensating holders of converted instruments have been in effect since March 27, 2018. The TLAC guideline will take effect September 23, 2018, but affected banks have until November 1, 2021 to comply. Additional information on the implementation regulations are provided in the Capital Management section of this MD&A.

### Liquid Assets

To protect depositors and creditors from unexpected crisis situations, the Bank holds a portfolio of unencumbered liquid assets that can be readily liquidated to meet financial obligations. This portfolio consists of highly liquid securities, most of which are issued or guaranteed by governments, and of cash loans maturing in less than 30 days. The majority of unencumbered liquid assets are held in Canadian or U.S. dollars. Moreover, all assets that can be quickly securitized are considered liquid assets. The Bank's liquidity reserves do not factor in the availability of central bank emergency liquidity facilities. The following tables provide information on the Bank's encumbered and unencumbered assets.

## Liquid Asset Portfolio

(millions of Canadian dollars)	As at July 31, 2018					As at October 31, 2017
	Bank-owned liquid assets <sup>(1)</sup>	Liquid assets received <sup>(2)</sup>	Total liquid assets	Encumbered liquid assets <sup>(3)</sup>	Unencumbered liquid assets	Unencumbered liquid assets
<b>Cash and deposits with financial institutions</b>	11,037	–	11,037	2,157	8,880	6,845
<b>Securities</b>						
Issued or guaranteed by the Canadian government, U.S. Treasury, other U.S. agencies and other foreign governments	26,205	20,811	47,016	26,688	20,328	19,321
Issued or guaranteed by Canadian provincial and municipal governments	12,517	7,613	20,130	14,654	5,476	4,705
Other debt securities	5,037	1,877	6,914	2,410	4,504	3,485
Equity securities	29,610	28,189	57,799	38,790	19,009	19,663
<b>Loans</b>						
Securities backed by insured residential mortgages	8,873	–	8,873	5,259	3,614	5,392
<b>As at July 31, 2018</b>	<b>93,279</b>	<b>58,490</b>	<b>151,769</b>	<b>89,958</b>	<b>61,811</b>	
As at October 31, 2017	83,650	58,254	141,904	82,493		59,411

(millions of Canadian dollars)	As at July 31, 2018	As at October 31, 2017
<b>Unencumbered liquid assets by entity</b>		
National Bank (parent)	26,621	27,769
Domestic subsidiaries	11,461	9,871
Foreign subsidiaries and branches	23,729	21,771
	<b>61,811</b>	<b>59,411</b>

(millions of Canadian dollars)	As at July 31, 2018	As at October 31, 2017
<b>Unencumbered liquid assets by currency</b>		
Canadian dollar	32,075	31,146
U.S. dollar	18,569	21,260
Other currencies	11,167	7,005
	<b>61,811</b>	<b>59,411</b>

## Liquid Asset Portfolio – Average<sup>(4)</sup>

(millions of Canadian dollars)	Quarter ended July 31, 2018				
	Bank-owned liquid assets <sup>(1)</sup>	Liquid assets received <sup>(2)</sup>	Total liquid assets	Encumbered liquid assets <sup>(3)</sup>	Unencumbered liquid assets
<b>Cash and deposits with financial institutions</b>	12,138	–	12,138	2,454	9,684
<b>Securities</b>					
Issued or guaranteed by the Canadian government, U.S. Treasury, other U.S. agencies and other foreign governments	26,902	22,805	49,707	29,417	20,290
Issued or guaranteed by Canadian provincial and municipal governments	12,705	7,879	20,584	16,320	4,264
Other debt securities	5,102	1,794	6,896	2,804	4,092
Equity securities	32,300	29,650	61,950	41,884	20,066
<b>Loans</b>					
Securities backed by insured residential mortgages	8,925	–	8,925	4,936	3,989
	<b>98,072</b>	<b>62,128</b>	<b>160,200</b>	<b>97,815</b>	<b>62,385</b>

(1) Bank-owned liquid assets include assets for which there are no legal or geographic restrictions.

(2) Securities received as collateral with respect to securities financing and derivative transactions and securities purchased under reverse repurchase agreements and securities borrowed.

(3) In the normal course of its funding activities, the Bank pledges assets as collateral in accordance with standard terms. Encumbered liquid assets include assets used to cover short sales, obligations related to securities sold under repurchase agreements and securities loaned, guarantees related to security-backed loans and borrowings, collateral related to derivative financial instrument transactions, asset-backed securities and liquid assets legally restricted from transfers.

(4) The average is based on the sum of the end-of-period balances of the three months of the quarter divided by three.

### Summary of Encumbered and Unencumbered Assets

(millions of Canadian dollars)	As at July 31, 2018					
	Encumbered assets <sup>(1)</sup>		Unencumbered assets		Encumbered assets as a % of total assets	
	Pledged as collateral	Other <sup>(2)</sup>	Available as collateral	Other <sup>(3)</sup>	Total	
Cash and deposits with financial institutions	81	2,076	8,880	–	11,037	0.8
Securities	25,272	–	48,097	–	73,369	9.8
Securities purchased under reverse repurchase agreements and securities borrowed	–	15,033	1,220	–	16,253	5.8
Loans and acceptances, net of allowances	28,736	–	3,614	110,486	142,836	11.2
Derivative financial instruments	–	–	–	7,625	7,625	–
Investments in associates and joint ventures	–	–	–	649	649	–
Premises and equipment	–	–	–	591	591	–
Goodwill	–	–	–	1,410	1,410	–
Intangible assets	–	–	–	1,271	1,271	–
Other assets	–	–	–	2,596	2,596	–
	<b>54,089</b>	<b>17,109</b>	<b>61,811</b>	<b>124,628</b>	<b>257,637</b>	<b>27.6</b>

(millions of Canadian dollars)	As at October 31, 2017					
	Encumbered assets <sup>(1)</sup>		Unencumbered assets		Encumbered assets as a % of total assets	
	Pledged as collateral	Other <sup>(2)</sup>	Available as collateral	Other <sup>(3)</sup>	Total	
Cash and deposits with financial institutions	76	1,881	6,845	–	8,802	0.8
Securities	23,595	–	41,748	–	65,343	9.6
Securities purchased under reverse repurchase agreements and securities borrowed	–	15,363	5,426	–	20,789	6.2
Loans and acceptances, net of allowances <sup>(4)</sup>	30,775	–	5,392	100,290	136,457	12.5
Derivative financial instruments	–	–	–	8,423	8,423	–
Investments in associates and joint ventures	–	–	–	631	631	–
Premises and equipment	–	–	–	558	558	–
Goodwill	–	–	–	1,409	1,409	–
Intangible assets	–	–	–	1,239	1,239	–
Other assets	–	–	–	2,176	2,176	–
	<b>54,446</b>	<b>17,244</b>	<b>59,411</b>	<b>114,726</b>	<b>245,827</b>	<b>29.1</b>

- (1) In the normal course of its funding activities, the Bank pledges assets as collateral in accordance with standard terms. Encumbered assets include assets used to cover short sales, obligations related to securities sold under repurchase agreements and securities loaned, guarantees related to security-backed loans and borrowings, collateral related to derivative financial instrument transactions, asset-backed securities, residential mortgage loans securitized and transferred under the Canada Mortgage Bond program, assets held in consolidated trusts supporting the Bank's funding activities and mortgage loans transferred under the covered bond program.
- (2) Other encumbered assets include assets for which there are restrictions and which therefore cannot be used for collateral or funding purposes as well as assets used to cover short sales.
- (3) Other unencumbered assets are assets that cannot be used for collateral or funding purposes in their current form. This category includes assets that are potentially eligible as funding program collateral (for example, mortgages insured by the Canada Mortgage and Housing Corporation (CMHC) that can be securitized into mortgage-backed securities under the *National Housing Act* (Canada)).
- (4) An amount of \$2,014 million classified in *Purchased receivables* and an amount of \$5,991 million classified in *Customers' liability under acceptances* as at October 31, 2017 are now reported in *Loans and acceptances, net of allowances*.



### Liquidity Coverage Ratio (LCR)

The LCR was introduced primarily to ensure banks maintain sufficient liquidity to withstand periods of severe short-term stress. OSFI has been requiring Canadian banks to maintain a minimum LCR of 100%. An LCR above 100% ensures that banks are holding sufficient high-quality liquid assets (HQLA) to cover net cash outflows given a severe, 30-day liquidity crisis. The assumptions underlying the LCR scenario were established by the BCBS and OSFI.

The following table provides average LCR data calculated using the daily figures in the quarter. For the quarter ended July 31, 2018, the Bank's average LCR was 147%, well above the 100% regulatory requirement and demonstrating the Bank's solid liquidity position.

### LCR Disclosure Requirements<sup>(1)</sup>

(millions of Canadian dollars)	For the quarter ended		
	Total unweighted value <sup>(2)</sup> (average)	July 31, 2018 Total weighted value <sup>(3)</sup> (average)	April 30, 2018 Total weighted value <sup>(3)</sup> (average)
<b>High-quality liquid assets (HQLA)</b>			
1 Total HQLA	n.a.	44,580	45,625
<b>Cash outflows</b>			
2 Retail deposits and deposits from small business customers, of which:	40,677	2,741	2,740
3 Stable deposits	18,943	568	565
4 Less stable deposits	21,734	2,173	2,175
5 Unsecured wholesale funding, of which:	61,574	32,428	33,464
6 Operational deposits (all counterparties)	11,352	2,728	2,573
7 Non-operational deposits (all counterparties)	42,784	22,262	23,083
8 Unsecured debt	7,438	7,438	7,808
9 Secured wholesale funding	n.a.	18,935	23,305
10 Additional requirements, of which:	32,185	8,492	8,679
11 Outflows related to derivative exposures and other collateral requirements	6,730	3,593	3,601
12 Outflows related to loss of funding on secured debt securities	1,076	1,076	1,375
13 Backstop liquidity and credit enhancement facilities and commitments to extend credit	24,379	3,823	3,703
14 Other contractual commitments to extend credit	1,719	265	611
15 Other contingent commitments to extend credit	85,125	1,306	1,291
16 Total cash outflows	n.a.	64,167	70,090
<b>Cash inflows</b>			
17 Secured lending (e.g., reverse repos)	84,894	18,210	20,457
18 Inflows from fully performing exposures	8,661	5,153	5,413
19 Other cash inflows	10,564	10,564	10,916
20 Total cash inflows	104,119	33,927	36,786
		<b>Total adjusted value<sup>(4)</sup></b>	<b>Total adjusted value<sup>(4)</sup></b>
21 Total HQLA	n.a.	44,580	45,625
22 Total net cash outflows	n.a.	30,240	33,304
23 Liquidity coverage ratio (%) <sup>(5)</sup>	n.a.	147 %	137 %

n.a. Not applicable

(1) OSFI prescribed a table format to standardize disclosure throughout the banking industry.

(2) Unweighted values are calculated as outstanding balances maturing or callable within 30 days (for inflows and outflows).

(3) Weighted values are calculated after the application of respective haircuts (for HQLA) or inflow and outflow rates.

(4) Total adjusted values are calculated after the application of both haircuts and inflow and outflow rates and any applicable caps.

(5) The data in this table has been calculated using averages of the daily figures in the quarter.

Level 1 liquid assets represent 87% of the Bank's HQLA, which includes cash, central bank deposits, and bonds issued or guaranteed by the Canadian government and Canadian provincial governments.

Cash outflows arise from the application of OSFI-prescribed assumptions on deposits, debt, secured funding, commitments and additional collateral requirements. The cash outflows are partly offset by cash inflows, which come mainly from secured loans and performing loans. The Bank expects some quarter-over-quarter variation between reported LCRs, and such variation may not be indicative of a trend. The variation between the quarter ended July 31, 2018 and the preceding quarter was a result of normal business activities. The Bank's liquid asset buffer is well in excess of its total net cash outflows.

The LCR assumptions differ from the assumptions used for the liquidity disclosures provided in the tables on the preceding pages or those used for internal liquidity management rules. While the liquidity disclosure framework was prescribed by the EDTF, the Bank's internal liquidity metrics use assumptions that are calibrated according to its business model and experience.

## Funding Risk

Funding risk is defined as the risk to the Bank's ongoing ability to raise sufficient funds to finance actual or proposed business activities on an unsecured or secured basis at an acceptable price. The Bank maintains a good balance of its funding through appropriate diversification of its unsecured funding vehicles, securitization programs and secured funding. The Bank also diversifies its funding by currency, geography and maturity. The funding management priority is to achieve the optimal balance between the deposit liabilities of the Bank's retail network, secured funding and unsecured funding. This brings optimal stability to the funding and reduces vulnerability to unpredictable events.

On April 19, 2018, the DBRS credit rating agency (DBRS) changed its outlook for the Bank's long-term deposits, long-term senior debt, and non-NVCC subordinated debt from "negative" to "stable." DBRS also lowered the credit ratings for the non-NVCC subordinated debt of all Canadian D-SIBs by one notch; accordingly, the credit rating for such subordinated debt of the Bank went from A (high) to A. These changes stem from the issuance of the final Bail-In Regulations on April 18, 2018. Additional information on the implementation regulations are provided in the Capital Management section of this MD&A.

After a bank resolution framework was introduced in Canada on July 16, 2018, Moody's designated Canada as an operational resolution regime (ORR) jurisdiction and subsequently adopted its advanced loss given failure (LGF) methodology. Moody's also took rating actions, changing its outlook for the Bank's long-term deposits and long-term senior debt from "negative" to "stable" and upgrading by one notch the long-term deposit (Aa3), long-term senior debt (Aa3), and junior subordinated debt (NVCC) (Baa2). Finally, Moody's also assigned counterparty risk ratings (CRR) of Aa3. The CRR is Moody's opinion on the Bank's ability to honour the uncollateralized portion of "other financial liabilities," and it also reflects the financial losses expected in the event of a bank's failure.

The Bank's balance sheet is well diversified and supported by a funding strategy. The Bank is aiming to fund its core banking activities entirely through personal and commercial deposits and through securitization programs. In addition to core deposits, the Bank also receives non-marketable deposits from governments and corporations. Wholesale funding is invested mainly in cash and securities. The table below presents the residual contractual maturities of the Bank's wholesale funding. The information has been presented in accordance with the categories recommended by the EDTF for comparison purposes with other banks.

### Residual Contractual Maturities of Wholesale Funding<sup>(1)</sup>

(millions of Canadian dollars)	As at July 31, 2018							
	1 month or less	Over 1 month to 3 months	Over 3 months to 6 months	Over 6 months to 12 months	Subtotal 1 year or less	Over 1 year to 2 years	Over 2 years	Total
Deposits from banks <sup>(2)</sup>	1,625	7	–	8	1,640	–	50	1,690
Certificates of deposit and commercial paper <sup>(3)</sup>	1,041	1,886	1,775	1,554	6,256	65	–	6,321
Senior unsecured medium-term notes <sup>(4)</sup>	887	167	2,332	1,050	4,436	5,793	4,548	14,777
Senior unsecured structured notes	–	13	–	130	143	862	3,782	4,787
Covered bonds and asset-backed securities								
Mortgage securitization	–	–	2,063	1,081	3,144	3,212	12,834	19,190
Covered bonds	–	–	1,530	–	1,530	–	6,931	8,461
Securitization of credit card receivables	–	–	36	–	36	873	–	909
Subordinated liabilities <sup>(5)</sup>	–	–	–	–	–	–	753	753
	<b>3,553</b>	<b>2,073</b>	<b>7,736</b>	<b>3,823</b>	<b>17,185</b>	<b>10,805</b>	<b>28,898</b>	<b>56,888</b>
Secured funding	–	–	3,629	1,081	4,710	4,085	19,765	28,560
Unsecured funding	<b>3,553</b>	<b>2,073</b>	<b>4,107</b>	<b>2,742</b>	<b>12,475</b>	<b>6,720</b>	<b>9,133</b>	<b>28,328</b>
	<b>3,553</b>	<b>2,073</b>	<b>7,736</b>	<b>3,823</b>	<b>17,185</b>	<b>10,805</b>	<b>28,898</b>	<b>56,888</b>
As at October 31, 2017	2,198	5,306	5,136	4,332	16,972	8,968	28,789	54,729

- (1) Bankers' acceptances are not included in this table.
- (2) Deposits from banks include all non-negotiable term deposits from banks.
- (3) Includes bearer deposit notes.
- (4) Certificates of deposit denominated in euros are included in senior unsecured medium-term notes.
- (5) Subordinated debt is presented in this table but the Bank does not consider it as part of its wholesale funding.

As part of a comprehensive liquidity management framework, the Bank regularly reviews its contracts that stipulate that additional collateral could be required in the event of a downgrade of the Bank's credit rating. The Bank's liquidity position management approach already incorporates additional collateral requirements in the event of a one-notch to three-notch downgrade. The table below presents the additional collateral requirements in the event of a one-notch or three-notch credit rating downgrade.

(millions of Canadian dollars)	As at July 31, 2018	
	One-notch downgrade	Three-notch downgrade
Derivatives <sup>(1)</sup>	1	13

- (1) Contractual requirements related to agreements known as Credit Support Annexes.

### Residual Contractual Maturities of Balance Sheet Items and Off-Balance-Sheet Commitments

The following tables present balance sheet items and off-balance-sheet commitments by residual contractual maturity as at July 31, 2018 with comparative figures as at October 31, 2017. The information gathered from this maturity analysis is a component of liquidity and funding management. However, this maturity profile does not represent how the Bank manages its interest rate risk or its liquidity risk and funding needs. The Bank considers factors other than contractual maturity in the assessment of liquid assets or in determining expected future cash flows.

In the normal course of business, the Bank enters into various off-balance-sheet commitments. The credit instruments used to meet the financing needs of its clients represent the maximum amount of additional credit the Bank could be obligated to extend if the commitments were fully drawn.

The Bank also has future minimum commitments under leases for premises as well as for other contracts, mainly contracts for outsourced information technology services. Most of the lease commitments are related to operating leases.

(millions of Canadian dollars)										As at July 31, 2018	
	1 month or less	Over 1 month to 3 months	Over 3 months to 6 months	Over 6 months to 9 months	Over 9 months to 12 months	Over 1 year to 2 years	Over 2 years to 5 years	Over 5 years	No specified maturity	Total	
<b>Assets</b>											
<b>Cash and deposits with financial institutions</b>	7,937	578	8	21	1	–	–	–	2,492	11,037	
<b>Securities</b>											
At fair value through profit or loss	437	2,750	1,303	789	2,728	6,560	8,978	5,056	29,209	57,810	
At fair value through other comprehensive income	2	15	172	6	583	1,120	2,470	2,557	232	7,157	
At amortized cost	–	655	38	9	–	821	6,279	600	–	8,402	
	439	3,420	1,513	804	3,311	8,501	17,727	8,213	29,441	73,369	
<b>Securities purchased under reverse repurchase agreements and securities borrowed</b>	4,940	1,410	3,083	325	–	2,824	–	–	3,671	16,253	
<b>Loans<sup>(1)</sup></b>											
Residential mortgage	895	1,143	1,691	1,591	2,746	9,393	32,757	2,061	454	52,731	
Personal	399	420	629	813	935	3,464	10,137	3,025	16,637	36,459	
Credit card	–	–	–	–	–	–	–	–	2,285	2,285	
Business and government	8,215	2,359	2,143	2,163	3,661	4,418	12,069	2,219	8,111	45,358	
Customers' liability under acceptances	5,762	801	97	1	–	–	–	–	–	6,661	
Allowances for credit losses	–	–	–	–	–	–	–	–	(658)	(658)	
	15,271	4,723	4,560	4,568	7,342	17,275	54,963	7,305	26,829	142,836	
<b>Other</b>											
Derivative financial instruments	456	447	636	272	253	876	1,810	2,875	–	7,625	
Investments in associates and joint ventures	–	–	–	–	–	–	–	–	649	649	
Premises and equipment	–	–	–	–	–	–	–	–	591	591	
Goodwill	–	–	–	–	–	–	–	–	1,410	1,410	
Intangible assets	–	–	–	–	–	–	–	–	1,271	1,271	
Other assets <sup>(1)</sup>	352	129	91	61	69	126	115	75	1,578	2,596	
	808	576	727	333	322	1,002	1,925	2,950	5,499	14,142	
	29,395	10,707	9,891	6,051	10,976	29,602	74,615	18,468	67,932	257,637	

(1) Amounts collectible on demand are considered to have no specified maturity.

(millions of Canadian dollars)	As at July 31, 2018									
	1 month or less	Over 1 month to 3 months	Over 3 months to 6 months	Over 6 months to 9 months	Over 9 months to 12 months	Over 1 year to 2 years	Over 2 years to 5 years	Over 5 years	No specified maturity	Total
<b>Liabilities and equity</b>										
<b>Deposits<sup>(1)(2)</sup></b>										
Personal	1,662	2,355	2,498	2,422	2,142	5,618	8,204	2,264	28,681	55,846
Business and government	15,591	4,654	7,913	2,144	2,488	7,409	10,063	6,107	49,197	105,566
Deposit-taking institutions	1,698	350	135	23	–	–	–	50	2,927	5,183
	<b>18,951</b>	<b>7,359</b>	<b>10,546</b>	<b>4,589</b>	<b>4,630</b>	<b>13,027</b>	<b>18,267</b>	<b>8,421</b>	<b>80,805</b>	<b>166,595</b>
<b>Other</b>										
Acceptances	5,762	801	97	1	–	–	–	–	–	6,661
Obligations related to securities sold short <sup>(3)</sup>	1,193	1,659	451	109	110	719	2,528	4,870	3,394	15,033
Obligations related to securities sold under repurchase agreements and securities loaned	7,900	2,995	3,924	1,733	–	–	–	–	7,331	23,883
Derivative financial instruments	524	448	462	254	208	636	1,440	1,730	–	5,702
Liabilities related to transferred receivables <sup>(4)</sup>	–	–	2,063	226	855	3,212	9,416	3,418	–	19,190
Securitization – Credit card <sup>(5)</sup>	–	–	36	–	–	873	–	–	–	909
Other liabilities – Other items <sup>(1)(5)</sup>	413	36	207	63	14	100	48	95	3,681	4,657
	<b>15,792</b>	<b>5,939</b>	<b>7,240</b>	<b>2,386</b>	<b>1,187</b>	<b>5,540</b>	<b>13,432</b>	<b>10,113</b>	<b>14,406</b>	<b>76,035</b>
<b>Subordinated debt</b>	–	–	–	–	–	–	–	753	–	753
<b>Equity</b>									14,254	14,254
	<b>34,743</b>	<b>13,298</b>	<b>17,786</b>	<b>6,975</b>	<b>5,817</b>	<b>18,567</b>	<b>31,699</b>	<b>19,287</b>	<b>109,465</b>	<b>257,637</b>
<b>Off-balance-sheet commitments</b>										
Letters of guarantee and documentary letters of credit	232	216	1,310	541	1,175	138	5	–	–	3,617
Credit card receivables <sup>(6)</sup>	–	–	–	–	–	–	–	–	7,873	7,873
Backstop liquidity and credit enhancement facilities <sup>(7)</sup>	–	–	15	2,298	2,604	–	–	–	–	4,917
Commitments to extend credit <sup>(8)</sup>	3,767	2,573	4,573	3,610	3,984	4,052	7,037	324	26,475	56,395
Lease commitments and other contracts	78	147	199	195	190	672	1,422	364	–	3,267

(1) Amounts payable upon demand or notice are considered to have no specified maturity.

(2) The *Deposits* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(3) Amounts are disclosed according to the remaining contractual maturity of the underlying security.

(4) These amounts mainly include liabilities related to the securitization of mortgage loans.

(5) The *Other liabilities* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(6) These amounts are unconditionally revocable at the Bank's discretion at any time.

(7) In the event of payment on one of the backstop liquidity facilities, the Bank will receive as collateral government bonds in an amount up to \$2.3 billion.

(8) These amounts include \$42.0 billion that is unconditionally revocable at the Bank's discretion at any time.

(millions of Canadian dollars) As at October 31, 2017

	1 month or less	Over 1 month to 3 months	Over 3 months to 6 months	Over 6 months to 9 months	Over 9 months to 12 months	Over 1 year to 2 years	Over 2 years to 5 years	Over 5 years	No specified maturity	Total
<b>Assets</b>										
<b>Cash and deposits with financial institutions</b>	6,181	534	23	1	1	4	–	–	2,058	8,802
<b>Securities</b>										
At fair value through profit or loss	467	1,182	931	1,623	909	3,413	8,166	4,502	26,343	47,536
Available-for-sale	–	67	19	29	30	419	3,973	3,496	519	8,552
Held-to-maturity	25	–	–	–	603	388	7,181	1,058	–	9,255
	492	1,249	950	1,652	1,542	4,220	19,320	9,056	26,862	65,343
<b>Securities purchased under reverse repurchase agreements and securities borrowed</b>	8,235	2,717	1,534	129	19	3,677	770	–	3,708	20,789
<b>Loans<sup>(1)(2)</sup></b>										
Residential mortgage	758	1,039	1,428	2,735	2,046	8,014	33,603	1,544	467	51,634
Personal	227	345	563	1,318	813	2,893	9,838	2,779	16,814	35,590
Credit card	–	–	–	–	–	–	–	–	2,247	2,247
Business and government Customers' liability under acceptances	7,576	2,493	2,014	2,192	1,840	4,636	9,946	2,718	8,275	41,690
Allowances for credit losses	5,030	865	96	–	–	–	–	–	–	5,991
									(695)	(695)
	13,591	4,742	4,101	6,245	4,699	15,543	53,387	7,041	27,108	136,457
<b>Other</b>										
Derivative financial instruments	562	872	403	255	180	904	2,070	3,177	–	8,423
Investments in associates and joint ventures									631	631
Premises and equipment									558	558
Goodwill									1,409	1,409
Intangible assets									1,239	1,239
Other assets <sup>(1)</sup>	381	109	71	85	36	83	79	109	1,223	2,176
	943	981	474	340	216	987	2,149	3,286	5,060	14,436
	29,442	10,223	7,082	8,367	6,477	24,431	75,626	19,383	64,796	245,827

(1) Amounts collectible on demand are considered to have no specified maturity.

(2) The *Purchased receivables* amount of \$2,014 million presented separately on the Consolidated Balance Sheet as at October 31, 2017 is now reported in *Loans*.

(millions of Canadian dollars)

As at October 31, 2017

	1 month or less	Over 1 month to 3 months	Over 3 months to 6 months	Over 6 months to 9 months	Over 9 months to 12 months	Over 1 year to 2 years	Over 2 years to 5 years	Over 5 years	No specified maturity	Total
<b>Liabilities and equity</b>										
<b>Deposits<sup>(1)(2)</sup></b>										
Personal	944	1,829	2,410	2,083	2,578	4,641	8,463	2,255	28,516	53,719
Business and government	10,689	5,744	6,423	2,539	2,032	7,762	10,601	4,843	46,938	97,571
Deposit-taking institutions	2,252	495	134	–	–	–	–	53	2,447	5,381
	13,885	8,068	8,967	4,622	4,610	12,403	19,064	7,151	77,901	156,671
<b>Other</b>										
Acceptances	5,030	865	96	–	–	–	–	–	–	5,991
Obligations related to securities sold short <sup>(3)</sup>	1,243	472	259	118	99	578	6,147	4,553	1,894	15,363
Obligations related to securities sold under repurchase agreements and securities loaned	5,652	932	3,049	3,315	–	–	–	–	8,819	21,767
Derivative financial instruments	410	922	449	303	255	826	1,542	1,905	–	6,612
Liabilities related to transferred receivables <sup>(4)</sup>	–	1,873	448	1,081	–	3,486	9,272	3,938	–	20,098
Securitization – Credit card <sup>(5)</sup>	–	–	–	–	–	36	873	–	–	909
Other liabilities – Other items <sup>(1)(5)</sup>	327	85	231	55	51	75	130	163	3,732	4,849
	12,662	5,149	4,532	4,872	405	5,001	17,964	10,559	14,445	75,589
<b>Subordinated debt</b>	–	–	–	–	–	–	–	9	–	9
<b>Equity</b>									13,558	13,558
	26,547	13,217	13,499	9,494	5,015	17,404	37,028	17,719	105,904	245,827
<b>Off-balance-sheet commitments</b>										
Letters of guarantee and documentary letters of credit	240	848	648	906	408	892	40	2	–	3,984
Credit card receivables <sup>(6)</sup>	–	–	–	–	–	–	–	–	7,688	7,688
Backstop liquidity and credit enhancement facilities <sup>(7)</sup>	–	2,736	2,298	15	–	–	–	–	–	5,049
Commitments to extend credit <sup>(8)</sup>	3,841	3,532	3,214	4,100	3,303	3,584	6,730	124	23,963	52,391
Lease commitments and other contracts	79	147	199	195	190	676	1,431	425	–	3,342

(1) Amounts payable upon demand or notice are considered to have no specified maturity.

(2) The *Deposits* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(3) Amounts are disclosed according to the remaining contractual maturity of the underlying security.

(4) These amounts mainly include liabilities related to the securitization of mortgage loans.

(5) The *Other liabilities* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(6) These amounts are unconditionally revocable at the Bank's discretion at any time.

(7) In the event of payment on one of the backstop liquidity facilities, the Bank will receive as collateral government bonds in an amount up to \$2.3 billion.

(8) These amounts include \$39.6 billion that is unconditionally revocable at the Bank's discretion at any time.

## QUARTERLY FINANCIAL INFORMATION

(millions of Canadian dollars,  
except per share amounts)

	2018			2017				2016	2017	2016
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Total	Total
<b>Total revenues</b>	<b>1,792</b>	1,754	1,806	1,704	1,675	1,597	1,633	1,569	6,609	5,840
<b>Net income</b>	<b>569</b>	547	550	525	518	484	497	307	2,024	1,256
<b>Earnings per share (\$)</b>										
Basic	<b>1.54</b>	1.46	1.48	1.40	1.39	1.30	1.35	0.79	5.44	3.31
Diluted	<b>1.52</b>	1.44	1.46	1.39	1.37	1.28	1.34	0.78	5.38	3.29
<b>Dividends per common share (\$)</b>	<b>0.62</b>	0.60	0.60	0.58	0.58	0.56	0.56	0.55	2.28	2.18
<b>Return on common shareholders' equity (%)</b>	<b>18.4</b>	18.6	18.7	17.8	18.2	17.9	18.4	11.0	18.1	11.7
<b>Total assets</b>	<b>257,637</b>	256,259	251,065	245,827	240,072	239,020	234,119	232,206		
<b>Net impaired loans<sup>(1)</sup> under IFRS 9</b>	<b>413</b>	382	371							
<b>Net impaired loans under IAS 39</b>				206	240	213	226	281		
<b>Per common share (\$)</b>										
Book value	<b>33.91</b>	32.64	31.75	31.51	30.84	29.97	29.51	28.52		
Share price										
High	<b>64.29</b>	64.08	65.35	62.74	56.44	58.75	56.60	47.88		
Low	<b>61.26</b>	58.69	62.33	55.29	51.77	52.94	46.83	44.14		

(1) Given the adoption of IFRS 9, all loans classified in Stage 3 of the expected credit loss model are impaired loans and do not include purchased or originated credit-impaired loans. Under IAS 39, loans were considered impaired according to different criteria. Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn.

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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(unaudited)

Consolidated Balance Sheets	41
Consolidated Statements of Income	42
Consolidated Statements of Comprehensive Income	43
Consolidated Statements of Changes in Equity	45
Consolidated Statements of Cash Flows	46
Notes to the Interim Condensed Consolidated Financial Statements	47



## CONSOLIDATED BALANCE SHEETS

(unaudited) (millions of Canadian dollars)

	As at July 31, 2018 <sup>(1)</sup>	As at November 1, 2017 <sup>(1)</sup>	As at October 31, 2017
<b>Assets</b>			
<b>Cash and deposits with financial institutions</b>	<b>11,037</b>	8,801	8,802
<b>Securities</b> (Notes 5, 6 and 7)			
At fair value through profit or loss	57,810	52,228	47,536
Available-for-sale			8,552
At fair value through other comprehensive income	7,157	6,424	
Held-to-maturity			9,255
At amortized cost	8,402	6,653	
	<b>73,369</b>	65,305	65,343
<b>Securities purchased under reverse repurchase agreements and securities borrowed</b>	<b>16,253</b>	20,789	20,789
<b>Loans</b> (Note 8)			
Residential mortgage	52,731	51,609	51,634
Personal	36,459	35,590	35,590
Credit card	2,285	2,247	2,247
Business and government	45,358	41,690	41,690
	<b>136,833</b>	131,136	131,161
Customers' liability under acceptances	6,661	5,991	5,991
Allowances for credit losses	(658)	(673)	(695)
	<b>142,836</b>	136,454	136,457
<b>Other</b>			
Derivative financial instruments	7,625	8,423	8,423
Investments in associates and joint ventures	649	631	631
Premises and equipment	591	558	558
Goodwill	1,410	1,409	1,409
Intangible assets	1,271	1,239	1,239
Other assets (Note 10)	2,596	2,226	2,176
	<b>14,142</b>	14,486	14,436
	<b>257,637</b>	245,835	245,827
<b>Liabilities and equity</b>			
<b>Deposits</b> (Notes 6 and 11)	<b>166,595</b>	156,787	156,671
<b>Other</b>			
Acceptances	6,661	5,991	5,991
Obligations related to securities sold short	15,033	15,363	15,363
Obligations related to securities sold under repurchase agreements and securities loaned	23,883	21,767	21,767
Derivative financial instruments	5,702	6,612	6,612
Liabilities related to transferred receivables (Notes 6 and 9)	19,190	20,122	20,098
Other liabilities (Note 12)	5,566	5,791	5,758
	<b>76,035</b>	75,646	75,589
<b>Subordinated debt</b> (Note 13)	<b>753</b>	9	9
<b>Equity</b>			
<b>Equity attributable to the Bank's shareholders</b> (Notes 14 and 17)			
Preferred shares	2,450	2,050	2,050
Common shares	2,825	2,768	2,768
Contributed surplus	53	58	58
Retained earnings	8,404	7,567	7,706
Accumulated other comprehensive income	159	158	168
	<b>13,891</b>	12,601	12,750
<b>Non-controlling interests</b> (Note 15)	<b>363</b>	792	808
	<b>14,254</b>	13,393	13,558
	<b>257,637</b>	245,835	245,827

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) The Consolidated Balance Sheets as at July 31, 2018 and as at November 1, 2017 reflect the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF INCOME

(unaudited) (millions of Canadian dollars)

	Quarter ended July 31		Nine months ended July 31	
	2018 <sup>(1)</sup>	2017	2018 <sup>(1)</sup>	2017
<b>Interest income</b>				
Loans	1,438	1,196	4,126	3,429
Securities at fair value through profit or loss	199	150	585	466
Available-for-sale securities		47		180
Securities at fair value through other comprehensive income	37		108	
Held-to-maturity securities		40		86
Securities at amortized cost	46		124	
Deposits with financial institutions	58	31	151	75
	<b>1,778</b>	<b>1,464</b>	<b>5,094</b>	<b>4,236</b>
<b>Interest expense</b>				
Deposits	670	447	1,814	1,278
Liabilities related to transferred receivables	105	99	304	296
Subordinated debt	6	–	12	15
Other	160	31	408	92
	<b>941</b>	<b>577</b>	<b>2,538</b>	<b>1,681</b>
<b>Net interest income</b>	<b>837</b>	<b>887</b>	<b>2,556</b>	<b>2,555</b>
<b>Non-interest income</b>				
Underwriting and advisory fees	106	100	284	278
Securities brokerage commissions	46	51	147	166
Mutual fund revenues	111	105	328	307
Trust service revenues	146	133	437	382
Credit fees	105	99	299	266
Card revenues	44	37	120	99
Deposit and payment service charges	71	71	207	203
Trading revenues (losses)	200	70	592	240
Gains (losses) on available-for-sale securities, net		26		101
Gains (losses) on non-trading securities, net	21		68	
Insurance revenues, net	32	31	92	92
Foreign exchange revenues, other than trading	26	21	72	62
Share in the net income of associates and joint ventures	7	7	19	24
Other	40	37	131	130
	<b>955</b>	<b>788</b>	<b>2,796</b>	<b>2,350</b>
<b>Total revenues</b>	<b>1,792</b>	<b>1,675</b>	<b>5,352</b>	<b>4,905</b>
<b>Provisions for credit losses</b> (Note 8)	<b>76</b>	<b>58</b>	<b>254</b>	<b>174</b>
	<b>1,716</b>	<b>1,617</b>	<b>5,098</b>	<b>4,731</b>
<b>Non-interest expenses</b>				
Compensation and employee benefits	618	595	1,850	1,757
Occupancy	58	58	176	177
Technology	149	144	463	420
Communications	15	16	48	47
Professional fees	63	64	179	190
Other	108	94	311	290
	<b>1,011</b>	<b>971</b>	<b>3,027</b>	<b>2,881</b>
<b>Income before income taxes</b>	<b>705</b>	<b>646</b>	<b>2,071</b>	<b>1,850</b>
Income taxes	136	128	405	351
<b>Net income</b>	<b>569</b>	<b>518</b>	<b>1,666</b>	<b>1,499</b>
<b>Net income attributable to</b>				
Preferred shareholders	25	19	73	58
Common shareholders	521	475	1,522	1,376
Bank shareholders	546	494	1,595	1,434
Non-controlling interests	23	24	71	65
	<b>569</b>	<b>518</b>	<b>1,666</b>	<b>1,499</b>
<b>Earnings per share</b> (dollars) (Note 20)				
Basic	1.54	1.39	4.48	4.04
Diluted	1.52	1.37	4.42	3.99
<b>Dividends per common share</b> (dollars)	<b>0.62</b>	<b>0.58</b>	<b>1.82</b>	<b>1.70</b>

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

- (1) The Consolidated Statements of Income for the quarter and nine-month period ended July 31, 2018 reflect the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited) (millions of Canadian dollars)

	Quarter ended July 31		Nine months ended July 31	
	2018 <sup>(1)</sup>	2017	2018 <sup>(1)</sup>	2017
<b>Net income</b>	<b>569</b>	<b>518</b>	<b>1,666</b>	<b>1,499</b>
<b>Other comprehensive income, net of income taxes</b>				
<b>Items that may be subsequently reclassified to net income</b>				
<b>Net foreign currency translation adjustments</b>				
Net unrealized foreign currency translation gains (losses) on investments in foreign operations	23	(162)	20	(125)
Impact of hedging net foreign currency translation gains (losses)	(5)	55	(6)	43
	<b>18</b>	<b>(107)</b>	<b>14</b>	<b>(82)</b>
<b>Net change in available-for-sale securities</b>				
Net unrealized gains (losses) on available-for-sale securities		(4)		82
Net (gains) losses on available-for-sale securities reclassified to net income		(32)		(96)
		<b>(36)</b>		<b>(14)</b>
<b>Net change in debt securities at fair value through other comprehensive income</b>				
Net unrealized gains (losses) on debt securities at fair value through other comprehensive income	3		(2)	
Net (gains) losses on debt securities at fair value through other comprehensive income reclassified to net income	(7)		(9)	
	<b>(4)</b>		<b>(11)</b>	
<b>Net change in cash flow hedges</b>				
Net gains (losses) on derivative financial instruments designated as cash flow hedges	13	42	24	13
Net (gains) losses on designated derivative financial instruments reclassified to net income	(11)	(5)	(32)	(18)
	<b>2</b>	<b>37</b>	<b>(8)</b>	<b>(5)</b>
<b>Share in the other comprehensive income of associates and joint ventures</b>	<b>5</b>	<b>(1)</b>	<b>6</b>	<b>(1)</b>
<b>Items that will not be subsequently reclassified to net income</b>				
<b>Remeasurements of pension plans and other post-employment benefit plans</b>	<b>140</b>	<b>101</b>	<b>173</b>	<b>140</b>
<b>Net gains (losses) on equity securities designated at fair value through other comprehensive income</b>	<b>1</b>		<b>1</b>	
<b>Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss</b>	<b>22</b>	<b>26</b>	<b>15</b>	<b>(30)</b>
	<b>163</b>	<b>127</b>	<b>189</b>	<b>110</b>
<b>Total other comprehensive income, net of income taxes</b>	<b>184</b>	<b>20</b>	<b>190</b>	<b>8</b>
<b>Comprehensive income</b>	<b>753</b>	<b>538</b>	<b>1,856</b>	<b>1,507</b>
<b>Comprehensive income attributable to</b>				
Bank shareholders	729	522	1,785	1,448
Non-controlling interests	24	16	71	59
	<b>753</b>	<b>538</b>	<b>1,856</b>	<b>1,507</b>

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) The Consolidated Statements of Comprehensive Income for the quarter and nine-month period ended July 31, 2018 reflect the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (cont.)

(unaudited) (millions of Canadian dollars)

### INCOME TAXES – OTHER COMPREHENSIVE INCOME

The following table presents the income tax expense or recovery for each component of other comprehensive income.

	Quarter ended July 31		Nine months ended July 31	
	2018 <sup>(1)</sup>	2017	2018 <sup>(1)</sup>	2017
<b>Net foreign currency translation adjustments</b>				
Net unrealized foreign currency translation gains (losses) on investments in foreign operations	–	1	–	1
Impact of hedging net foreign currency translation gains (losses)	–	9	1	7
	–	10	1	8
<b>Net change in available-for-sale securities</b>				
Net unrealized gains (losses) on available-for-sale securities		(1)		29
Net (gains) losses on available-for-sale securities reclassified to net income		(12)		(35)
		(13)		(6)
<b>Net change in debt securities at fair value through other comprehensive income</b>				
Net unrealized gains (losses) on debt securities at fair value through other comprehensive income	2		–	
Net (gains) losses on debt securities at fair value through other comprehensive income reclassified to net income	(4)		(3)	
	(2)		(3)	
<b>Net change in cash flow hedges</b>				
Net gains (losses) on derivative financial instruments designated as cash flow hedges	5	16	9	5
Net (gains) losses on designated derivative financial instruments reclassified to net income	(4)	(3)	(12)	(7)
	1	13	(3)	(2)
<b>Share in the other comprehensive income of associates and joint ventures</b>	1	–	1	–
<b>Remeasurements of pension plans and other post-employment benefit plans</b>	51	37	63	51
<b>Net gains (losses) on equity securities designated at fair value through other comprehensive income</b>	1		1	
<b>Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss</b>	8	9	5	(11)
	60	56	65	40

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

- (1) The Consolidated Statements of Comprehensive Income for the quarter and nine-month period ended July 31, 2018 reflect the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(unaudited) (millions of Canadian dollars)

	Nine months ended July 31	
	2018 <sup>(1)</sup>	2017
<b>Preferred shares at beginning</b> (Note 14)	2,050	1,650
Issuances of Series 38, 40 and 42 preferred shares	600	400
Redemption of Series 28 preferred shares for cancellation	(200)	–
<b>Preferred shares at end</b>	2,450	2,050
<b>Common shares at beginning</b> (Note 14)	2,768	2,645
Issuances of common shares pursuant to the Stock Option Plan	105	160
Repurchases of common shares for cancellation	(38)	(4)
Impact of shares purchased or sold for trading	(10)	19
Other	–	(4)
<b>Common shares at end</b>	2,825	2,816
<b>Contributed surplus at beginning</b>	58	73
Stock option expense (Note 17)	9	8
Stock options exercised	(14)	(23)
<b>Contributed surplus at end</b>	53	58
<b>Retained earnings at beginning</b>	7,706	6,706
Impact of adopting IFRS 9 on November 1, 2017	(139)	–
Net income attributable to the Bank's shareholders	1,595	1,434
Dividends on preferred shares (Note 14)	(73)	(58)
Dividends on common shares (Note 14)	(620)	(580)
Premium paid on common shares repurchased for cancellation	(241)	(22)
Share issuance expenses, net of income taxes	(12)	(7)
Remeasurements of pension plans and other post-employment benefit plans	173	140
Net gains (losses) on equity securities designated at fair value through other comprehensive income	1	–
Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss	15	(30)
Impact of a financial liability resulting from put options written to non-controlling interests	–	(31)
Other	(1)	(12)
<b>Retained earnings at end</b>	8,404	7,540
<b>Accumulated other comprehensive income at beginning</b>	168	218
Impact of adopting IFRS 9 on November 1, 2017	(10)	–
Net foreign currency translation adjustments	14	(82)
Net change in unrealized gains (losses) on available-for-sale securities	–	(14)
Net change in unrealized gains (losses) on debt securities at fair value through other comprehensive income	(11)	–
Net change in gains (losses) on cash flow hedges	(8)	1
Share in the other comprehensive income of associates and joint ventures	6	(1)
<b>Accumulated other comprehensive income at end</b>	159	122
<b>Equity attributable to the Bank's shareholders</b>	13,891	12,586
<b>Non-controlling interests at beginning</b>	808	810
Impact of adopting IFRS 9 on November 1, 2017	(16)	–
Redemption of trust units issued by NBC Asset Trust	(400)	–
Net income attributable to non-controlling interests	71	65
Other comprehensive income attributable to non-controlling interests	–	(6)
Distributions to non-controlling interests	(100)	(83)
<b>Non-controlling interests at end</b>	363	786
<b>Equity</b>	14,254	13,372

### ACCUMULATED OTHER COMPREHENSIVE INCOME

	As at July 31, 2018	As at July 31, 2017
<b>Accumulated other comprehensive income</b>		
Net foreign currency translation adjustments	1	(56)
Net unrealized gains (losses) on available-for-sale securities	–	37
Net unrealized gains (losses) on debt securities at fair value through other comprehensive income	18	–
Net gains (losses) on instruments designated as cash flow hedges	138	136
Share in the other comprehensive income of associates and joint ventures	2	5
	159	122

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) The Consolidated Statement of Changes in Equity for the nine-month period ended July 31, 2018 reflects the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited) (millions of Canadian dollars)

	Nine months ended July 31	
	2018 <sup>(1)</sup>	2017
<b>Cash flows from operating activities</b>		
Net income	1,666	1,499
Adjustments for		
Provisions for credit losses	254	174
Amortization of premises and equipment and intangible assets	223	273
Gain on disposal of an equity interest in a joint venture	–	(12)
Deferred taxes	(12)	(4)
Losses (gains) on sales of available-for-sale securities, net		(101)
Losses (gains) on sales of non-trading securities, net	(68)	
Share in the net income of associates and joint ventures	(19)	(24)
Stock option expense	9	8
Change in operating assets and liabilities		
Securities at fair value through profit or loss	(5,583)	763
Securities purchased under reverse repurchase agreements and securities borrowed	4,536	(2,652)
Loans, net of securitization	(6,892)	(8,004)
Deposits	9,924	10,244
Obligations related to securities sold short	(330)	(391)
Obligations related to securities sold under repurchase agreements and securities loaned	2,116	(824)
Derivative financial instruments, net	(112)	930
Interest and dividends receivable and interest payable	(35)	(77)
Current tax assets and liabilities	(102)	(113)
Other items	(358)	1,366
	<b>5,217</b>	<b>3,055</b>
<b>Cash flows from financing activities</b>		
Issuance of preferred shares	600	400
Redemption of preferred shares for cancellation	(200)	–
Issuances of common shares (including the impact of shares purchased for trading)	81	156
Repurchases of common shares for cancellation	(279)	(26)
Issuance of subordinated debt	750	–
Redemption of subordinated debt	–	(1,000)
Redemption of trust units issued by NBC Asset Trust	(400)	–
Share issuance expenses	(12)	(7)
Dividends paid	(682)	(628)
Distributions to non-controlling interests	(100)	(83)
	<b>(242)</b>	<b>(1,188)</b>
<b>Cash flows from investing activities</b>		
Net change in investments in associates and joint ventures	(8)	15
Purchases of securities measured at fair value through other comprehensive income	(4,574)	(2,820)
Maturities of securities measured at fair value through other comprehensive income	25	466
Sales of securities measured at fair value through other comprehensive income	3,718	7,853
Purchases of securities measured at amortized cost	(2,150)	(4,629)
Maturities of securities measured at amortized cost	270	–
Sales of securities measured at amortized cost	14	–
Net change in tangible assets leased under operating leases	67	556
Net change in premises and equipment	(181)	(62)
Net change in intangible assets	(175)	(178)
	<b>(2,994)</b>	<b>1,201</b>
<b>Impact of currency rate movements on cash and cash equivalents</b>	<b>254</b>	<b>(789)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>2,235</b>	<b>2,279</b>
Cash and cash equivalents at beginning	8,802	8,183
<b>Cash and cash equivalents at end<sup>(2)</sup></b>	<b>11,037</b>	<b>10,462</b>
<b>Supplementary information about cash flows from operating activities</b>		
Interest paid	2,560	1,779
Interest and dividends received	5,081	4,256
Income taxes paid	454	476

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

- (1) The Consolidated Statement of Cash Flows for the nine-month period ended July 31, 2018 reflects the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.
- (2) This item is the equivalent of Consolidated Balance Sheet item *Cash and deposits with financial institutions*. It includes an amount of \$2.2 billion as at July 31, 2018 (\$2.0 billion as at October 31, 2017) for which there are restrictions.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited) (millions of Canadian dollars)

<b>Note 1</b>	Basis of Presentation	47	<b>Note 12</b>	Other Liabilities	77
<b>Note 2</b>	Accounting Policy Changes	48	<b>Note 13</b>	Subordinated Debt	77
<b>Note 3</b>	Future Accounting Policy Changes	51	<b>Note 14</b>	Share Capital	78
<b>Note 4</b>	Impacts of IFRS 9 Adoption	51	<b>Note 15</b>	Non-Controlling Interests	79
<b>Note 5</b>	Fair Value of Financial Instruments	57	<b>Note 16</b>	Capital Disclosure	80
<b>Note 6</b>	Financial Instruments Designated at Fair Value Through Profit or Loss	62	<b>Note 17</b>	Share-Based Payments	80
<b>Note 7</b>	Securities	63	<b>Note 18</b>	Employee Benefits – Pension Plans and Other Post-Employment Benefits	81
<b>Note 8</b>	Loans and Allowances for Credit Losses	65	<b>Note 19</b>	Income Taxes	81
<b>Note 9</b>	Financial Assets Transferred But Not Derecognized	76	<b>Note 20</b>	Earnings Per Share	82
<b>Note 10</b>	Other Assets	76	<b>Note 21</b>	Segment Disclosures	82
<b>Note 11</b>	Deposits	77			

### NOTE 1 – BASIS OF PRESENTATION

On August 28, 2018, the Board of Directors authorized the publication of the Bank's unaudited interim condensed consolidated financial statements (the consolidated financial statements) for the quarter ended July 31, 2018.

The Bank's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). The financial statements also comply with section 308(4) of the *Bank Act* (Canada), which states that, except as otherwise specified by the Office of the Superintendent of Financial Institutions (Canada) (OSFI), the consolidated financial statements are to be prepared in accordance with IFRS. IFRS represent Canadian generally accepted accounting principles (GAAP). None of the OSFI accounting requirements are exceptions to IFRS.

These consolidated financial statements were prepared in accordance with IAS 34 – *Interim Financial Reporting* and using the same accounting policies as those described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2017, except for the changes described in Note 2 to these consolidated financial statements, which have been applied since November 1, 2017 following the Bank's adoption of IFRS 9 – *Financial Instruments*.

As stated in Note 2 to its audited annual consolidated financial statements for the year ended October 31, 2017, the Bank early adopted IFRS 9 on November 1, 2017. As permitted by IFRS 9, the Bank did not restate comparative consolidated financial statements. Note 4 to these consolidated financial statements presents the impacts of IFRS 9 adoption on the Bank's Consolidated Balance Sheet as at November 1, 2017. Since interim consolidated financial statements do not include all of the annual financial statement disclosures required under IFRS, they should be read in conjunction with the audited annual consolidated financial statements and accompanying notes for the year ended October 31, 2017.

On November 1, 2017, the Bank changed the presentation of certain items on the Consolidated Balance Sheet and reclassified certain amounts. The former *Personal and credit card loans* item is now presented in two separate items. The *Purchased receivables* item, which had been presented net of allowances for credit losses, in an amount of \$2,014 million as at October 31, 2017, is now reported in *Residential mortgage loans* (\$1,116 million) and in *Personal loans* (\$874 million), and the *Allowances for credit losses* item was reduced by \$24 million. As a result of this presentation change, for the quarter ended July 31, 2017, a \$56 million amount reported in *Non-interest income – Other* was reclassified to *Interest income – Loans* (\$164 million for the nine-month period ended July 31, 2017).

Unless otherwise indicated, all amounts are expressed in Canadian dollars, which is the Bank's functional and presentation currency.

## NOTE 2 – ACCOUNTING POLICY CHANGES

The below-described accounting policies have been applied since November 1, 2017 following the adoption of IFRS 9. As permitted by IFRS 9, the Bank elected to continue applying the hedge accounting provisions set out in IAS 39 – *Financial Instruments: Recognition and Measurement* rather than apply those set out in IFRS 9. The Bank has not restated comparative consolidated financial statements. Note 4 presents the impacts of IFRS 9 adoption on the Consolidated Balance Sheet amounts as at November 1, 2017.

### Summary of Accounting Policy Changes

#### Classification and Measurement of Financial Assets

At initial recognition, all financial assets are recorded at fair value on the Consolidated Balance Sheet. After initial recognition, financial assets must be classified as measured at fair value through other comprehensive income, at amortized cost, or at fair value through profit or loss. The Bank determines the classification based on the contractual cash flow characteristics of the financial assets and on the business model it uses to manage these financial assets.

In addition, under the fair value option, a financial asset may be irrevocably designated at fair value through profit or loss at initial recognition if certain conditions are met. The Bank may apply this option if, consistent with a documented risk management strategy, doing so eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring financial assets or liabilities or recognizing gains and losses on them on different bases and if the fair values are reliable. Financial assets thus designated are recognized at fair value, and any change in fair value is recorded in *Non-interest income* in the Consolidated Statement of Income. Interest income arising from these financial instruments designated at fair value through profit or loss is recorded in *Net interest income* in the Consolidated Statement of Income.

It is also permitted to irrevocably designate, at initial recognition, an investment in an equity instrument that is neither held for trading nor a contingent consideration recognized in a business combination as being measured at fair value through other comprehensive income. In accordance with this designation, any change in fair value is recognized in *Other comprehensive income* with no subsequent reclassification to net income. Dividend income is recorded in *Interest income* in the Consolidated Statement of Income.

#### Contractual Cash Flow Characteristics

For the purpose of classifying a financial asset, the Bank must determine whether the contractual cash flows associated with the financial asset are solely payments of principal and interest on the principal amount outstanding. The principal is generally the fair value of the financial asset at initial recognition. The interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period, and for other basic lending risks and costs as well as of a profit margin. If the Bank determines that the contractual cash flows associated with a financial asset are not solely payments of principal and interest, the financial assets must be classified as measured at fair value through profit or loss.

#### Business Model

When classifying financial assets, the Bank determines the business model used for each portfolio of financial assets that are managed together to achieve a same business objective. The business model reflects how the Bank manages its financial assets and the extent to which the financial asset cash flows are generated by the collection of the contractual cash flows, the sale of the financial assets, or both. The Bank determines the business model using scenarios that it reasonably expects to occur. The business model determination is a matter of fact and requires the use of judgment and consideration of all the relevant evidence available at the date of determination.

A financial asset portfolio falls within a “hold to collect” business model when the Bank’s primary objective is to hold these financial assets in order to collect contractual cash flows from them and not to sell them. When the Bank’s objective is achieved both by collecting contractual cash flows and by selling the financial assets, the financial asset portfolio falls within a “hold to collect and sell” business model. In this type of business model, collecting contractual cash flows and selling financial assets are both integral components to achieving the Bank’s objective for this financial asset portfolio. Financial assets are measured at fair value through profit or loss if they do not fall within either a “hold to collect” business model or a “hold to collect and sell” business model.

#### Securities Measured at Fair Value Through Other Comprehensive Income

Securities measured at fair value through other comprehensive income include: (i) debt securities for which the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding and that fall within a “hold to collect and sell” business model and (ii) equity securities designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income.

The Bank recognizes securities transactions at fair value through other comprehensive income on the trade date, and transaction costs are capitalized. The amortization of premiums and discounts, calculated using the effective interest rate method, as well as interest income and dividend income, are recognized in *Interest income* in the Consolidated Statement of Income.



#### **Debt Securities Measured at Fair Value Through Other Comprehensive Income**

Debt securities at fair value through other comprehensive income are recognized at fair value. Unrealized gains and losses are recognized, net of expected credit losses and income taxes, and provided that they are not hedged by derivative financial instruments in a fair value hedging relationship, in *Other comprehensive income*. When the securities are sold, realized gains or losses, determined on an average cost basis, are reclassified to *Non-interest income – Gains (losses) on non-trading securities, net* in the Consolidated Statement of Income.

#### **Equity Securities Designated at Fair Value Through Other Comprehensive Income**

Equity securities designated at fair value through other comprehensive income are recognized at fair value. Unrealized gains and losses are presented, net of income taxes, in *Other comprehensive income* with no subsequent reclassification of realized gains and losses to net income.

#### **Securities Measured at Amortized Cost**

Securities measured at amortized cost include debt securities for which the contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding and that fall within a “hold to collect” business model.

The Bank initially recognizes securities transactions at fair value on the trade date, and the transaction costs are capitalized. In subsequent periods, they are recognized at amortized cost using the effective interest rate method, less any allowance for expected credit loss. Interest income and the amortization of premiums and discounts on these securities are recognized in *Net interest income* in the Consolidated Statement of Income. Securities measured at amortized cost are presented net of allowances for credit losses on the Consolidated Balance Sheet.

#### **Securities Measured at Fair Value Through Profit or Loss**

Securities not classified or designated as measured at fair value through other comprehensive income or at amortized cost are classified as measured at fair value through profit or loss.

Securities measured at fair value through profit or loss include (i) securities held for trading, (ii) securities designated at fair value through profit or loss under the fair value option, (iii) all equity securities other than those designated as measured at fair value through other comprehensive income with no subsequent reclassifications of gains and losses to net income, and (iv) debt securities for which the contractual cash flows are not solely payments of principal and any interest on the principal amount outstanding.

The Bank recognizes securities transactions at fair value through profit or loss on the settlement date on the Consolidated Balance Sheet. Changes in fair value between the trade date and the settlement date are recognized in *Non-interest income* in the Consolidated Statement of Income.

Securities at fair value through profit or loss are recognized at fair value, and any transaction costs are recognized directly in the Consolidated Statement of Income. Interest income as well as realized and unrealized gains or losses on securities held for trading are recognized in *Non-interest income – Trading revenues (losses)* in the Consolidated Statement of Income. Dividend income is recorded in *Interest income* in the Consolidated Statement of Income. Interest income on securities designated under the fair value option are recorded in *Interest income* in the Consolidated Statement of Income. Realized and unrealized gains or losses on these securities are recognized in *Non-interest income – Trading revenues (losses)* in the Consolidated Statement of Income.

Realized and unrealized gains or losses on equity securities at fair value through profit or loss, other than those held for trading, as well as debt securities for which the contractual cash flows are not solely payments of principal and interest on the principal amount outstanding, are recognized in *Non-interest income – Gains (losses) on non-trading securities, net* in the Consolidated Statement of Income. The dividend and interest income on these financial assets are recognized in *Interest income* in the Consolidated Statement of Income.

#### **Loans**

##### **Loans at Amortized Cost**

Loans at amortized cost include loans originated or purchased by the Bank that are not classified as measured at fair value through profit or loss or designated at fair value through profit or loss under the fair value option. These loans are held within a business model whose objective is to collect contractual cash flows, i.e., cash flows that are solely payments of principal and interest on the principal amount outstanding. Loans originated by the Bank are recognized when cash is advanced to a borrower. Purchased loans are recognized when cash consideration is paid by the Bank. Loans are initially recognized at fair value plus directly attributable costs and are subsequently measured at amortized cost using the effective interest method. Loans are presented net of allowances for credit losses on the Consolidated Balance Sheet.

## NOTE 2 – ACCOUNTING POLICY CHANGES (cont.)

### Loans at Fair Value Through Profit or Loss

Loans classified as measured at fair value through profit or loss, loans designated at fair value through profit or loss under the fair value option, and loans for which the contractual cash flows are not solely payments of principal and interest on the principal amount outstanding are recognized at fair value on the Consolidated Balance Sheet. The interest income on loans at fair value through profit or loss is recorded in *Interest income* in the Consolidated Statement of Income.

Changes in the fair value of loans classified as at fair value through profit or loss and loans designated at fair value through profit or loss under the fair value option are recognized in *Non-interest income – Trading revenues (losses)* in the Consolidated Statement of Income. With respect to loans whose contractual cash flows are not solely payments of principal and interest on the principal amount outstanding, changes in fair value are recognized in *Non-interest income – Other* in the Consolidated Statement of Income.

### **Reclassification of Financial Assets**

A financial asset other than a derivative financial instrument or a financial asset that, at initial recognition, was designated as measured at fair value through profit or loss, is reclassified only in rare situations, i.e., when there is a change in the business model used to manage the financial asset. The reclassification is applied prospectively from the reclassification date.

### **Impairment of Financial Assets**

At the end of each reporting period, the Bank applies a three-stage impairment approach to measure the expected credit losses (ECL) on all debt instruments measured at amortized cost or at fair value through other comprehensive income and on loan commitments and financial guarantees that are not measured at fair value. The ECL model is forward looking. Measurement of ECLs at each reporting period reflects reasonable and supportable information about past events, current conditions, and forecasts of future events and economic conditions.

### Determining the Stage

The ECL three-stage impairment approach is based on the change in the credit quality of financial assets since initial recognition. If, at the reporting date, the credit risk of non-impaired financial instruments has not increased significantly since initial recognition, these financial instruments are classified in Stage 1, and an allowance for credit losses that is measured, at each reporting date, at an amount equal to 12-month expected credit losses is recorded. When there is a significant increase in credit risk since initial recognition, these non-impaired financial instruments are migrated to Stage 2, and an allowance for credit losses that is measured, at each reporting date, at an amount equal to lifetime expected credit losses is recorded. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a significant increase in credit risk since initial recognition, the ECL model requires reverting to Stage 1, i.e., recognition of 12-month expected credit losses. When one or more events that have a detrimental impact on the estimated future cash flows of a financial asset have occurred, the financial asset is considered credit-impaired and is migrated to Stage 3, and an allowance for credit losses equal to lifetime expected losses continues to be recorded or the financial asset is written off. The interest income is calculated on the gross carrying amount for financial assets in Stages 1 and 2 and on the net carrying amount for financial assets in Stage 3.

### Assessment of Significant Increase in Credit Risk

In determining whether credit risk has increased significantly, the Bank uses an internal credit risk grading system, external risk ratings, and forward-looking information to assess deterioration in credit quality of a financial instrument. To assess whether or not the credit risk of a financial instrument has increased significantly, the Bank compares the probability of default (PD) occurring over its expected life as at the reporting date with the PD occurring over its expected life on the date of initial recognition and considers reasonable and supportable information indicative of a significant increase in credit risk since initial recognition. The Bank includes relative and absolute thresholds in the definition of significant increase in credit risk and a backstop of 30 days past due. All financial instruments that are 30 days past due are migrated to Stage 2 even if other metrics do not indicate that a significant increase in credit risk has occurred. The assessment of a significant increase in credit risk requires significant judgment.

### Measurement of Expected Credit Losses

ECLs are measured as the probability-weighted present value of all expected cash shortfalls over the remaining expected life of the financial instrument, and reasonable and supportable information about past events, current conditions and forecasts of future events and economic conditions is considered. The estimation and application of forward-looking information requires significant judgment. The cash shortfall is the difference between all contractual cash flows owed to the Bank and all the cash flows that the Bank expects to receive.

The measurement of ECLs is primarily based on the product of the financial instrument's probability of default (PD), loss given default (LGD) and exposure at default (EAD). Forward-looking macroeconomic factors such as unemployment rates, housing price indices, interest rates, and gross domestic product (GDP) are incorporated into the risk parameters. The estimate of expected credit losses reflects an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes. The Bank incorporates three forward-looking macroeconomic scenarios in its ECL calculation process: a base scenario, an upside scenario and a downside scenario. Probability weights are attributed to each scenario. The scenarios and probability weights are reassessed quarterly and are subject to management review. The Bank applies experienced credit judgment to adjust the modelled ECL results when it becomes evident that known or expected risk factors and information were not considered in the credit risk rating and modelling process.

ECLs for all financial instruments are recognized in *Provisions for credit losses* in the Consolidated Statement of Income. In the case of debt instruments measured at fair value through other comprehensive income, ECLs are recognized in *Provisions for credit losses* in the Consolidated Statement of Income, and a corresponding amount is recognized in *Other comprehensive income* with no reduction in the carrying amount of the asset on the Consolidated Balance Sheet. As for debt instruments measured at amortized cost, they are presented net of the related allowance for credit losses on the Consolidated Balance Sheet. Allowances for credit losses for off-balance-sheet credit exposures that are not measured at fair value are included in *Other liabilities* on the Consolidated Balance Sheet.

#### Purchased or Originated Credit-Impaired Financial Assets

On initial recognition of a financial asset, the Bank determines whether the asset is credit-impaired. For financial assets that are credit-impaired upon purchase or origination, the lifetime expected credit losses are reflected in the initial fair value. In subsequent reporting periods, the Bank recognizes only the cumulative changes in these lifetime ECLs since initial recognition as an allowance for credit losses. The Bank recognizes changes in ECLs in *Provisions for credit losses* in the Consolidated Statement of Income, even if the lifetime ECLs are less than ECLs that were included in the estimated cash flows on initial recognition.

#### Definition of Default

The definition of default used by the Bank to measure ECLs and transfer financial instruments between stages is consistent with the definition of default used for internal credit risk management purposes. The Bank considers a financial asset, other than a credit card receivable, to be credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred or when contractual payments are 90 days past due. Credit card receivables are considered credit-impaired and are fully written off at the earlier of the following: when a notice of bankruptcy is received, a settlement proposal is made, or contractual payments are 180 days past due.

#### Write-offs

A financial asset and its related allowance for credit losses are normally written off in whole or in part when the Bank considers the probability of recovery to be non-existent and when all guarantees and other remedies available to the Bank have been exhausted or if the borrower is bankrupt or winding up and balances owing are not likely to be recovered.

## NOTE 3 – FUTURE ACCOUNTING POLICY CHANGES

The Bank closely monitors both new accounting standards and amendments to existing accounting standards issued by the IASB. The Bank is currently assessing how adoption of new and amended IASB accounting standards will impact its consolidated financial statements. Aside from the adoption of IFRS 9 on November 1, 2017 and IASB's publication of a revised *Conceptual Framework for Financial Reporting*, there have been no significant updates to the future accounting policy changes disclosed in Note 2 to the audited annual consolidated financial statements for the year ended October 31, 2017.

#### **Effective Date – November 1, 2020**

On March 29, 2018, the IASB issued the revised *Conceptual Framework for Financial Reporting* to replace its 2010 conceptual framework. For the IASB, the revised conceptual framework has been in effect since its publication date. Early application is permitted.

## NOTE 4 – IMPACTS OF IFRS 9 ADOPTION

The IFRS 9 classification and measurement requirements as well as the impairment requirements have been applied retrospectively through adjustments to Consolidated Balance Sheet amounts on the date of initial application, i.e., November 1, 2017, with no restatement of comparative periods. The impacts of IFRS 9 adoption were recognized through adjustments to *Retained earnings*, *Accumulated other comprehensive income*, and *Non-controlling interests* on November 1, 2017.

The following information presents the Consolidated Balance Sheet impacts as at November 1, 2017.

**NOTE 4 – IMPACTS OF IFRS 9 ADOPTION (cont.)**

**Classifications and Measurements of Financial Instruments at the Date of Initial Application of IFRS 9**

The following table presents the classifications and carrying amounts of the Bank's financial assets and financial liabilities, as previously established in accordance with IAS 39 as at October 31, 2017, as well as the new classifications and new carrying amounts established in accordance with IFRS 9 as at November 1, 2017, where applicable. With respect to financial instruments for which the measurement method has changed, additional information is provided hereafter. Refer to the letter indicated in the reference column.

	As at October 31, 2017	As at November 1, 2017			
	Carrying value under IAS 39	Carrying value under IFRS 9	Classification under IAS 39	Classification under IFRS 9	Reference
<b>Financial assets</b>					
<b>Cash and deposits with financial institutions</b>	8,802	<b>8,801</b>	Loans and receivables	<b>At amortized cost</b>	
<b>Securities</b>					
Debt and equity securities	46,780	<b>46,780</b>	At fair value through profit or loss	<b>At fair value through profit or loss</b>	
Debt securities	56	<b>56</b>	Designated at fair value through profit or loss under fair value option	<b>Designated at fair value through profit or loss under fair value option</b>	
Equity securities	45	<b>45</b>	Designated at fair value through profit or loss under fair value option	<b>At fair value through profit or loss</b>	(a)
Debt securities	655	<b>655</b>	Designated at fair value through profit or loss under fair value option	<b>At fair value through other comprehensive income</b>	(b)
	5,489	<b>5,489</b>	Available-for-sale	<b>At fair value through other comprehensive income</b>	
	32	<b>25</b>	Available-for-sale	<b>At amortized cost</b>	(c)
	2,359	<b>2,359</b>	Available-for-sale	<b>Designated at fair value through profit or loss under fair value option</b>	(d)
Equity securities	280	<b>280</b>	Available-for-sale	<b>Designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income</b>	(e)
	392	<b>392</b>	Available-for-sale	<b>At fair value through profit or loss</b>	(f)
Debt securities	6,628	<b>6,628</b>	Held-to-maturity	<b>At amortized cost</b>	
	2,627	<b>2,596</b>	Held-to-maturity	<b>Designated at fair value through profit or loss under fair value option</b>	(g)
	65,343	<b>65,305</b>			
<b>Securities purchased under reverse repurchase agreements and securities borrowed</b>					
	20,132	<b>20,132</b>	Loans and receivables	<b>At amortized cost</b>	
	657	<b>657</b>	Designated at fair value through profit or loss under fair value option	<b>Designated at fair value through profit or loss under fair value option</b>	
	20,789	<b>20,789</b>			
<b>Loans</b>					
Residential mortgage	45,658	<b>45,658</b>	Loans and receivables	<b>At amortized cost</b>	
	5,523	<b>5,523</b>	At fair value through profit or loss	<b>At fair value through profit or loss</b>	
	453	<b>428</b>	Loans and receivables	<b>At fair value through profit or loss</b>	(h)
Personal	35,590	<b>35,590</b>	Loans and receivables	<b>At amortized cost</b>	
Credit card	2,247	<b>2,247</b>	Loans and receivables	<b>At amortized cost</b>	
Business and government	41,269	<b>41,269</b>	Loans and receivables	<b>At amortized cost</b>	
	306	<b>306</b>	Loans and receivables	<b>At fair value through profit or loss</b>	(h)
	115	<b>115</b>	Designated at fair value through profit or loss under fair value option	<b>At fair value through profit or loss</b>	(i)
Customers' liability under acceptances	5,991	<b>5,991</b>	Loans and receivables	<b>At amortized cost</b>	
	137,152	<b>137,127</b>			
<b>Derivative financial instruments</b>	8,423	<b>8,423</b>	At fair value through profit or loss	<b>At fair value through profit or loss</b>	
<b>Other assets</b>	994	<b>994</b>	Loans and receivables	<b>At amortized cost</b>	

	As at October 31, 2017	As at November 1, 2017			
	Carrying value under IAS 39	Carrying value under IFRS 9	Classification under IAS 39	Classification under IFRS 9	Reference
<b>Financial liabilities</b>					
<b>Deposits</b>	148,169	<b>148,169</b>	At amortized cost	<b>At amortized cost</b>	
	3,001	<b>3,117</b>	At amortized cost	<b>Designated at fair value through profit or loss under fair value option</b>	(j)
	5,501	<b>5,501</b>	Designated at fair value through profit or loss under fair value option	<b>Designated at fair value through profit or loss under fair value option</b>	
	156,671	<b>156,787</b>			
<b>Acceptances</b>	5,991	<b>5,991</b>	At amortized cost	<b>At amortized cost</b>	
<b>Obligations related to securities sold short</b>	15,363	<b>15,363</b>	At fair value through profit or loss	<b>At fair value through profit or loss</b>	
<b>Obligations related to securities sold under repurchase agreements and securities loaned</b>	21,233	<b>21,233</b>	At amortized cost	<b>At amortized cost</b>	
	534	<b>534</b>	Designated at fair value through profit or loss under fair value option	<b>Designated at fair value through profit or loss under fair value option</b>	
	21,767	<b>21,767</b>			
<b>Derivative financial instruments</b>	6,612	<b>6,612</b>	At fair value through profit or loss	<b>At fair value through profit or loss</b>	
<b>Liabilities related to transferred receivables</b>	11,568	<b>11,568</b>	At amortized cost	<b>At amortized cost</b>	
	2,321	<b>2,345</b>	At amortized cost	<b>Designated at fair value through profit or loss under fair value option</b>	(j)
	6,209	<b>6,209</b>	Designated at fair value through profit or loss under fair value option	<b>Designated at fair value through profit or loss under fair value option</b>	
	20,098	<b>20,122</b>			
<b>Other liabilities</b>	2,902	<b>2,902</b>	At amortized cost	<b>At amortized cost</b>	
	15	<b>15</b>	At fair value through profit or loss	<b>At fair value through profit or loss</b>	
<b>Subordinated debt</b>	9	<b>9</b>	At amortized cost	<b>At amortized cost</b>	

- (a) As at October 31, 2017, these equity securities were designated at fair value through profit or loss under the fair value option. On November 1, 2017, these equity securities were classified as at fair value through profit or loss since, under IFRS 9, all investments in equity instruments, other than those designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income, must be classified as at fair value through profit or loss.
- (b) As at October 31, 2017, these debt securities were designated at fair value through profit or loss under the fair value option. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank decided to revoke this designation and classified these securities as at fair value through other comprehensive income since (1) the financial assets are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and (2) the contractual terms of these debt securities give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- (c) As at October 31, 2017, these debt securities were classified as available for sale. They were being recognized at fair value with changes in fair value being recorded in *Other comprehensive income*. On November 1, 2017, under IFRS 9, the Bank reclassified these debt securities as at amortized cost, since (1) the financial assets are held within a business model whose objective is achieved by collecting contractual cash flows and (2) the contractual terms of these debt securities give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- (d) As at October 31, 2017, these debt securities were classified as available for sale. They were being recognized at fair value with changes in fair value being recorded in *Other comprehensive income*. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank made an irrevocable election to designate these debt securities at fair value through profit or loss under the fair value option.
- (e) As at October 31, 2017, these equity securities were classified as available for sale. They were being recognized at fair value with changes in fair value being recorded in *Other comprehensive income*. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank made an irrevocable election to designate these equity securities held in non-trading portfolios at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income.
- (f) As at October 31, 2017, these equity securities were classified as available for sale. They were being recognized at fair value with changes in fair value being recorded in *Other comprehensive income*. On November 1, 2017, these equity securities were classified as at fair value through profit or loss, since, under IFRS 9, all investments in equity instruments, other than those designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income, must be classified as at fair value through profit or loss.
- (g) As at October 31, 2017, these debt securities were classified as held to maturity and accounted for at amortized cost. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank made an irrevocable election to designate certain debt securities at fair value through profit or loss under the fair value option.
- (h) As at October 31, 2017, these loans were classified as loans and receivables and accounted for at amortized cost. On November 1, 2017, under IFRS 9, these loans must be classified as at fair value through profit or loss, since the contractual terms of these financial assets give rise to cash flows that are not solely payments of principal and interest on the principal amount outstanding.
- (i) As at October 31, 2017, these loans were designated at fair value through profit or loss, since IAS 39 had allowed for the full amount of a hybrid financial instrument containing one or more embedded derivatives that would be bifurcated and accounted for separately to be irrevocably designated at fair value through profit or loss under the fair value option. On November 1, 2017, the Bank revoked this designation. Under IFRS 9, the full amount of such hybrid financial instruments is classified as at fair value through profit or loss, since the contractual terms of these financial assets give rise to cash flows that are not solely payments of principal and interest on the principal amount outstanding.
- (j) As at October 31, 2017, these financial liabilities were accounted for at amortized cost. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank made an irrevocable election to designate certain deposits and certain liabilities related to transferred receivables at fair value through profit or loss under the fair value option.

**NOTE 4 – IMPACTS OF IFRS 9 ADOPTION (cont.)**

The following table presents a reconciliation of the financial asset and liability carrying values established in accordance with IAS 39 as at October 31, 2017 with the carrying values established in accordance with IFRS 9 as at November 1, 2017 (where applicable) as well as the impact of IFRS 9 adoption on income tax assets and liabilities.

**Reconciliation of New Carrying Values Under IFRS 9 as at November 1, 2017**

	IFRS 9 adjustments			Reconciliation of new carrying values under IFRS 9
	Classification	Measurement	Impairment	
<b>Cash and deposits with financial institutions</b>				
Under IAS 39 as at October 31, 2017				8,802
Allowances for credit losses	-	-	(1)	(1)
<b>Under IFRS 9 as at November 1, 2017</b>	<b>-</b>	<b>-</b>	<b>(1)</b>	<b>8,801</b>
<b>Securities at fair value through profit or loss</b>				
Under IAS 39 as at October 31, 2017				47,536
Reclassification into:				
Debt securities at fair value through other comprehensive income	(655)	-	-	(655)
Reclassification from:				
Available-for-sale debt securities	2,359	-	-	2,359
Available-for-sale equity securities	392	-	-	392
Held-to-maturity debt securities	2,627	(31)	-	2,596
<b>Under IFRS 9 as at November 1, 2017</b>	<b>4,723</b>	<b>(31)</b>	<b>-</b>	<b>52,228</b>
<b>Available-for-sale securities</b>				
Under IAS 39 as at October 31, 2017				8,552
Reclassification into:				
Equity securities designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income	(280)	-	-	(280)
Equity securities at fair value through profit or loss	(392)	-	-	(392)
Debt securities designated at fair value through profit or loss under fair value option	(2,359)	-	-	(2,359)
Debt securities at amortized cost	(32)	-	-	(32)
Debt securities at fair value through other comprehensive income	(5,489)	-	-	(5,489)
<b>Under IFRS 9 as at November 1, 2017</b>	<b>(8,552)</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Securities at fair value through other comprehensive income</b>				
Under IAS 39 as at October 31, 2017				-
Reclassification from:				
Available-for-sale debt securities	5,489	-	-	5,489
Available-for-sale equity securities	280	-	-	280
Debt securities designated at fair value through profit or loss under fair value option	655	-	-	655
<b>Under IFRS 9 as at November 1, 2017</b>	<b>6,424</b>	<b>-</b>	<b>-</b>	<b>6,424</b>
<b>Held-to-maturity securities</b>				
Under IAS 39 as at October 31, 2017				9,255
Reclassification into:				
Debt securities designated at fair value through profit or loss under fair value option	(2,627)	-	-	(2,627)
Debt securities at amortized cost	(6,628)	-	-	(6,628)
<b>Under IFRS 9 as at November 1, 2017</b>	<b>(9,255)</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Securities at amortized cost</b>				
Under IAS 39 as at October 31, 2017				-
Reclassification from:				
Available-for-sale debt securities	32	(4)	(3)	25
Held-to-maturity debt securities	6,628	-	-	6,628
<b>Under IFRS 9 as at November 1, 2017</b>	<b>6,660</b>	<b>(4)</b>	<b>(3)</b>	<b>6,653</b>

## Reconciliation of New Carrying Values Under IFRS 9 as at November 1, 2017 (cont.)

	IFRS 9 adjustments			Reconciliation of new carrying values under IFRS 9
	Classification	Measurement	Impairment	
<b>Residential mortgage loans</b>				
Under IAS 39 as at October 31, 2017				51,634
Adjustments related to classification and measurement	-	(25)	-	(25)
<b>Under IFRS 9 as at November 1, 2017</b>	-	<b>(25)</b>	-	<b>51,609</b>
<b>Allowances for credit losses</b>				
Under IAS 39 as at October 31, 2017				(695)
Impairment adjustments related to loans at amortized cost	-	-	22	22
<b>Under IFRS 9 as at November 1, 2017</b>	-	-	<b>22</b>	<b>(673)</b>
<b>Other assets</b>				
As at October 31, 2017				2,176
Tax assets — Adjustments related to measurement and impairment	-	56	(6)	50
<b>As at November 1, 2017</b>	-	<b>56</b>	<b>(6)</b>	<b>2,226</b>
<b>Deposits</b>				
Under IAS 39 as at October 31, 2017				156,671
Designated at fair value through profit or loss under fair value option	-	116	-	116
<b>Under IFRS 9 as at November 1, 2017</b>	-	<b>116</b>	-	<b>156,787</b>
<b>Liabilities related to transferred receivables</b>				
Under IAS 39 as at October 31, 2017				20,098
Designated at fair value through profit or loss under fair value option	-	24	-	24
<b>Under IFRS 9 as at November 1, 2017</b>	-	<b>24</b>	-	<b>20,122</b>
<b>Other liabilities</b>				
As at October 31, 2017				5,758
Allowances for credit losses — Off-balance-sheet commitments	-	-	58	58
Tax liabilities — Adjustments related to impairment	-	-	(25)	(25)
<b>As at November 1, 2017</b>	-	-	<b>33</b>	<b>5,791</b>
<b>Impact of IFRS 9 adjustments on equity as at November 1, 2017</b>	-	<b>(144)</b>	<b>(21)</b>	

The following table presents a reconciliation of the *Retained earnings*, *Accumulated other comprehensive income* and *Non-controlling interests* amounts established in accordance with IAS 39 as at October 31, 2017 with those established in accordance with IFRS 9 as at November 1, 2017.

	Retained earnings	Accumulated other comprehensive income	Non-controlling interests	Impact on equity as at November 1, 2017
Under IAS 39 as at October 31, 2017	7,706	168	808	
Adjustments related to measurement, net of income taxes	(131)	(10)	(3)	(144)
Adjustments related to impairment, net of income taxes	(8)	-	(13)	(21)
Impact of IFRS 9 adjustments	(139)	(10)	(16)	(165)
<b>Under IFRS 9 as at November 1, 2017</b>	<b>7,567</b>	<b>158</b>	<b>792</b>	

**NOTE 4 – IMPACTS OF IFRS 9 ADOPTION (cont.)**

On November 1, 2017, the Bank classified certain debt securities that were being recognized at fair value through other comprehensive income as at October 31, 2017 as measured at amortized cost. As at July 31, 2018, the fair value of these debt securities was \$7 million, and the change in fair value that would have been recognized in *Other comprehensive income* for the nine months ended July 31, 2018 would have been negligible.

On November 1, 2017, the Bank classified certain debt securities that were being recognized at fair value through profit or loss under the fair value option as at October 31, 2017 as measured at fair value through other comprehensive income. During the nine months ended July 31, 2018, the Bank sold all of those debt securities.

The following table presents a reconciliation of the *Allowances for credit losses* amounts established in accordance with IAS 39 as at October 31, 2017 with those established in accordance with IFRS 9 as at November 1, 2017.

	Allowances for credit losses under IAS 39 as at October 31, 2017 <sup>(1)</sup>	Classification adjustments	Impairment remeasurement adjustments	Allowances for credit losses under IFRS 9 as at November 1, 2017
<b>Cash and deposits with financial institutions</b>	–	–	1	<b>1</b>
<b>Securities</b>				
At fair value through other comprehensive income	–	–	–	–
At amortized cost	–	3	–	<b>3</b>
<b>Securities purchased under reverse repurchase agreements and securities borrowed</b>	–	–	–	<b>–</b>
<b>Loans</b>				
Residential mortgage	11	–	7	<b>18</b>
Personal	142	–	119	<b>261</b>
Credit card	92	–	36	<b>128</b>
Business and government	439	–	(189)	<b>250</b>
Customers' liability under acceptances	11	–	5	<b>16</b>
	<b>695</b>	<b>–</b>	<b>(22)</b>	<b>673</b>
<b>Other assets</b>	–	–	–	<b>–</b>
<b>Other liabilities<sup>(2)</sup></b>	–	–	58	<b>58</b>
	<b>695</b>	<b>3</b>	<b>37</b>	<b>735</b>

(1) On November 1, 2017, the Bank changed the presentation of certain Consolidated Balance Sheet items and reclassified certain amounts. As at October 31, 2017, the *Purchased receivables* item had been presented net of allowances for credit losses. This item is now reported in *Loans* and in *Allowances for credit losses* on the Consolidated Balance Sheet. As a result, the *Allowances for credit losses* item as at October 31, 2017 was reduced by \$24 million.

(2) Impairment remeasurement adjustments include an amount of \$58 million in allowances for credit losses recorded for off-balance-sheet commitments such as letters of guarantee and documentary letters of credit, undrawn commitments, and backstop liquidity and credit enhancement facilities. As at October 31, 2017, these allowances had been reported in *Allowances for credit losses*.



## NOTE 5 – FAIR VALUE OF FINANCIAL INSTRUMENTS

### Fair Value and Carrying Value of Financial Instruments by Category

Financial assets and financial liabilities are recognized on the Consolidated Balance Sheet at fair value or at amortized cost in accordance with the categories set out in the accounting framework for financial instruments.

	As at July 31, 2018							
	Carrying value and fair value				Carrying value	Fair value	Total carrying value	Total fair value
	Financial instruments classified as at fair value through profit or loss	Financial instruments designated at fair value through profit or loss	Debt securities measured at fair value through other comprehensive income	Equity securities designated at fair value through other comprehensive income	Financial instruments at amortized cost, net	Financial instruments at amortized cost, net		
<b>Financial assets</b>								
Cash and deposits with financial institutions	–	–	–	–	11,037	11,037	11,037	11,037
Securities	53,524	4,286	6,806	351	8,402	8,379	73,369	73,346
Securities purchased under reverse repurchase agreements and securities borrowed	–	569	–	–	15,684	15,684	16,253	16,253
Loans and acceptances, net of allowances	5,878	–	–	–	136,958	136,668	142,836	142,546
<b>Other</b>								
Derivative financial instruments	7,625	–	–	–	–	–	7,625	7,625
Other assets	–	–	–	–	1,275	1,275	1,275	1,275
<b>Financial liabilities</b>								
Deposits	–	9,706	–	–	156,889 <sup>(1)</sup>	156,920	166,595	166,626
<b>Other</b>								
Acceptances	–	–	–	–	6,661	6,661	6,661	6,661
Obligations related to securities sold short	15,033	–	–	–	–	–	15,033	15,033
Obligations related to securities sold under repurchase agreements and securities loaned	–	355	–	–	23,528	23,528	23,883	23,883
Derivative financial instruments	5,702	–	–	–	–	–	5,702	5,702
Liabilities related to transferred receivables	–	7,367	–	–	11,823	11,803	19,190	19,170
Other liabilities	20	–	–	–	4,348	4,339	4,368	4,359
<b>Subordinated debt</b>	–	–	–	–	753	759	753	759

(1) Including embedded derivative financial instruments.

**NOTE 5 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)**

As at October 31, 2017

	Carrying value and fair value			Carrying value	Fair value	Total carrying value	Total fair value
	Financial instruments classified as at fair value through profit or loss	Financial instruments designated at fair value through profit or loss	Available-for-sale financial instruments measured at fair value	Financial instruments at amortized cost	Financial instruments at amortized cost		
<b>Financial assets</b>							
<b>Cash and deposits with financial institutions</b>	–	–	–	8,802	8,802	8,802	8,802
<b>Securities</b>	46,780	756	8,552	9,255	9,229	65,343	65,317
<b>Securities purchased under reverse repurchase agreements and securities borrowed</b>	–	657	–	20,132	20,132	20,789	20,789
<b>Loans and acceptances, net of allowances<sup>(1)</sup></b>	5,523	115	–	130,819	130,958	136,457	136,596
<b>Other</b>							
Derivative financial instruments	8,423	–	–	–	–	8,423	8,423
Other assets	–	–	–	994	994	994	994
<b>Financial liabilities</b>							
<b>Deposits</b>	–	5,501		151,170 <sup>(2)</sup>	151,571	156,671	157,072
<b>Other</b>							
Acceptances	–	–		5,991	5,991	5,991	5,991
Obligations related to securities sold short	15,363	–		–	–	15,363	15,363
Obligations related to securities sold under repurchase agreements and securities loaned	–	534		21,233	21,233	21,767	21,767
Derivative financial instruments	6,612	–		–	–	6,612	6,612
Liabilities related to transferred receivables	–	6,209		13,889	13,940	20,098	20,149
Other liabilities	15	–		2,902	2,904	2,917	2,919
<b>Subordinated debt</b>	–	–		9	6	9	6

(1) The *Purchased receivables* amount of \$2,014 million, which was presented separately on the Consolidated Balance Sheet as at October 31, 2017, is now reported in *Loans and acceptances, net of allowances*.

(2) Including embedded derivative financial instruments.

## Establishing Fair Value

The fair value of a financial instrument is the price that would be received to sell a financial asset or paid to transfer a financial liability in an orderly transaction in the principal market at the measurement date under current market conditions (i.e., an exit price).

Unadjusted quoted prices in active markets provide the best evidence of fair value. When there is no quoted price in an active market, the Bank applies other valuation techniques that maximize the use of relevant observable inputs and that minimize the use of unobservable inputs. Such valuation techniques include the following: using information available from recent market transactions, referring to the current fair value of a comparable financial instrument, applying discounted cash flow analysis, applying option pricing models, or relying on any other valuation technique that is commonly used by market participants and has proven to yield reliable estimates. Judgment is required when applying many of the valuation techniques.

Fair value is established in accordance with a rigorous control framework. The Bank has policies and procedures that govern the process for determining fair value. The Bank's valuation governance structure has remained largely unchanged from that described in Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2017. The valuation techniques used to determine the fair value of financial assets and liabilities are also described in this note, and no significant changes have been made to the valuation techniques.

## Financial Instruments Recorded at Fair Value on the Consolidated Balance Sheet

### Hierarchy of Fair Value Measurements

IFRS establishes a fair value hierarchy that classifies the inputs used in financial instrument fair value measurement techniques according to three levels. This fair value hierarchy requires observable market inputs to be used whenever such inputs exist. According to the hierarchy, the highest level of inputs are unadjusted quoted prices in active markets for identical instruments and the lowest level of inputs are unobservable inputs. If inputs from different levels of the hierarchy are used, the financial instrument is classified in the same level as the lowest level input that is significant to the fair value measurement. For additional information, see Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2017.

Transfers of financial instruments between Levels 1 and 2 and transfers to (or from) Level 3 are deemed to have taken place at the beginning of the quarter in which the transfer occurred. Significant transfers can occur between the fair value hierarchy levels due to new information about the inputs used to determine fair value and the observable nature of those inputs.

During the quarter ended July 31, 2018, \$46 million in securities classified as at fair value through profit or loss and \$2 million in obligations related to securities sold short were transferred from Level 2 to Level 1 resulting from changing market conditions (\$113 million in securities classified as at fair value through profit or loss and \$3 million in obligations related to securities sold short during the quarter ended July 31, 2017). Also during the quarter ended July 31, 2018, \$5 million in securities classified as at fair value through profit or loss and \$2 million in obligations related to securities sold short were transferred from Level 1 to Level 2 (\$17 million in securities classified as at fair value through profit or loss and \$22 million in obligations related to securities sold short during the quarter ended July 31, 2017). During the nine-month periods ended July 31, 2018 and 2017, financial instruments were transferred to (or from) Level 3 due to changes in the availability of observable market inputs resulting from changing market conditions.

The following tables show financial instruments recorded at fair value on the Consolidated Balance Sheet according to the fair value hierarchy.

	As at July 31, 2018			Total financial assets/liabilities at fair value
	Level 1	Level 2	Level 3	
<b>Financial assets</b>				
<b>Securities</b>				
<b>At fair value through profit or loss</b>				
Securities issued or guaranteed by				
Canadian government	4,426	9,394	–	13,820
Canadian provincial and municipal governments	–	8,783	–	8,783
U.S. Treasury, other U.S. agencies and other foreign governments	2,723	233	–	2,956
Other debt securities	–	2,969	23	2,992
Equity securities	28,632	431	196	29,259
	35,781	21,810	219	57,810
<b>At fair value through other comprehensive income</b>				
Securities issued or guaranteed by				
Canadian government	156	3,022	–	3,178
Canadian provincial and municipal governments	–	2,101	–	2,101
U.S. Treasury, other U.S. agencies and other foreign governments	1,085	–	–	1,085
Other debt securities	–	442	–	442
Equity securities	–	118	233	351
	1,241	5,683	233	7,157
<b>Securities purchased under reverse repurchase agreements and securities borrowed</b>	–	569	–	569
<b>Loans</b>	–	5,483	395	5,878
<b>Other</b>				
Derivative financial instruments	67	7,494	64	7,625
	37,089	41,039	911	79,039
<b>Financial liabilities</b>				
<b>Deposits</b>	–	9,879	–	9,879
<b>Other</b>				
Obligations related to securities sold short	10,166	4,867	–	15,033
Obligations related to securities sold under repurchase agreements	–	355	–	355
Derivative financial instruments	233	5,400	69	5,702
Liabilities related to transferred receivables	–	7,367	–	7,367
Other liabilities	–	20	–	20
	10,399	27,888	69	38,356

**NOTE 5 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)**

	As at October 31, 2017			Total financial assets/liabilities at fair value
	Level 1	Level 2	Level 3	
<b>Financial assets</b>				
<b>Securities</b>				
<b>At fair value through profit or loss</b>				
Securities issued or guaranteed by				
Canadian government	2,506	6,156	–	8,662
Canadian provincial and municipal governments	–	7,770	–	7,770
U.S. Treasury, other U.S. agencies and other foreign governments	1,916	212	–	2,128
Other debt securities	–	2,599	–	2,599
Equity securities	25,751	610	16	26,377
	30,173	17,347	16	47,536
<b>Available-for-sale</b>				
Securities issued or guaranteed by				
Canadian government	66	4,215	–	4,281
Canadian provincial and municipal governments	–	2,584	–	2,584
U.S. Treasury, other U.S. agencies and other foreign governments	519	2	–	521
Other debt securities	–	494	–	494
Equity securities	109	237	326	672
	694	7,532	326	8,552
<b>Securities purchased under reverse repurchase agreements and securities borrowed</b>	–	657	–	657
<b>Loans</b>	–	5,638	–	5,638
<b>Other</b>				
Derivative financial instruments	68	8,284	71	8,423
	30,935	39,458	413	70,806
<b>Financial liabilities</b>				
<b>Deposits</b>	–	5,708	1	5,709
<b>Other</b>				
Obligations related to securities sold short	10,515	4,848	–	15,363
Obligations related to securities sold under repurchase agreements	–	534	–	534
Derivative financial instruments	118	6,443	51	6,612
Liabilities related to transferred receivables	–	6,209	–	6,209
Other liabilities	–	15	–	15
	10,633	23,757	52	34,442

**Financial Instruments Classified in Level 3**

The Bank classifies financial instruments in Level 3 when the valuation technique is based on at least one significant input that is not observable in the markets. The Bank maximizes the use of observable inputs to determine the fair value of financial instruments.

For a description of the valuation techniques and significant unobservable inputs used in determining the fair value of financial instruments classified in Level 3, see Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2017. For the quarter and nine-month period ended July 31, 2018, no significant change was made to the valuation techniques and significant unobservable inputs used in determining fair value.

**Sensitivity Analysis of Financial Instruments Classified in Level 3**

The Bank performs sensitivity analyses on the fair value measurements of financial instruments classified in Level 3, substituting unobservable inputs with one or more reasonably possible alternative assumptions. For additional information on how a change in unobservable input might affect the fair value measurements of Level 3 financial instruments, see Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2017. For the nine-month period ended July 31, 2018, there were no significant changes in the sensitivity analyses of Level 3 financial instruments, aside from the sensitivity analyses applied to loans. The Bank varies unobservable inputs such as a liquidity premium and establishes a reasonable fair value range that could result in a \$43 million increase or decrease in the fair value of loans recorded as at July 31, 2018. As at October 31, 2017, there were no sensitivity analyses as no loans had been classified in Level 3.

### Change in the Fair Value of Financial Instruments Classified in Level 3

The Bank may hedge the fair value of financial instruments classified in the various levels through offsetting hedge positions. Gains and losses for financial instruments classified in Level 3 presented in the following tables do not reflect the inverse gains and losses on financial instruments used for economic hedging purposes that may have been classified in Level 1 or 2 by the Bank. In addition, the Bank may hedge the fair value of financial instruments classified in Level 3 using other financial instruments classified in Level 3. The effect of these hedges is not included in the net amount presented in the following tables. The gains and losses presented hereafter may comprise changes in fair value based on observable and unobservable inputs.

	Nine months ended July 31, 2018				
	Securities at fair value through profit or loss	Securities at fair value through other comprehensive income	Loans	Derivative financial instruments <sup>(1)</sup>	Deposits
Fair value as at November 1, 2017	184	158	428	20	(1)
Total realized and unrealized gains (losses) included in <i>Net income</i> <sup>(2)</sup>	34	–	16	(6)	–
Total realized and unrealized gains (losses) included in <i>Other comprehensive income</i>	–	–	–	–	–
Purchases	17	75	–	–	–
Sales	(17)	–	–	–	–
Issuances	–	–	6	–	–
Settlements and other	–	–	(55)	(5)	–
Financial instruments transferred into Level 3	1	–	–	–	–
Financial instruments transferred out of Level 3	–	–	–	(14)	1
<b>Fair value as at July 31, 2018</b>	<b>219</b>	<b>233</b>	<b>395</b>	<b>(5)</b>	<b>–</b>
Change in unrealized gains and losses included in <i>Net income</i> with respect to financial assets and financial liabilities held as at July 31, 2018 <sup>(3)</sup>	14	–	16	(6)	–

	Nine months ended July 31, 2017			
	Securities at fair value through profit or loss	Available-for-sale securities	Derivative financial instruments <sup>(1)</sup>	Deposits
Fair value as at October 31, 2016	18	305	15	(7)
Total realized and unrealized gains (losses) included in <i>Net income</i> <sup>(4)</sup>	(1)	19	(5)	–
Total realized and unrealized gains (losses) included in <i>Other comprehensive income</i>	–	(6)	–	–
Purchases	2	84	–	–
Sales	(9)	(46)	–	–
Issuances	–	–	–	(9)
Settlements and other	–	(4)	17	1
Financial instruments transferred into Level 3	2	–	–	(1)
Financial instruments transferred out of Level 3	–	–	(4)	13
<b>Fair value as at July 31, 2017</b>	<b>12</b>	<b>352</b>	<b>23</b>	<b>(3)</b>
Change in unrealized gains and losses included in <i>Net income</i> with respect to financial assets and financial liabilities held as at July 31, 2017 <sup>(5)</sup>	(1)	–	(5)	–

(1) The derivative financial instruments include assets and liabilities presented on a net basis.

(2) Total net gains included in *Non-interest income* was \$44 million.

(3) Total unrealized gains included in *Non-interest income* was \$24 million.

(4) Total net gains included in *Non-interest income* was \$13 million.

(5) Total unrealized losses included in *Non-interest income* was \$6 million.

## NOTE 6 – FINANCIAL INSTRUMENTS DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

The Bank chose to designate certain financial instruments at fair value through profit or loss according to the criteria presented in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2017 and in Note 2 to these consolidated financial statements. Consistent with its risk management strategy and under the fair value option, which permits the designation if it eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring financial assets and liabilities or recognizing gains and losses on different bases, the Bank designated at fair value through profit or loss certain securities, certain securities purchased under reverse repurchase agreements, and certain obligations related to securities sold under repurchase agreements, and certain liabilities related to transferred receivables. The fair value of liabilities related to transferred receivables does not include credit risk, as the holders of these liabilities are not exposed to the Bank's credit risk. There is no exposure to credit risk on the loans to the extent that they are fully collateralized. The Bank also designated certain deposits that include embedded derivative financial instruments at fair value through profit or loss.

To determine a change in fair value arising from a change in the credit risk of deposits designated at fair value through profit or loss, the Bank calculates, at the beginning of the period, the present value of the instrument's contractual cash flows using the following rates: first, using an observed discount rate for similar securities that reflects the Bank's credit spread and, then, using a rate that excludes the Bank's credit spread. The difference obtained between the two values is then compared to the difference obtained using the same rates at the end of the period.

Information about the financial assets and financial liabilities designated at fair value through profit or loss is provided in the following tables.

	Carrying value as at July 31, 2018	Change in total fair value (including the change in the fair value attributable to credit risk) for the quarter ended July 31, 2018	Change in total fair value (including the change in the fair value attributable to credit risk) for the nine months ended July 31, 2018	Change in fair value since the initial recognition of the instrument
<b>Financial assets designated at fair value through profit or loss</b>				
Securities	4,286	(3)	(40)	(79)
Securities purchased under reverse repurchase agreements	569	–	–	–
	4,855	(3)	(40)	(79)
<b>Financial liabilities designated at fair value through profit or loss</b>				
Deposits <sup>(1)(2)</sup>	9,706	(40)	123	150
Securities sold under repurchase agreements	355	–	–	–
Liabilities related to transferred receivables	7,367	28	130	46
	17,428	(12)	253	196

	Carrying value as at July 31, 2017	Change in total fair value (including the change in the fair value attributable to credit risk) for the quarter ended July 31, 2017	Change in total fair value (including the change in the fair value attributable to credit risk) for the nine months ended July 31, 2017	Change in fair value since the initial recognition of the instrument
<b>Financial assets designated at fair value through profit or loss</b>				
Securities	755	(7)	(6)	15
Securities purchased under reverse repurchase agreements	234	–	–	–
Loans	103	(23)	(27)	(52)
	1,092	(30)	(33)	(37)
<b>Financial liabilities designated at fair value through profit or loss</b>				
Deposits <sup>(1)(2)</sup>	5,152	75	(17)	77
Securities sold under repurchase agreements	300	–	–	–
Liabilities related to transferred receivables	5,663	89	143	(67)
	11,115	164	126	10

(1) For the quarter ended July 31, 2018, the change in the fair value of deposits designated at fair value through profit or loss attributable to credit risk, and recorded in *Other comprehensive income*, resulted in a gain of \$30 million (\$35 million gain for the quarter ended July 31, 2017). For the nine-month period ended July 31, 2018, this change resulted in a \$20 million gain (\$41 million loss for the nine-month period ended July 31, 2017).

(2) The amount at maturity that the Bank will be contractually required to pay to the holders of these deposits varies and will differ from the reporting date fair value.

## NOTE 7 – SECURITIES

### Credit Quality

As at July 31, 2018, securities at fair value through other comprehensive income and securities at amortized cost are classified in Stage 1, with their credit quality falling mainly in the “Excellent” category according to the Bank’s internal risk-rating categories. See Note 8 for a reconciliation of the allowances for credit losses.

### Gross Gains (Losses) on Securities at Fair Value Through Other Comprehensive Income

	As at July 31, 2018			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Carrying value <sup>(1)</sup>
Securities issued or guaranteed by				
Canadian government	3,214	2	(38)	3,178
Canadian provincial and municipal governments	2,101	29	(29)	2,101
U.S. Treasury, other U.S. agencies and other foreign governments	1,085	–	–	1,085
Other debt securities	449	1	(8)	442
Equity securities	351	2	(2)	351
	7,200	34	(77)	7,157

(1) The allowances for credit losses on securities at fair value through other comprehensive income, representing a negligible amount as at July 31, 2018, are reported in *Other comprehensive income*. See Note 8.

### Equity Securities Designated at Fair Value Through Other Comprehensive Income

The Bank designated certain equity securities, the business objective of which is to generate dividend income, at fair value through other comprehensive income without subsequent reclassification of gains and losses to net income.

During the nine months ended July 31, 2018, an amount of \$9 million in dividend income was recognized for these investments, including a negligible amount for investments that were sold during the nine months ended July 31, 2018.

	Nine months ended July 31, 2018		
	Equity securities of private companies	Equity securities of public companies	Total
Fair value as at November 1, 2017	158	122	280
Change in fair value	–	2	2
Designated at fair value through other comprehensive income	75	27	102
Sales <sup>(1)</sup>	–	(33)	(33)
<b>Fair value as at July 31, 2018</b>	<b>233</b>	<b>118</b>	<b>351</b>

(1) The Bank disposed of public company equity securities for economic reasons.

## NOTE 7 – SECURITIES (cont.)

### Gross Gains (Losses) on Available-for-Sale Securities

	As at October 31, 2017			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Carrying value
Securities issued or guaranteed by				
Canadian government	4,308	6	(33)	4,281
Canadian provincial and municipal governments	2,502	87	(5)	2,584
U.S. Treasury, other U.S. agencies and other foreign governments	536	–	(15)	521
Other debt securities	487	9	(2)	494
Equity securities	633	64	(25)	672
	<b>8,466</b>	<b>166</b>	<b>(80)</b>	<b>8,552</b>

#### Impairment Losses Recognized

During the quarter and nine-month period ended July 31, 2017, no impairment loss had been recognized in *Gains (losses) on available-for-sale securities, net* in the Consolidated Statement of Income, and no amounts had been reversed in the Consolidated Statement of Income to recognize subsequent increases in the fair value of previously impaired debt securities.

#### Gross Unrealized Losses

As at July 31, 2017, the Bank had concluded that the gross unrealized losses on available-for-sale securities were mainly due to market price fluctuations and to changes in foreign exchange rates and that there was no objective evidence of impairment requiring an impairment charge to be recognized in the Consolidated Statement of Income.

### Securities at Amortized Cost

	As at July 31, 2018
Securities issued or guaranteed by	
Canadian government	5,145
Canadian provincial and municipal governments	1,633
U.S. Treasury, other U.S. agencies and other foreign governments	21
Other debt securities	1,604
Gross carrying value	8,403
Allowances for credit losses	1
Carrying value	8,402

### Gains (Losses) on Disposals of Securities at Amortized Cost

During the nine-month period ended July 31, 2018, the Bank sold certain debt securities measured at amortized cost given an increase in their credit risk. The carrying value of these securities upon disposal was \$14 million, and the Bank recognized a negligible gain in *Non-interest income – Gains (losses) on non-trading securities, net* in the Consolidated Statement of Income.

### Held-to-Maturity Securities

As at July 31, 2017, there was no objective evidence of impairment on held-to-maturity securities.



## NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES

As at July 31, 2018, loans are recognized on the Consolidated Balance Sheet either at fair value through profit or loss or at amortized cost using the financial asset classification criteria defined in IFRS 9.

The information provided in the tables on the following pages is presented in accordance with IFRS 9 as at July 31, 2018 and in accordance with IAS 39 as at October 31, 2017 and reflects the presentation changes applied to certain Consolidated Balance Sheet items. For additional information, see Note 1 to these consolidated financial statements.

### Determining and Measuring Expected Credit Losses (ECL)

#### Determining Expected Credit Losses

Expected credit losses are determined using a three-stage impairment approach that is based on the change in the credit quality of financial assets since initial recognition.

- Stage 1: Financial assets that have experienced no significant increase in credit risk between initial recognition and the reporting date and for which 12-month expected credit losses are recorded at the reporting date are classified in Stage 1.
- Stage 2: Financial assets that have experienced a significant increase in credit risk between initial recognition and the reporting date, and for which lifetime expected credit losses are recorded at the reporting date, are classified in Stage 2.
- Stage 3: Financial assets for which there is objective evidence of impairment, for which one or more events have had a detrimental impact on the estimated future cash flows of these financial assets at the reporting date, and for which lifetime expected credit losses are recorded, are classified in Stage 3.
- POCI: Financial assets that are credit-impaired when purchased or originated (POCI) are classified in the POCI category.

#### Impairment Governance

A rigorous control framework is applied to the determination of expected credit losses. The Bank has policies and procedures that govern impairments arising from credit risk. These policies are documented and periodically reviewed by the Risk Management group. All models used to calculate expected credit losses are validated, and controls are in place to ensure they are applied.

These models are validated by groups that are independent of the team that prepares the calculations. Complex questions on measurement methodologies and assumptions are reviewed by a group of experts from various functions. Furthermore, the inputs and assumptions used to determine expected credit losses are reviewed on a regular basis.

#### Measurement of Expected Credit Losses

Expected credit losses are estimated using three main variables: (1) probability of default (PD), (2) loss given default (LGD) and (3) exposure at default (EAD). For accounting purposes, 12-month PD and lifetime PD are the probabilities of a default occurring over the next 12 months or over the life of a financial instrument, respectively, based on conditions existing at the balance sheet date and on future economic conditions that have, or will have, an impact on credit risk. LGD reflects the losses expected should default occur and considers such factors as the mitigating effects of collateral, the realizable value thereof, and the time value of money. EAD is the expected balance owing at default and considers such factors as repayments of principal and interest between the balance sheet date and the time of default as well as any amounts expected to be drawn on a committed facility. 12-month expected credit losses are estimated by multiplying 12-month PD by LGD and by EAD. Lifetime expected credit losses are estimated using the lifetime PD.

For most financial instruments, expected credit losses are measured on an individual basis. Financial instruments that have credit losses measured on a collective basis are grouped according to similar credit risk characteristics.

#### Inputs, Assumptions and Estimation Techniques Used

The Bank's approach to calculating expected credit losses consists essentially of leveraging existing regulatory models and then adjusting parameters for IFRS 9 purposes. These models have the advantage of having been thoroughly tested and validated. In addition, using the same base models, regardless of the purpose (capital calculations, pricing, IFRS 9 or other risk management purpose), provides consistency across risk assessments.

#### PD Estimates

Since the objective of the regulatory calibration of PD is to align historical data to the long-run default rate, adjustments are required to obtain a point-in-time, forward-looking PD, as required by IFRS 9. The Bank performs the following: (1) A point-in-time calibration, where the PD of the portfolio is aligned with the appropriate default rate. The resulting PD estimate equals the prior-year default rate. The prior-year default rate is selected for the calibration performed at this stage, as it often reflects one of the most accurate and appropriate estimates of the upcoming-year default rate; (2) Forward-looking adjustments are incorporated through a calibration factor based on forecasts produced by the stress testing team's analyses. The team considers three macroeconomic scenarios, and, for each scenario, produces a forward-looking assessment covering the three upcoming years.

## NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)

### LGD Estimates

LGD is estimated using, as a starting point, expected LGD. In some cases, other LGD values will be used: “downturn LGD” may be used when an economic downturn is expected in the year ahead, and a “favourable LGD” may be used when economic conditions are expected to be considerably better than average. In the latter case, the starting-point LGD will be based on the LGD realized in the previous year.

### EAD Estimates

For term loans, the Bank uses expected EAD, which is the outstanding balance anticipated at each point in time and assuming previous payments were made. Expected EAD decreases over time until it reaches zero upon loan maturity. For revolving loans, the EAD percentage is based on the percentage estimated by the corresponding regulatory model and, thereafter, is converted to dollars according to the authorized balance.

### Expected Life

For most financial instruments, the expected life used when measuring expected credit losses is the remaining contractual life. For revolving financial instruments where there is no contractual maturity, such as credit cards or lines of credit, the expected life is based on the behavioural life of the product.

### **Incorporation of Forward-Looking Information**

The Bank’s Economy and Strategy group is responsible for developing three macroeconomic scenarios and for recommending probability weights for each scenario. Macroeconomic scenarios are not developed for specific portfolios, as the Economy and Strategy group provides a set of variables for each of the defined scenarios. The PDs are also adjusted to incorporate economic assumptions (interest rates, unemployment rates, GDP forecasts, oil prices, housing price indices, etc.) that can be statistically tied to PD changes that will have an impact beyond the next 12 months. These statistical relationships are determined using the processes developed for stress testing. In addition, the group considers other relevant factors that may not be adequately reflected in the information used to calculate the PDs (including late payments and whether the financial asset is subject to additional monitoring such as the watchlist for business and government loan portfolios).

### **Determination of a Significant Increase in the Credit Risk of a Financial Instrument**

At each reporting period, the Bank determines whether credit risk has increased significantly since initial recognition by examining the change in the risk of default occurring over the remaining life of the financial instrument. First, the Bank compares the point-in-time forward-looking remaining lifetime PD at the reporting date with the expected point-in-time forward-looking remaining lifetime PD established at initial recognition. Based on this comparison, the Bank determines whether the loan has deteriorated when compared to the initial conditions. Because the comparison includes an adjustment based on origination-date forward-looking information and reporting-date forward-looking information, the deterioration may be caused by the following factors: (i) deterioration of the economic outlook used in the forward-looking assessment; (ii) deterioration of the borrower’s conditions (payment defaults, worsening financial ratios, etc.); or (iii) a combination of both factors. The quantitative criteria used to determine a significant increase in credit risk is a series of relative and absolute thresholds, and a backstop is also applied. All financial instruments that are 30 days past due are migrated to Stage 2, even if the other criteria do not indicate a significant increase in credit risk.

### **Determination That a Financial Asset is Credit-Impaired**

The Bank considers a financial asset, other than a credit card receivable, to be credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred or when contractual payments are 90 days past due. For credit card receivables, the conditions are essentially the same, aside from the days-past-due criterion, which is 180 days instead of 90 days and similar to the regulatory model.

## Credit Quality of Loans

The following table presents the gross carrying amounts of loans as at July 31, 2018, according to credit quality and ECL impairment stage of each loan category at amortized cost, and according to credit quality for loans at fair value through profit or loss. For additional information on credit quality according to the Advanced Internal Rating-Based (AIRB) categories, see the “Credit Risk Management” section of the *2017 Annual Report*.

						As at July 31, 2018
	Non-impaired loans		Impaired loans		Loans at fair value through profit or loss <sup>(2)</sup>	Total
	Stage 1	Stage 2	Stage 3 <sup>(1)</sup>	POCI		
<b>Residential mortgage</b>						
Excellent	18,713	–	–	–	–	18,713
Good	14,798	10	–	–	–	14,808
Satisfactory	8,639	392	–	–	–	9,031
Special mention	447	661	–	–	–	1,108
Substandard	59	342	–	–	–	401
Default	–	–	124	–	–	124
AIRB approach	42,656	1,405	124	–	–	44,185
Standardized approach	2,362	18	21	538	5,607	8,546
Gross carrying amount	45,018	1,423	145	538	5,607	52,731
Allowances for credit losses <sup>(3)</sup>	29	12	21	(41)	–	21
<b>Carrying amount</b>	<b>44,989</b>	<b>1,411</b>	<b>124</b>	<b>579</b>	<b>5,607</b>	<b>52,710</b>
<b>Personal</b>						
Excellent	12,983	1	–	–	–	12,984
Good	10,414	65	–	–	–	10,479
Satisfactory	5,286	922	–	–	–	6,208
Special mention	356	709	–	–	–	1,065
Substandard	71	223	–	–	–	294
Default	–	–	129	–	–	129
AIRB approach	29,110	1,920	129	–	–	31,159
Standardized approach	4,361	122	24	793	–	5,300
Gross carrying amount	33,471	2,042	153	793	–	36,459
Allowances for credit losses <sup>(3)</sup>	69	118	67	(3)	–	251
<b>Carrying amount</b>	<b>33,402</b>	<b>1,924</b>	<b>86</b>	<b>796</b>	<b>–</b>	<b>36,208</b>
<b>Credit card</b>						
Excellent	403	–	–	–	–	403
Good	308	–	–	–	–	308
Satisfactory	847	32	–	–	–	879
Special mention	306	258	–	–	–	564
Substandard	11	99	–	–	–	110
Default	–	–	–	–	–	–
AIRB approach	1,875	389	–	–	–	2,264
Standardized approach	21	–	–	–	–	21
Gross carrying amount	1,896	389	–	–	–	2,285
Allowances for credit losses <sup>(3)</sup>	25	100	–	–	–	125
<b>Carrying amount</b>	<b>1,871</b>	<b>289</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>2,160</b>
<b>Business and government<sup>(4)</sup></b>						
Excellent	4,157	–	–	–	17	4,174
Good	24,202	6	–	–	64	24,272
Satisfactory	17,015	894	–	–	190	18,099
Special mention	1,114	1,246	–	–	–	2,360
Substandard	22	186	–	–	–	208
Default	–	–	293	–	–	293
AIRB approach	46,510	2,332	293	–	271	49,406
Standardized approach	2,572	–	39	2	–	2,613
Gross carrying amount	49,082	2,332	332	2	271	52,019
Allowances for credit losses <sup>(3)</sup>	49	83	129	–	–	261
<b>Carrying amount</b>	<b>49,033</b>	<b>2,249</b>	<b>203</b>	<b>2</b>	<b>271</b>	<b>51,758</b>
<b>Total loans</b>						
Gross carrying amount	129,467	6,186	630	1,333	5,878	143,494
Allowances for credit losses <sup>(3)</sup>	172	313	217	(44)	–	658
<b>Carrying amount</b>	<b>129,295</b>	<b>5,873</b>	<b>413</b>	<b>1,377</b>	<b>5,878</b>	<b>142,836</b>

(1) Given the adoption of IFRS 9, all loans classified in Stage 3 of the expected credit loss model are impaired loans. Under IAS 39, loans were considered impaired according to different criteria.

(2) Not subject to expected credit losses.

(3) The allowances for credit losses do not include the amounts related to undrawn commitments reported in the *Other liabilities* item of the Consolidated Balance Sheet.

(4) Includes customers' liability under acceptances.

**NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)**

The following table presents the credit risk exposures of off-balance-sheet commitments as at July 31, 2018 according to credit quality and ECL impairment stage.

	As at July 31, 2018			
	Stage 1	Stage 2	Stage 3	Total
<b>Off-balance-sheet commitments<sup>(1)</sup></b>				
<b>Retail</b>				
Excellent	11,259	7	–	11,266
Good	2,591	13	–	2,604
Satisfactory	1,002	121	–	1,123
Special mention	80	84	–	164
Substandard	1	15	–	16
Default	–	–	2	2
<b>Non-retail</b>				
Excellent	5,400	–	–	5,400
Good	12,362	1	–	12,363
Satisfactory	3,889	339	–	4,228
Special mention	421	235	–	656
Substandard	2	17	–	19
Default	–	–	2	2
AIRB approach	37,007	832	4	37,843
Standardized approach	6,414	–	–	6,414
Total exposure	43,421	832	4	44,257
Allowances for credit losses	38	21	1	60
<b>Total exposure, net of allowances</b>	<b>43,383</b>	<b>811</b>	<b>3</b>	<b>44,197</b>

(1) Represent letters of guarantee and documentary letters of credit, undrawn commitments, and backstop liquidity and credit enhancement facilities.

## Credit Quality of Loans

	As at October 31, 2017				
	Residential mortgage	Personal	Credit card	Business and government <sup>(1)(2)</sup>	Total
Neither past due <sup>(3)</sup> nor impaired	50,232	34,305	2,193	47,369	134,099
Past due <sup>(3)</sup> but not impaired	220	331	54	78	683
Impaired	66	80	–	234	380
POCI	1,116	874	–	–	1,990
<b>Gross loans</b>	<b>51,634</b>	<b>35,590</b>	<b>2,247</b>	<b>47,681</b>	<b>137,152</b>
Less: Allowances on impaired loans					
Individual allowances	13	22	–	119	154
Collective allowances	–	18	–	2	20
Allowances on POCI loans	(31)	7	–	–	(24)
<b>Allowances on impaired loans</b>	<b>(18)</b>	<b>47</b>	<b>–</b>	<b>121</b>	<b>150</b>
	<b>51,652</b>	<b>35,543</b>	<b>2,247</b>	<b>47,560</b>	<b>137,002</b>
Less:					
Sectoral allowance on non-impaired loans – Oil and gas <sup>(4)</sup>					139
Collective allowance on non-impaired loans <sup>(5)</sup>					406
					545
<b>Loans and acceptances, net of allowances</b>					<b>136,457</b>

- (1) Business credit portfolios are closely monitored and a monthly watchlist of problem commitments is produced. The watchlist is analyzed by the loan portfolio managers concerned, who must then submit a report to Credit Risk Management.
- (2) Includes customers' liability under acceptances.
- (3) A loan is past due when the counterparty has not made a payment by the contractual due date.
- (4) The sectoral allowance on non-impaired loans was established collectively for the portfolio of loans to producers and service companies in the oil and gas sector.
- (5) The collective allowance for credit risk on non-impaired loans was established taking into account the Bank's overall credit portfolio, except for loans covered by the sectoral allowance and POCI loans.

## Loans Past Due But Not Impaired<sup>(1)</sup>

	As at July 31, 2018				As at October 31, 2017			
	Residential mortgage	Personal	Credit card	Business and government <sup>(2)</sup>	Residential mortgage	Personal	Credit card	Business and government <sup>(2)</sup>
Past due but not impaired								
31 to 60 days	112	97	24	61	111	88	22	30
61 to 90 days	37	46	13	34	40	39	11	15
Over 90 days <sup>(3)</sup>	–	–	24	–	69	204	21	33
	<b>149</b>	<b>143</b>	<b>61</b>	<b>95</b>	<b>220</b>	<b>331</b>	<b>54</b>	<b>78</b>

- (1) Loans less than 31 days past due are not presented as they are not considered past due from an administrative standpoint.
- (2) Includes customers' liability under acceptances.
- (3) Given the adoption of IFRS 9, loans more than 90 days past due, except for credit card receivables, are considered impaired (Stage 3).

## Impaired Loans<sup>(1)</sup>

	As at July 31, 2018			As at October 31, 2017		
	Gross	Allowances for credit losses	Net	Gross	Allowances for credit losses	Net
<b>Loans</b>						
Residential mortgage	145	21	124	66	13	53
Personal	153	67	86	80	40	40
Credit card <sup>(2)</sup>	–	–	–	–	–	–
Business and government <sup>(3)</sup>	332	129	203	234	121	113
	<b>630</b>	<b>217</b>	<b>413</b>	<b>380</b>	<b>174</b>	<b>206</b>

- (1) Given the adoption of IFRS 9, all loans classified in Stage 3 of the expected credit loss model are impaired loans. Under IAS 39, loans were considered impaired according to different criteria. These impaired loans do not include POCI loans.
- (2) Credit card receivables are considered impaired, at the latest, when payment is 180 days past due, and they are written off at that time.
- (3) Includes customers' liability under acceptances.

**NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)**

**Allowances for Credit Losses**

The following tables present a reconciliation of the allowances for credit losses by Consolidated Balance Sheet item and by off-balance-sheet commitment.

	Quarter ended July 31, 2018					Allowances for credit losses as at July 31, 2018
	Allowances for credit losses as at April 30, 2018	Provisions for credit losses	Write-offs <sup>(1)</sup>	Disposals	Recoveries and other	
<b>Balance sheet</b>						
<b>Cash and deposits with financial institutions<sup>(2)(3)</sup></b>	<b>1</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>1</b>
<b>Securities<sup>(3)</sup></b>						
At fair value through other comprehensive income <sup>(4)</sup>	–	–	–	–	–	–
At amortized cost <sup>(2)</sup>	1	–	–	–	–	1
<b>Securities purchased under reverse repurchase agreements and securities borrowed<sup>(2)(3)</sup></b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Loans<sup>(5)</sup></b>						
Residential mortgage	23	(2)	(1)	–	1	21
Personal	266	31	(53)	–	7	251
Credit card	132	20	(24)	–	(3)	125
Business and government	228	21	(10)	–	1	240
Customers' liability under acceptances	17	4	–	–	–	21
	<b>666</b>	<b>74</b>	<b>(88)</b>	<b>–</b>	<b>6</b>	<b>658</b>
<b>Other assets<sup>(2)(3)</sup></b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Off-balance-sheet commitments<sup>(6)</sup></b>						
Letters of guarantee and documentary letters of credit	3	1	–	–	–	4
Undrawn commitments	47	1	–	–	6	54
Backstop liquidity and credit enhancement facilities	2	–	–	–	–	2
	<b>52</b>	<b>2</b>	<b>–</b>	<b>–</b>	<b>6</b>	<b>60</b>
	<b>720</b>	<b>76</b>	<b>(88)</b>	<b>–</b>	<b>12</b>	<b>720</b>

	Nine months ended July 31, 2018					Allowances for credit losses as at July 31, 2018
	Allowances for credit losses as at November 1, 2017	Provisions for credit losses	Write-offs <sup>(1)</sup>	Disposals	Recoveries and other	
<b>Balance sheet</b>						
<b>Cash and deposits with financial institutions<sup>(2)(3)</sup></b>	<b>1</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>1</b>
<b>Securities<sup>(3)</sup></b>						
At fair value through other comprehensive income <sup>(4)</sup>	–	–	–	–	–	–
At amortized cost <sup>(2)</sup>	3	(2)	–	–	–	1
<b>Securities purchased under reverse repurchase agreements and securities borrowed<sup>(2)(3)</sup></b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Loans<sup>(5)</sup></b>						
Residential mortgage	18	8	(6)	–	1	21
Personal	261	124	(143)	(5)	14	251
Credit card	128	67	(74)	–	4	125
Business and government	250	56	(55)	(13)	2	240
Customers' liability under acceptances	16	5	–	–	–	21
	<b>673</b>	<b>260</b>	<b>(278)</b>	<b>(18)</b>	<b>21</b>	<b>658</b>
<b>Other assets<sup>(2)(3)</sup></b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
<b>Off-balance-sheet commitments<sup>(6)</sup></b>						
Letters of guarantee and documentary letters of credit	3	1	–	–	–	4
Undrawn commitments	54	(6)	–	–	6	54
Backstop liquidity and credit enhancement facilities	1	1	–	–	–	2
	<b>58</b>	<b>(4)</b>	<b>–</b>	<b>–</b>	<b>6</b>	<b>60</b>
	<b>735</b>	<b>254</b>	<b>(278)</b>	<b>(18)</b>	<b>27</b>	<b>720</b>

(1) The contractual amount outstanding on financial assets that were written off during the quarter ended July 31, 2018 and that are still subject to enforcement activity was \$39 million (\$113 million for the nine-month period ended July 31, 2018).

(2) These financial assets are presented net of the allowances for credit losses on the Consolidated Balance Sheet.

(3) As at July 31, 2018, these financial assets were mainly classified in Stage 1 and their credit quality fell within the *Excellent* category.

(4) The allowances for credit losses are reported in *Accumulated other comprehensive income* on the Consolidated Balance Sheet.

(5) The allowances for credit losses are reported in the *Allowances for credit losses* item of the Consolidated Balance Sheet.

(6) The allowances for credit losses are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

The following tables present the reconciliation of allowances for credit losses for each loan category at amortized cost according to ECL impairment stage.

	Quarter ended July 31, 2018				Total
	Allowances for credit losses on non-impaired loans		Allowances for credit losses on impaired loans		
	Stage 1	Stage 2	Stage 3	POCI <sup>(1)</sup>	
<b>Residential mortgage</b>					
Balance as at April 30, 2018	26	13	18	(34)	23
Originations or purchases	4	-	-	-	4
Transfers <sup>(2)</sup> :					
to Stage 1	4	(3)	(1)	-	-
to Stage 2	-	-	-	-	-
to Stage 3	-	(1)	1	-	-
Net remeasurement of loss allowances <sup>(3)</sup>	(5)	4	4	(7)	(4)
Derecognitions <sup>(4)</sup>	-	(1)	(1)	-	(2)
Changes to models	-	-	-	-	-
Provisions for credit losses	3	(1)	3	(7)	(2)
Write-offs	-	-	(1)	-	(1)
Disposals	-	-	-	-	-
Recoveries	-	-	1	-	1
Foreign exchange movements and other	-	-	-	-	-
<b>Balance as at July 31, 2018</b>	<b>29</b>	<b>12</b>	<b>21</b>	<b>(41)</b>	<b>21</b>
Includes:					
Amounts drawn	29	12	21	(41)	21
Undrawn commitments <sup>(5)</sup>	-	-	-	-	-
<b>Personal</b>					
Balance as at April 30, 2018	75	128	65	-	268
Originations or purchases	8	-	-	-	8
Transfers <sup>(2)</sup> :					
to Stage 1	25	(24)	(1)	-	-
to Stage 2	(7)	9	(2)	-	-
to Stage 3	(2)	(34)	36	-	-
Net remeasurement of loss allowances <sup>(3)</sup>	(29)	51	17	(2)	37
Derecognitions <sup>(4)</sup>	(4)	(4)	(1)	-	(9)
Changes to models	3	(8)	-	-	(5)
Provisions for credit losses	(6)	(10)	49	(2)	31
Write-offs	-	-	(53)	-	(53)
Disposals	-	-	-	-	-
Recoveries	-	-	6	-	6
Foreign exchange movements and other	1	1	-	(1)	1
<b>Balance as at July 31, 2018</b>	<b>70</b>	<b>119</b>	<b>67</b>	<b>(3)</b>	<b>253</b>
Includes:					
Amounts drawn	69	118	67	(3)	251
Undrawn commitments <sup>(5)</sup>	1	1	-	-	2

(1) The total amount of undiscounted initially expected credit losses on the POCI loans acquired during the quarter ended July 31, 2018 was \$24 million. The expected credit losses reflected in the purchase price were discounted.

(2) Represent stage transfers deemed to have taken place at the beginning of the quarter in which the transfer occurred.

(3) Includes the net remeasurement of loss allowances (after transfers) attributable mainly to changes in volumes and in the credit quality of existing loans as well as to changes in risk parameters.

(4) Represent reversals to loss allowances arising from full loan repayments (excluding write-offs and disposals).

(5) The allowances for credit losses on undrawn commitments are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

**NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)**

	Quarter ended July 31, 2018				Total
	Allowances for credit losses on non-impaired loans		Allowances for credit losses on impaired loans		
	Stage 1	Stage 2	Stage 3	POCI <sup>(1)</sup>	
<b>Credit card</b>					
Balance as at April 30, 2018	41	116	–	–	157
Originations or purchases	2	–	–	–	2
Transfers <sup>(2)</sup> :					
to Stage 1	25	(25)	–	–	–
to Stage 2	(3)	3	–	–	–
to Stage 3	–	(14)	14	–	–
Net remeasurement of loss allowances <sup>(3)</sup>	(23)	45	7	–	29
Derecognitions <sup>(4)</sup>	–	(12)	–	–	(12)
Changes to models	–	–	–	–	–
Provisions for credit losses	1	(3)	21	–	19
Write-offs	–	–	(24)	–	(24)
Disposals	–	–	–	–	–
Recoveries	–	–	3	–	3
Foreign exchange movements and other	–	–	–	–	–
<b>Balance as at July 31, 2018</b>	<b>42</b>	<b>113</b>	<b>–</b>	<b>–</b>	<b>155</b>
Includes:					
Amounts drawn	25	100	–	–	125
Undrawn commitments <sup>(5)</sup>	17	13	–	–	30
<b>Business and government<sup>(6)</sup></b>					
Balance as at April 30, 2018	57	86	122	–	265
Originations or purchases	9	–	–	–	9
Transfers <sup>(2)</sup> :					
to Stage 1	4	(4)	–	–	–
to Stage 2	(1)	2	(1)	–	–
to Stage 3	–	–	–	–	–
Net remeasurement of loss allowances <sup>(3)</sup>	(1)	5	20	–	24
Derecognitions <sup>(4)</sup>	(3)	(1)	(2)	–	(6)
Changes to models	–	–	–	–	–
Provisions for credit losses	8	2	17	–	27
Write-offs	–	–	(10)	–	(10)
Disposals	–	–	–	–	–
Recoveries	–	–	1	–	1
Foreign exchange movements and other	–	–	–	–	–
<b>Balance as at July 31, 2018</b>	<b>65</b>	<b>88</b>	<b>130</b>	<b>–</b>	<b>283</b>
Includes:					
Amounts drawn	49	83	129	–	261
Undrawn commitments <sup>(5)</sup>	16	5	1	–	22
<b>Total allowances for credit losses as at July 31, 2018<sup>(7)</sup></b>	<b>206</b>	<b>332</b>	<b>218</b>	<b>(44)</b>	<b>712</b>
Includes:					
Amounts drawn	172	313	217	(44)	658
Undrawn commitments <sup>(5)</sup>	34	19	1	–	54

(1) The total amount of undiscounted initially expected credit losses on the POCI loans acquired during the quarter ended July 31, 2018 was \$24 million. The expected credit losses reflected in the purchase price were discounted.

(2) Represent stage transfers deemed to have taken place at the beginning of the quarter in which the transfer occurred.

(3) Includes the net remeasurement of loss allowances (after transfers) attributable mainly to changes in volumes and in the credit quality of existing loans as well as to changes in risk parameters.

(4) Represent reversals to loss allowances arising from full loan repayments (excluding write-offs and disposals).

(5) The allowances for credit losses on undrawn commitments are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

(6) Includes customers' liability under acceptances.

(7) Excludes allowances for credit losses on other financial assets at amortized cost and on off-balance-sheet commitments other than undrawn commitments.



	Nine months ended July 31, 2018				
	Allowances for credit losses on non-impaired loans		Allowances for credit losses on impaired loans		Total
	Stage 1	Stage 2	Stage 3	POCI <sup>(1)</sup>	
<b>Residential mortgage</b>					
Balance as at November 1, 2017	22	10	17	(31)	18
Originations or purchases	10	-	-	-	10
Transfers <sup>(2)</sup> :					
to Stage 1	8	(7)	(1)	-	-
to Stage 2	-	2	(2)	-	-
to Stage 3	-	(3)	3	-	-
Net remeasurement of loss allowances <sup>(3)</sup>	(9)	12	11	(10)	4
Derecognitions <sup>(4)</sup>	(1)	(2)	(3)	-	(6)
Changes to models	-	-	-	-	-
Provisions for credit losses	8	2	8	(10)	8
Write-offs	-	-	(6)	-	(6)
Disposals	-	-	-	-	-
Recoveries	-	-	3	-	3
Foreign exchange movements and other	(1)	-	(1)	-	(2)
<b>Balance as at July 31, 2018</b>	<b>29</b>	<b>12</b>	<b>21</b>	<b>(41)</b>	<b>21</b>
Includes:					
Amounts drawn	29	12	21	(41)	21
Undrawn commitments <sup>(5)</sup>	-	-	-	-	-
<b>Personal</b>					
Balance as at November 1, 2017	91	107	59	7	264
Originations or purchases	31	-	-	-	31
Transfers <sup>(2)</sup> :					
to Stage 1	57	(55)	(2)	-	-
to Stage 2	(21)	26	(5)	-	-
to Stage 3	(6)	(92)	98	-	-
Net remeasurement of loss allowances <sup>(3)</sup>	(74)	150	49	(4)	121
Derecognitions <sup>(4)</sup>	(12)	(10)	(2)	-	(24)
Changes to models	3	(8)	-	-	(5)
Provisions for credit losses	(22)	11	138	(4)	123
Write-offs	-	-	(143)	-	(143)
Disposals	-	-	-	(5)	(5)
Recoveries	-	-	14	-	14
Foreign exchange movements and other	1	1	(1)	(1)	-
<b>Balance as at July 31, 2018</b>	<b>70</b>	<b>119</b>	<b>67</b>	<b>(3)</b>	<b>253</b>
Includes:					
Amounts drawn	69	118	67	(3)	251
Undrawn commitments <sup>(5)</sup>	1	1	-	-	2

- (1) The total amount of undiscounted initially expected credit losses on the POCI loans acquired during the nine-month period ended July 31, 2018 was \$127 million. The expected credit losses reflected in the purchase price were discounted.
- (2) Represent stage transfers deemed to have taken place at the beginning of the quarter in which the transfer occurred.
- (3) Includes the net remeasurement of loss allowances (after transfers) attributable mainly to changes in volumes and in the credit quality of existing loans as well as to changes in risk parameters.
- (4) Represent reversals to loss allowances arising from full loan repayments (excluding write-offs and disposals).
- (5) The allowances for credit losses on undrawn commitments are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

**NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)**

	Nine months ended July 31, 2018				Total
	Allowances for credit losses on non-impaired loans		Allowances for credit losses on impaired loans		
	Stage 1	Stage 2	Stage 3	POCI <sup>(1)</sup>	
<b>Credit card</b>					
Balance as at November 1, 2017	41	112	–	–	153
Originations or purchases	6	–	–	–	6
Transfers <sup>(2)</sup> :					
to Stage 1	71	(71)	–	–	–
to Stage 2	(11)	11	–	–	–
to Stage 3	–	(40)	40	–	–
Net remeasurement of loss allowances <sup>(3)</sup>	(65)	125	24	–	84
Derecognitions <sup>(4)</sup>	–	(24)	–	–	(24)
Changes to models	–	–	–	–	–
Provisions for credit losses	1	1	64	–	66
Write-offs	–	–	(74)	–	(74)
Disposals	–	–	–	–	–
Recoveries	–	–	10	–	10
Foreign exchange movements and other	–	–	–	–	–
<b>Balance as at July 31, 2018</b>	<b>42</b>	<b>113</b>	<b>–</b>	<b>–</b>	<b>155</b>
Includes:					
Amounts drawn	25	100	–	–	125
Undrawn commitments <sup>(5)</sup>	17	13	–	–	30
<b>Business and government<sup>(6)</sup></b>					
Balance as at November 1, 2017	53	74	165	–	292
Originations or purchases	27	–	–	–	27
Transfers <sup>(2)</sup> :					
to Stage 1	18	(13)	(5)	–	–
to Stage 2	(3)	5	(2)	–	–
to Stage 3	–	–	–	–	–
Net remeasurement of loss allowances <sup>(3)</sup>	(20)	25	45	–	50
Derecognitions <sup>(4)</sup>	(10)	(3)	(7)	–	(20)
Changes to models	–	–	–	–	–
Provisions for credit losses	12	14	31	–	57
Write-offs	–	–	(55)	–	(55)
Disposals	–	–	(13)	–	(13)
Recoveries	–	–	3	–	3
Foreign exchange movements and other	–	–	(1)	–	(1)
<b>Balance as at July 31, 2018</b>	<b>65</b>	<b>88</b>	<b>130</b>	<b>–</b>	<b>283</b>
Includes:					
Amounts drawn	49	83	129	–	261
Undrawn commitments <sup>(5)</sup>	16	5	1	–	22
<b>Total allowances for credit losses as at July 31, 2018<sup>(7)</sup></b>	<b>206</b>	<b>332</b>	<b>218</b>	<b>(44)</b>	<b>712</b>
Includes:					
Amounts drawn	172	313	217	(44)	658
Undrawn commitments <sup>(5)</sup>	34	19	1	–	54

(1) The total amount of undiscounted initially expected credit losses on the POCI loans acquired during the nine-month period ended July 31, 2018 was \$127 million. The expected credit losses reflected in the purchase price were discounted.

(2) Represent stage transfers deemed to have taken place at the beginning of the quarter in which the transfer occurred.

(3) Includes the net remeasurement of loss allowances (after transfers) attributable mainly to changes in volumes and in the credit quality of existing loans as well as to changes in risk parameters.

(4) Represent reversals to loss allowances arising from full loan repayments (excluding write-offs and disposals).

(5) The allowances for credit losses on undrawn commitments are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

(6) Includes customers' liability under acceptances.

(7) Excludes allowances for credit losses on other financial assets at amortized cost and on off-balance-sheet commitments other than undrawn commitments.

	Nine months ended July 31, 2017					
	Balance at beginning	Provisions for credit losses	Write-offs	Recoveries and other <sup>(1)</sup>	Transfers <sup>(2)</sup>	Balance at end
<b>Allowances on impaired loans</b>						
Residential mortgage						
Individual allowances	13	9	(9)	1	-	14
Collective allowances	-	-	-	-	-	-
Allowances on POCI loans	(11)	-	-	(25)	-	(36)
Personal						
Individual allowances	20	53	(52)	-	-	21
Collective allowances	19	20	(27)	6	-	18
Allowances on POCI loans	(1)	-	-	5	-	4
Credit card						
Individual allowances	-	63	(63)	-	-	-
Collective allowances	-	-	-	-	-	-
Business and government						
Individual allowances	156	27	(44)	2	23	164
Collective allowances	3	2	(2)	-	-	3
<b>Individual allowances</b>	<b>189</b>	<b>152</b>	<b>(168)</b>	<b>3</b>	<b>23</b>	<b>199</b>
<b>Collective allowances</b>	<b>22</b>	<b>22</b>	<b>(29)</b>	<b>6</b>	<b>-</b>	<b>21</b>
<b>Allowances on POCI loans</b>	<b>(12)</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>-</b>	<b>(32)</b>
	<b>199</b>	<b>174</b>	<b>(197)</b>	<b>(11)</b>	<b>23</b>	<b>188</b>
<b>Sectoral allowance on non-impaired loans – Oil and gas<sup>(3)</sup></b>	<b>204</b>	<b>(40)</b>	<b>-</b>	<b>-</b>	<b>(23)</b>	<b>141</b>
<b>Collective allowance on non-impaired loans<sup>(4)</sup></b>	<b>366</b>	<b>40</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>406</b>
	<b>570</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(23)</b>	<b>547</b>
	<b>769</b>	<b>174</b>	<b>(197)</b>	<b>(11)</b>	<b>-</b>	<b>735</b>

(1) Includes foreign exchange movements as well as changes in the allowances for credit losses on POCI loans that were recorded in *Non-interest income*.

(2) When a loan covered by the *Sectoral allowance on non-impaired loans – Oil and gas* item becomes impaired, the sectoral allowance related to that loan is transferred to the individual allowances on impaired loans.

(3) The sectoral allowance on non-impaired loans was established collectively for the portfolio of loans to producers and service companies in the oil and gas sector.

(4) The collective allowance for credit risk on non-impaired loans was established taking into account the Bank's overall credit portfolio, except for loans covered by the sectoral allowance and POCI loans.

## NOTE 9 – FINANCIAL ASSETS TRANSFERRED BUT NOT DERECOGNIZED

In the normal course of business, the Bank enters into transactions in which it transfers financial assets such as securities or loans directly to third parties, in particular structured entities. According to the terms of some of those transactions, the Bank retains substantially all of the risks and rewards related to those financial assets. The risks include credit risk, interest rate risk, foreign exchange risk, prepayment risk and other price risks, whereas the rewards include income streams associated with the financial assets. As such, those financial assets are not derecognized and the transactions are treated as collateralized or secured borrowings.

The following table provides additional information about the nature of the transferred financial assets that do not qualify for derecognition and the associated liabilities.

	As at July 31, 2018	As at October 31, 2017
<b>Carrying value of financial assets transferred but not derecognized</b>		
Securities <sup>(1)</sup>	50,886	42,014
Residential mortgages	19,027	19,080
	<b>69,913</b>	<b>61,094</b>
<b>Carrying value of associated liabilities<sup>(2)</sup></b>	<b>37,272</b>	<b>33,330</b>
<b>Fair value of financial assets transferred but not derecognized</b>		
Securities <sup>(1)</sup>	50,886	42,014
Residential mortgages	18,988	19,169
	<b>69,874</b>	<b>61,183</b>
<b>Fair value of associated liabilities<sup>(2)</sup></b>	<b>37,252</b>	<b>33,356</b>

(1) The amount related to the securities loaned is the maximum amount of Bank securities that can be lent. For the obligations related to securities sold under repurchase agreements, the amount includes the Bank's own financial assets as well as those of third parties.

(2) Associated liabilities include obligations related to securities sold under repurchase agreements before the offsetting impact of \$1,476 million as at July 31, 2018 (\$1,621 million as at October 31, 2017) and liabilities related to transferred receivables. Liabilities related to securities loaned are not included, as the Bank can lend its own financial assets and those of third parties. The carrying value and fair value of liabilities related to securities loaned were \$7,277 million as at July 31, 2018 (\$10,156 million as at October 31, 2017).

The following table specifies the nature of the transactions related to financial assets transferred but not derecognized.

	As at July 31, 2018	As at October 31, 2017
<b>Carrying value of financial assets transferred but not derecognized</b>		
Securities backed by insured residential mortgage loans and other securities sold to Canada Housing Trust	19,630	20,012
Securities sold under repurchase agreements	18,325	13,544
Securities loaned	31,958	27,538
	<b>69,913</b>	<b>61,094</b>

## NOTE 10 – OTHER ASSETS

	As at July 31, 2018	As at October 31, 2017
Receivables, prepaid expenses and other items	712	690
Interest and dividends receivable	501	489
Due from clients, dealers and brokers	774	505
Defined benefit asset	183	56
Deferred tax assets	308	374
Current tax assets	89	31
Reinsurance assets	29	31
	<b>2,596</b>	<b>2,176</b>

## NOTE 11 – DEPOSITS

	As at July 31, 2018			As at October 31, 2017
	On demand or after notice <sup>(1)</sup>	Fixed term <sup>(2)</sup>	Total	Total
Personal	28,681	27,165	55,846	53,719
Business and government	49,197	56,369	105,566	97,571
Deposit-taking institutions	2,927	2,256	5,183	5,381
	<b>80,805</b>	<b>85,790</b>	<b>166,595</b>	<b>156,671</b>

- (1) Demand deposits are deposits for which the Bank does not have the right to require notice of withdrawal and consist essentially of deposits in chequing accounts. Notice deposits are deposits for which the Bank may legally require notice of withdrawal and consist mainly of deposits in savings accounts.
- (2) Fixed-term deposits are deposits that can be withdrawn by the holder on a specified date and include term deposits, guaranteed investment certificates, savings accounts and plans, covered bonds and similar instruments.

The *Deposits – Business and government* item includes, among other items, covered bonds, the balance of which was \$8.5 billion as at July 31, 2018 (\$7.0 billion as at October 31, 2017). During the nine months ended July 31, 2018, an amount of US\$750 million of covered bonds issued under the legislative covered bond program came to maturity, and the Bank issued covered bonds for an amount of 1.5 billion euros (70 million pounds sterling issued during the nine months ended July 31, 2017). For additional information on covered bonds, see Note 28 to the audited annual consolidated financial statements for the year ended October 31, 2017.

## NOTE 12 – OTHER LIABILITIES

	As at July 31, 2018	As at October 31, 2017
Accounts payable and accrued expenses	1,634	1,797
Subsidiaries' debts to third parties	1,118	1,075
Interest and dividends payable	872	883
Due to clients, dealers and brokers	717	647
Defined benefit liability	198	252
Allowances for credit losses – off-balance-sheet commitments <sup>(1)</sup>	60	–
Deferred tax liabilities	25	35
Current tax liabilities	49	93
Insurance liabilities	46	60
Other items <sup>(2)(3)</sup>	847	916
	<b>5,566</b>	<b>5,758</b>

- (1) Upon the IFRS 9 adoption on November 1, 2017, allowances for credit losses on off-balance-sheet commitments are now reported in the *Other liabilities* item of the Consolidated Balance Sheet.
- (2) As at July 31, 2018, other items included a \$23 million restructuring provision (\$46 million as at October 31, 2017). For additional information, see Note 15 to the audited annual consolidated financial statements for the year ended October 31, 2017.
- (3) As at July 31, 2018, other items included a \$9 million litigation provision (\$12 million as at October 31, 2017).

## NOTE 13 – SUBORDINATED DEBT

On February 1, 2018, the Bank issued medium-term notes for a total amount of \$750 million. They bear interest at 3.183% and mature on February 1, 2028. The interest on these notes will be payable semi-annually at a rate of 3.183% per annum until February 1, 2023 and, thereafter, at a floating rate equal to the three-month CDOR plus 0.72% payable quarterly. With the prior approval of the Office of the Superintendent of Financial Institutions (Canada) (OSFI), the Bank may, at its option, redeem these notes as of February 1, 2023, in whole or in part, at their nominal value plus accrued and unpaid interest. Given that the medium-term notes satisfy the non-viability contingent capital requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

## NOTE 14 – SHARE CAPITAL

### Issuance of Preferred Shares

On June 11, 2018, the Bank issued 12,000,000 Non-Cumulative 5-Year Rate-Reset Series 42 First Preferred Shares at a per-share price of \$25.00 for gross proceeds of \$300 million. These shares are redeemable in cash at the Bank's option, subject to the provisions of the *Bank Act* (Canada) and to OSFI approval, as of November 15, 2023 and on November 15 every five years thereafter, in whole or in part, at a price equal to \$25.00 per share, plus all dividends declared and unpaid thereon on the date fixed for redemption; the shares are convertible at the option of the holder into an equal number of floating-rate (equal to the three-month Government of Canada Treasury Bills yield plus 2.77%) non-cumulative Series 43 First Preferred Shares, subject to certain conditions, on November 15, 2023 and on November 15 every five years thereafter. The Series 42 preferred shares carry a non-cumulative quarterly dividend of \$0.3094 for the initial period ending November 15, 2023. Thereafter, these shares carry a non-cumulative quarterly fixed dividend in an amount per share determined by multiplying the interest rate, equal to the sum of the 5-year Government of Canada bond yield on the calculation date of the applicable fixed rate plus 2.77%, by \$25.00. Given that the Series 42 preferred shares satisfy the non-viability contingent capital requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

On January 22, 2018, the Bank issued 12,000,000 Non-Cumulative 5-Year Rate-Reset Series 40 First Preferred Shares at a per-share price of \$25.00 for gross proceeds of \$300 million. These shares are redeemable in cash at the Bank's option, subject to the provisions of the *Bank Act* (Canada) and to OSFI approval, as of May 15, 2023 and on May 15 every five years thereafter, in whole or in part, at a price equal to \$25.00 per share, plus all dividends declared and unpaid thereon on the date fixed for redemption; the shares are convertible at the option of the holder into an equal number of floating-rate (equal to the three-month Government of Canada Treasury Bills yield plus 2.58%) non-cumulative Series 41 First Preferred Shares, subject to certain conditions, on May 15, 2023 and on May 15 every five years thereafter. The Series 40 preferred shares carry a non-cumulative quarterly dividend of \$0.2875 for the initial period ending May 15, 2023. Thereafter, these shares carry a non-cumulative quarterly fixed dividend in an amount per share determined by multiplying the interest rate, equal to the sum of the 5-year Government of Canada bond yield on the calculation date of the applicable fixed rate plus 2.58%, by \$25.00. Given that the Series 40 preferred shares satisfy the non-viability contingent capital requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

### Redemption of Preferred Shares

On November 15, 2017, the Bank redeemed all the issued and outstanding Non-Cumulative 5-Year Rate-Reset Series 28 First Preferred Shares. Pursuant to the share conditions, the redemption price was \$25.00 per share plus the periodic dividend declared and unpaid. The Bank redeemed 8,000,000 Series 28 preferred shares for a total amount of \$200 million, which reduced *Preferred share capital*.

### Repurchase of Common Shares

On June 6, 2018, the Bank began a normal course issuer bid to repurchase for cancellation up to 8,000,000 common shares over the 12-month period ending no later than June 5, 2019. On June 5, 2017, the Bank had begun a normal course issuer bid to repurchase for cancellation up to 6,000,000 common shares over the 12-month period ended June 4, 2018. Any repurchase through the Toronto Stock Exchange is done at market prices. The amounts that are paid above the average book value of the common shares are charged to *Retained earnings*. During the nine months ended July 31, 2018, the Bank repurchased 4,500,000 common shares for \$279 million, which reduced *Common share capital* by \$38 million and *Retained earnings* by \$241 million.

## Shares Outstanding

	As at July 31, 2018		As at October 31, 2017	
	Number of shares	Shares \$	Number of shares	Shares \$
First Preferred Shares				
Series 28	–	–	8,000,000	200
Series 30	14,000,000	350	14,000,000	350
Series 32	12,000,000	300	12,000,000	300
Series 34	16,000,000	400	16,000,000	400
Series 36	16,000,000	400	16,000,000	400
Series 38	16,000,000	400	16,000,000	400
Series 40	12,000,000	300	–	–
Series 42	12,000,000	300	–	–
	98,000,000	2,450	82,000,000	2,050
Common shares at beginning of the fiscal year	339,591,965	2,768	338,053,054	2,645
Issued pursuant to the Stock Option Plan	2,496,417	105	4,239,095	179
Repurchases of common shares for cancellation	(4,500,000)	(38)	(2,000,000)	(16)
Impact of shares purchased or sold for trading <sup>(1)</sup>	(145,757)	(10)	(591,843)	(37)
Other	(1,206)	–	(108,341)	(3)
Common shares at end of the period	337,441,419	2,825	339,591,965	2,768

(1) As at July 31, 2018, 699,737 shares were held for trading, representing \$45 million (553,980 shares held for trading representing \$35 million as at October 31, 2017).

## Dividends Declared

	Nine months ended July 31			
	2018		2017	
	Dividends \$	Dividends per share	Dividends \$	Dividends per share
First Preferred Shares				
Series 28	–	–	6	0.7125
Series 30	10	0.7688	10	0.7688
Series 32	9	0.7313	9	0.7313
Series 34	17	1.0500	17	1.0500
Series 36	16	1.0125	16	1.0125
Series 38	13	0.8344	–	–
Series 40	8	0.6435	–	–
	73		58	
Common shares	620	1.8200	580	1.7000
	693		638	

### Common Shares Held in Escrow

As part of the acquisition of Wellington West Holdings Inc. in 2011, the Bank had issued common shares held in escrow. In December 2016, 799,563 of these shares were released to shareholders, and 108,341 shares were cancelled, mainly upon the settlement of certain indemnifications guaranteed by those shares. During the nine-month period ended July 31, 2018, 3,778 of these shares were released to shareholders and 1,206 shares were cancelled. As at July 31, 2018, the number of common shares held in escrow was 23,897 (28,881 as at October 31, 2017). The Bank expects that the remaining shares in escrow will be settled by the end of calendar year 2018.

## NOTE 15 – NON-CONTROLLING INTERESTS

	As at July 31, 2018	As at October 31, 2017
Trust units issued by NBC Asset Trust (NBC CapS II)		
Series 1 <sup>(1)</sup>	–	410
Series 2 <sup>(2)</sup>	352	359
Other	11	39
	363	808

(1) Includes \$10 million in accrued interest as at October 31, 2017.

(2) Includes \$2 million in accrued interest as at July 31, 2018 (\$9 million as at October 31, 2017).

### Redemption of Trust Units Issued by NBC Asset Trust

On June 30, 2018, NBC Asset Trust (the Trust), a closed-end trust established by the Bank, redeemed all of the outstanding 400,000 trust units – Series 1 (NBC CapS II – Series 1) at a per-unit price of \$1,000 for gross proceeds of \$400 million. The redemption was approved by OSFI. For additional information about the Trust, see Notes 20 and 28 to the audited annual consolidated financial statements for the year ended October 31, 2017.

## NOTE 16 – CAPITAL DISCLOSURE

OSFI is requiring Canadian banks to meet the 2019 minimum “all-in” requirements rather than the minimum ratios calculated using the transitional methodology. Consequently, the Bank has to maintain, on an “all-in” basis, a Common Equity Tier 1 (CET1) capital ratio of at least 8.0%, a Tier 1 capital ratio of at least 9.5%, and a Total capital ratio of at least 11.5%. All of these ratios are to include a capital conservation buffer of 2.5% and a 1% surcharge applicable to Domestic Systemically Important Banks (D-SIBs). During the quarter ended July 31, 2018, OSFI introduced a domestic stability buffer of 1.5% applicable to all D-SIBs. OSFI has also been requiring Canadian banks to meet a Basel III leverage ratio of at least 3.0%.

During the quarter and nine-month period ended July 31, 2018, the Bank was in compliance with all of OSFI's regulatory capital requirements.

### Regulatory Capital and Ratios Under Basel III<sup>(1)</sup>

	As at July 31, 2018	As at October 31, 2017
<b>Capital</b>		
CET1	8,489	7,856
Tier 1 <sup>(2)</sup>	11,290	10,457
Total <sup>(2)</sup>	12,207	10,661
<b>Risk-weighted assets</b>		
CET1 capital	73,268	70,173
Tier 1 capital	73,300	70,327
Total capital	73,331	70,451
<b>Total exposure</b>	280,696	262,539
<b>Capital ratios</b>		
CET1	11.6 %	11.2 %
Tier 1 <sup>(2)</sup>	15.4 %	14.9 %
Total <sup>(2)</sup>	16.7 %	15.1 %
<b>Leverage ratio</b>	4.0 %	4.0 %

(1) Figures are presented on an “all-in” basis.

(2) Figures as at October 31, 2017 include the redemption of the Series 28 preferred shares on November 15, 2017.

## NOTE 17 – SHARE-BASED PAYMENTS

### Stock Option Plan

During the quarters ended July 31, 2018 and 2017, the Bank did not award any stock options. During the nine months ended July 31, 2018, the Bank awarded 1,836,348 stock options (1,804,016 stock options during the nine months ended July 31, 2017) with an average fair value of \$7.42 per option (\$5.75 in 2017).

As at July 31, 2018, there were 13,732,850 stock options outstanding (14,575,894 stock options as at October 31, 2017).

The average fair value of the options awarded was estimated on the award date using the Black-Scholes model as well as the following assumptions.

	Nine months ended July 31	
	2018	2017
Risk-free interest rate	2.11%	1.59%
Expected life of options	7 years	7 years
Expected volatility	18.87%	20.53%
Expected dividend yield	3.80%	4.41%

Compensation expense is presented in the following table.

	Quarter ended July 31		Nine months ended July 31	
	2018	2017	2018	2017
Compensation expense recorded for stock options	3	2	9	8



## NOTE 18 – EMPLOYEE BENEFITS – PENSION PLANS AND OTHER POST-EMPLOYMENT BENEFITS

The Bank offers defined benefit pension plans and other post-employment benefit plans to eligible employees. The cost associated with these plans, including the remeasurements recognized in *Other comprehensive income*, is presented in the following table.

### Cost for Pension Plans and Other Post-Employment Benefit Plans

	Quarter ended July 31			
	Pension plans		Other post-employment benefit plans	
	2018	2017	2018	2017
Current service cost	28	28	2	2
Interest expense (income), net	1	2	1	1
Administrative expenses	1	1		
<b>Expense recognized in <i>Net income</i></b>	<b>30</b>	<b>31</b>	<b>3</b>	<b>3</b>
<b>Remeasurements<sup>(1)</sup></b>				
Actuarial (gains) losses on defined benefit obligation	(98)	(256)	(4)	(12)
Return on plan assets <sup>(2)</sup>	(89)	130		
<b>Remeasurements recognized in <i>Other comprehensive income</i></b>	<b>(187)</b>	<b>(126)</b>	<b>(4)</b>	<b>(12)</b>
	<b>(157)</b>	<b>(95)</b>	<b>(1)</b>	<b>(9)</b>

	Nine months ended July 31			
	Pension plans		Other post-employment benefit plans	
	2018	2017	2018	2017
Current service cost	85	85	4	4
Interest expense (income), net	3	5	5	5
Administrative expenses	3	3		
<b>Expense recognized in <i>Net income</i></b>	<b>91</b>	<b>93</b>	<b>9</b>	<b>9</b>
<b>Remeasurements<sup>(1)</sup></b>				
Actuarial (gains) losses on defined benefit obligation	(164)	(221)	(7)	(11)
Return on plan assets <sup>(2)</sup>	(65)	41		
<b>Remeasurements recognized in <i>Other comprehensive income</i></b>	<b>(229)</b>	<b>(180)</b>	<b>(7)</b>	<b>(11)</b>
	<b>(138)</b>	<b>(87)</b>	<b>2</b>	<b>(2)</b>

(1) Changes related to the discount rate and to the return on plan assets are reviewed and updated on a quarterly basis. All other assumptions are updated annually.

(2) Excludes interest income.

## NOTE 19 – INCOME TAXES

In July 2018, the Bank received a written proposal (the “Proposal”) from the Canada Revenue Agency (CRA) proposing to reassess the Bank for additional income tax and interest of approximately \$130 million (including estimated provincial tax and interest) in respect of certain Canadian dividends received by the Bank during 2013.

In May 2017, the Bank had been reassessed for additional income tax and interest of approximately \$77 million (including estimated provincial tax and interest) in respect of certain Canadian dividends received by the Bank during 2012.

The transactions addressed in the Proposal for 2013 and the reassessment for 2012 are similar to those targeted by the prospective measures applicable to synthetic equity arrangements announced in the 2015 Canadian federal budget.

Also in July 2018, the CRA also confirmed in writing that, except for the above-mentioned reassessment for 2012, it would not pursue the proposed reassessment in respect of years 2011 and 2012 that had been communicated to the Bank in March 2017.

The CRA may issue reassessments to the Bank for 2013 and subsequent taxation years in regard to activities similar to those targeted by the Proposal for 2013 and the reassessment for 2012. The Bank remains confident that its tax position was appropriate and intends to vigorously defend its position. As a result, no amount has been recognized in the consolidated financial statements as at July 31, 2018.

## NOTE 20 – EARNINGS PER SHARE

Diluted earnings per share is calculated by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding after taking into account the dilution effect of stock options using the treasury stock method and any gain (loss) on redemption of preferred shares.

	Quarter ended July 31		Nine months ended July 31	
	2018	2017	2018	2017
<b>Basic earnings per share</b>				
Net income attributable to the Bank's shareholders	546	494	1,595	1,434
Dividends on preferred shares	25	19	73	58
Net income attributable to common shareholders	521	475	1,522	1,376
Weighted average basic number of common shares outstanding ( <i>thousands</i> )	339,160	341,555	340,000	340,708
<b>Basic earnings per share (<i>dollars</i>)</b>	<b>1.54</b>	<b>1.39</b>	<b>4.48</b>	<b>4.04</b>
<b>Diluted earnings per share</b>				
Net income attributable to common shareholders	521	475	1,522	1,376
Weighted average basic number of common shares outstanding ( <i>thousands</i> )	339,160	341,555	340,000	340,708
Adjustment to average number of common shares ( <i>thousands</i> ) Stock options <sup>(1)</sup>	4,120	3,798	4,135	3,907
Weighted average diluted number of common shares outstanding ( <i>thousands</i> )	343,280	345,353	344,135	344,615
<b>Diluted earnings per share (<i>dollars</i>)</b>	<b>1.52</b>	<b>1.37</b>	<b>4.42</b>	<b>3.99</b>

(1) For the quarter ended July 31, 2018, the calculation of diluted earnings per share excluded an average number of 1,820,594 options outstanding with a weighted average exercise price of \$64.14 (1,782,262 options outstanding with a weighted average exercise price of \$54.69 for the quarter ended July 31, 2017), as the exercise price of these options was greater than the average price of the Bank's common shares. For the nine months ended July 31, 2018, the calculation of diluted earnings per share excluded an average number of 1,561,977 options outstanding with a weighted average exercise price of \$64.14 (1,517,597 options outstanding with a weighted average exercise price of \$54.69 for the nine months ended July 31, 2017).

## NOTE 21 – SEGMENT DISCLOSURES

The Bank carries out its activities in four business segments, which are defined below. For presentation purposes, other activities are grouped in the *Other* heading. Each reportable segment is distinguished by services offered, type of clientele and marketing strategy.

### Personal and Commercial

The Personal and Commercial segment encompasses the banking, financing, and investing services offered to individuals and businesses as well as insurance operations.

### Wealth Management

The Wealth Management segment comprises investment solutions, trust services, banking services, lending services and other wealth management solutions offered through internal and third-party distribution networks.

### Financial Markets

The Financial Markets segment encompasses banking services, investment banking services and financial solutions for large and mid-size corporations, public sector organizations, and institutional investors. The segment is also active in proprietary trading and investment activities for the Bank.

### U.S. Specialty Finance and International (USSF&I)

The USSF&I segment encompasses the specialty finance expertise provided by subsidiary Credigy Ltd.; the activities of subsidiary Advanced Bank of Asia Limited (ABA Bank), which offers financial products and services to individuals and businesses in Cambodia; and the activities of targeted investments in certain emerging markets.

### Other

This heading encompasses Treasury activities, including the Bank's asset and liability management, liquidity management and funding operations, certain non-recurring items and the unallocated portion of corporate services.

Quarter ended July 31<sup>(1)</sup>

	Personal and Commercial		Wealth Management		Financial Markets		USSF&I		Other		Total	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Net interest income <sup>(2)</sup>	564	526	130	107	93	184	140	129	(90)	(59)	837	887
Non-interest income <sup>(2)</sup>	268	258	312	295	323	205	6	18	46	12	955	788
Total revenues	832	784	442	402	416	389	146	147	(44)	(47)	1,792	1,675
Non-interest expenses	432	419	270	261	171	164	64	58	74	69	1,011	971
Contribution	400	365	172	141	245	225	82	89	(118)	(116)	781	704
Provisions for credit losses <sup>(3)</sup>	61	45	–	1	2	–	12	12	1	–	76	58
Income before income taxes (recovery)	339	320	172	140	243	225	70	77	(119)	(116)	705	646
Income taxes (recovery) <sup>(2)</sup>	91	85	46	37	65	60	16	26	(82)	(80)	136	128
Net income	248	235	126	103	178	165	54	51	(37)	(36)	569	518
Non-controlling interests	–	–	–	–	–	–	10	9	13	15	23	24
Net income attributable to the Bank's shareholders	248	235	126	103	178	165	44	42	(50)	(51)	546	494
Average assets	101,407	96,911	12,651	11,804	95,351	92,046	9,233	7,940	43,029	36,395	261,671	245,096

Nine months ended July 31<sup>(1)</sup>

	Personal and Commercial		Wealth Management		Financial Markets		USSF&I		Other		Total	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Net interest income <sup>(4)</sup>	1,640	1,532	379	313	338	607	437	327	(238)	(224)	2,556	2,555
Non-interest income <sup>(4)</sup>	768	739	935	879	969	598	44	60	80	74	2,796	2,350
Total revenues	2,408	2,271	1,314	1,192	1,307	1,205	481	387	(158)	(150)	5,352	4,905
Non-interest expenses	1,289	1,255	816	783	523	502	186	169	213	172	3,027	2,881
Contribution	1,119	1,016	498	409	784	703	295	218	(371)	(322)	2,325	2,024
Provisions for credit losses <sup>(3)</sup>	176	103	1	2	4	–	72	29	1	40	254	174
Income before income taxes (recovery)	943	913	497	407	780	703	223	189	(372)	(362)	2,071	1,850
Income taxes (recovery) <sup>(4)</sup>	252	244	132	108	208	188	56	60	(243)	(249)	405	351
Net income	691	669	365	299	572	515	167	129	(129)	(113)	1,666	1,499
Non-controlling interests	–	–	–	–	–	–	30	23	41	42	71	65
Net income attributable to the Bank's shareholders	691	669	365	299	572	515	137	106	(170)	(155)	1,595	1,434
Average assets	99,782	95,971	12,354	11,496	99,265	95,644	9,037	7,135	42,296	37,111	262,734	247,357

- (1) For the quarter and nine-month period ended July 31, 2017, certain amounts have been reclassified, particularly in the USSF&I segment, where an amount of \$56 million reported in *Non-interest income* was reclassified to *Net interest income* for the quarter ended July 31, 2017 (\$164 million for the nine-month period ended July 31, 2017).
- (2) The *Net interest income*, *Non-interest income* and *Income taxes (recovery)* items of the business segments are presented on a taxable equivalent basis. Taxable equivalent basis is a calculation method that consists of grossing up certain tax-exempt income by the amount of income tax that would have been otherwise payable. For the business segments as a whole, *Net interest income* was grossed up by \$35 million (\$55 million in 2017), *Non-interest income* was grossed up by \$27 million (\$10 million in 2017), and an equivalent amount was recognized in *Income taxes (recovery)*. The effect of these adjustments is reversed under the *Other* heading.
- (3) Given the adoption of IFRS 9 on November 1, 2017, the Bank accounts for provisions for credit losses within the business segments. For the quarter and the nine-month period ended July 31, 2017, only provisions for credit losses on impaired loans had been recognized in the business segments, whereas provisions for credit losses on non-impaired loans had been recognized in the *Other* heading. During the nine-month period ended July 31, 2017, the Bank had reversed, by \$40 million, the sectoral provision on non-impaired loans recorded for the oil and gas producer and service company loan portfolio presented in the Personal and Commercial segment, and the \$40 million in provisions for credit losses in the *Other* heading had reflected an increase in the collective allowance for credit risk on non-impaired loans.
- (4) For the nine months ended July 31, 2018, *Net interest income* was grossed up by \$109 million (\$169 million in 2017), *Non-interest income* was grossed up by \$76 million (\$21 million in 2017), and an equivalent amount was recognized in *Income taxes (recovery)*. The effect of the adjustments is reversed under the *Other* heading.

# INFORMATION FOR SHAREHOLDERS AND INVESTORS

## Investor Relations

Financial analysts and investors who want to obtain financial information on the Bank may contact the Investor Relations Department.

600 De La Gauchetière Street West, 7<sup>th</sup> Floor  
Montreal, Quebec H3B 4L2

Toll-free: 1-866-517-5455  
Email: [investorrelations@nbc.ca](mailto:investorrelations@nbc.ca)  
Website: [nbc.ca/investorrelations](http://nbc.ca/investorrelations)

## Public Affairs

600 De La Gauchetière Street West, 18<sup>th</sup> Floor  
Montreal, Quebec H3B 4L2

Telephone: 514-394-8644  
Email: [pa@nbc.ca](mailto:pa@nbc.ca)

## Quarterly Report Publication Dates for Fiscal 2018

(subject to approval by the Board of Directors of the Bank)

First quarter	February 28
Second quarter	May 30
Third quarter	August 29
Fourth quarter	December 5

## Disclosure of Third Quarter 2018 Results

### Conference Call

- A conference call for analysts and institutional investors will be held on Wednesday, August 29, 2018 at 1:00 p.m. EDT.
- Access by telephone in listen-only mode: 1-800-898-3989 or 416-406-0743. The access code is 5732368#.
- A recording of the conference call can be heard until September 27, 2018 by dialing 1-800-408-3053 or 905-694-9451. The access code is 5031183#.

### Webcast

- The conference call will be webcast live at [nbc.ca/investorrelations](http://nbc.ca/investorrelations).
- A recording of the webcast will also be available on National Bank's website after the call.

### Financial Documents

- The *Report to Shareholders* (which includes the quarterly consolidated financial statements) is available at all times on National Bank's website at [nbc.ca/investorrelations](http://nbc.ca/investorrelations).
- The *Report to Shareholders*, the *Supplementary Financial Information*, the *Supplementary Regulatory Capital Disclosure*, and a slide presentation will be available on the Investor Relations page of National Bank's website shortly before the start of the conference call.

## Transfer Agent and Registrar

For information about stock transfers, address changes, dividends, lost certificates, tax forms, and estate transfers, shareholders are asked to contact the transfer agent, Computershare Trust Company of Canada, at the address or telephone number below.

### Computershare Trust Company of Canada

Share Ownership Management  
1500 Robert-Bourassa Boulevard, 7<sup>th</sup> Floor  
Montreal, Quebec H3A 3S8  
Telephone: 1-888-838-1407  
Fax: 1-888-453-0330  
Email: [service@computershare.com](mailto:service@computershare.com)  
Website: [computershare.com](http://computershare.com)

## Direct Deposit Service for Dividends

Shareholders may elect to have their dividend payments deposited directly via electronic funds transfer to their bank account at any financial institution that is a member of the Canadian Payments Association. To do so, they must send a written request to the transfer agent, Computershare Trust Company of Canada.

## Dividend Reinvestment and Share Purchase Plan

The Bank has a Dividend Reinvestment and Share Purchase Plan for Canadian holders of its common and preferred shares under which they can acquire common shares of the Bank without paying commissions or administration fees. Canadian participants acquire common shares through the reinvestment of cash dividends paid on the shares they hold or through optional cash payments of at least \$500 per payment, up to a maximum of \$5,000 per quarter.

For more information, shareholders may contact National Bank's registrar and transfer agent, Computershare Trust Company of Canada, at 1-888-838-1407. To participate in the plan, National Bank's beneficial or non-registered common shareholders must contact their financial institution or broker.

## Dividends

The dividends declared by the Bank constitute eligible dividends pursuant to the *Income Tax Act* (Canada).

